|    | 4831  |
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| 1  | UNITED STATES DISTRICT COURT<br>EASTERN DISTRICT OF NEW YORK  |
| 2  | X   |
| 3  | UNITED STATES OF AMERICA, : 15-CR-637 (KAM)   |
| 4  | Plaintiff, :<br>: United States Courthouse  |
| 5  | -against- : Brooklyn, New York<br>:   |
| 6  | MARTIN SHKRELI, :<br>: Tuesday, July 25, 2017   |
| 7  | Defendant. : 9:00 a.m.  |
| 8  |   |
| 9  | TRANSCRIPT OF CRIMINAL CAUSE FOR TRIAL  |
| 10 | BEFORE THE HONORABLE KIYO A. MATSUMOTO UNITED STATES DISTRICT JUDGE, AND A JURY                                 |
| 11 | UNITED STATES DISTRICT SUDDE, AND A SURT  |
| 12 | APPEARANCES:  |
| 13 |   |
| 14 | For the Government: BRIDGET ROHDE, ESQ. Acting United States Attorney   |
| 15 | Eastern District of New York 271 Cadman Plaza East Procklys New York 11201                                      |
| 16 | Brooklyn, New York 11201 BY: JACQUELYN M. KASULIS, ESQ.   |
| 17 | ALIXANDRA ELEIS SMITH, ESQ.<br>KARTHIK SRINIVASAN, ESQ.   |
| 18 | Assistant United States Attorney  |
| 19 | For the Defendant: BRAFMAN & ASSOCIATES, P.C. 767 Third Avenue, 26th Floor                                      |
| 20 | New York, New York 10017<br>BY: BENJAMIN BRAFMAN, ESQ.  |
| 21 | MARC AGNIFILO, ESQ.<br>JACOB KAPLAN, ESQ.   |
| 22 |   |
| 23 | Court Reporter: DAVID R. ROY, RPR  225 Cadman Plaza East / Brooklyn, NY 11201                                   |
| 24 | DRROYOFCR@GMAIL.COM   |
| 25 | Proceedings recorded by Stenographic machine shorthand, transcript produced by Computer-Assisted Transcription. |

|    | Proceedings 4832   |
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| 1  | (The following takes place out of the presence of              |
| 2  | the jury.)   |
| 3  | THE COURT: All right. Are the parties ready? Was               |
| 4  | there anything we needed to address before we got started?     |
| 5  | No?  |
| 6  | (No response.)   |
| 7  | (Pause in the proceedings.)                                    |
| 8  | MR. AGNIFILO: Judge, do we have two seconds just to            |
| 9  | talk about scheduling?   |
| 10 | THE COURT: Sure.   |
| 11 | MR. AGNIFILO: What we think is we think we have a              |
| 12 | shot at finishing the case agent, direct and cross, today.     |
| 13 | THE COURT: Oh, good.   |
| 14 | MR. AGNIFILO: I guess it's possible, I think                   |
| 15 | Ms. Kasulis has maybe another four hours, five hours.          |
| 16 | MS. KASULIS: We have quite a few e-mails to read               |
| 17 | in, so that's all, it's just in terms of length of time for    |
| 18 | that but I'm hopeful we can get this done today.               |
| 19 | MR. AGNIFILO: If I'm left with two hours, I think I            |
| 20 | can finish the cross, I mean I'm not promising but I'm trying  |
| 21 | to.  |
| 22 | THE COURT: Okay.   |
| 23 | MR. AGNIFILO: What I was wondering thinking forward            |
| 24 | is what Your Honor was thinking about in terms of Rule 29      |
| 25 | motions, you know, what makes sense in terms of the charge and |

|    | Proceedings 4833   |
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| 1  | then summations.   |
| 2  | THE COURT: How long do you think your Rule 29                  |
| 3  | argument will be?  |
| 4  | MR. AGNIFILO: Part of it depends on whether you                |
| 5  | would rather have something in writing, I mean if something    |
| 6  | was going to be in writing I couldn't write it until the end   |
| 7  | of the day. If Your Honor doesn't mind one way or the other,   |
| 8  | it might be a little longer in terms of the time in court but  |
| 9  | not super lengthy.   |
| 10 | THE COURT: I'm happy to hear from you orally,                  |
| 11 | that's fine.   |
| 12 | MR. AGNIFILO: Okay.  |
| 13 | THE COURT: Obviously if there's a need for                     |
| 14 | post-trial briefings I would also allow that.                  |
| 15 | MR. AGNIFILO: Right, okay.                                     |
| 16 | THE COURT: If that's how you want to proceed.                  |
| 17 | MR. AGNIFILO: Okay.  |
| 18 | THE COURT: If you prefer to make a motion in                   |
| 19 | writing, that's fine as well.                                  |
| 20 | MR. AGNIFILO: Okay.  |
| 21 | THE COURT: Just one moment.                                    |
| 22 | (Pause.)   |
| 23 | MR. AGNIFILO: So, what we were thinking just among             |
| 24 | ourselves is if we did finish today or even if we spilled over |
| 25 | I guess until tomorrow morning, we could do the Rule 29        |

|    | Proceedings 4834   |
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| 1  | tomorrow morning.  |
| 2  | THE COURT: Yes.  |
| 3  | MR. AGNIFILO: Then I was wondering what Your Honor             |
| 4  | was thinking about a charge conference.                        |
| 5  | THE COURT: I was hoping we could have the charging             |
| 6  | conference tomorrow, we were going to post the charges by this |
| 7  | evening.   |
| 8  | MR. AGNIFILO: Okay.  |
| 9  | THE COURT: They're almost finished, we were just               |
| 10 | awaiting some additional clarifications on some of the charges |
| 11 | but I think we'll be able to post them this evening or this    |
| 12 | afternoon and so we could charge in the afternoon.             |
| 13 | MR. AGNIFILO: Okay.  |
| 14 | THE COURT: And then have closing argument on                   |
| 15 | Thursday.  |
| 16 | MR. AGNIFILO: That's fine.                                     |
| 17 | MS. KASULIS: I think that's what we were                       |
| 18 | THE COURT: Charge the jury, depending on how long              |
| 19 | you're going to go, the charges will take a couple of hours    |
| 20 | because they're close to 90 some odd pages, right.             |
| 21 | MR. AGNIFILO: Right, right. Okay.                              |
| 22 | THE COURT: Then we would send the jury to                      |
| 23 | deliberate hopefully by Thursday afternoon or Friday, they'll  |
| 24 | have Friday and continue into the following week.              |
| 25 | MS. KASULIS: So, Thursday would be for closings.               |

| THE COURT: Right.  MS. KASULIS: I think that's what we discussed. |      |
|---|------|
|   |      |
| MD ACNICIO. That's nonfact Thank was looked                       |      |
| 3 MR. AGNIFILO: That's perfect. Thank you, Judge                  |      |
| 4 THE COURT: All right. And I'm hoping you won't                  |      |
| 5 need too much time to review the charges, I mean they are       |      |
| 6 lengthy but a lot of it is standard.                            |      |
| 7 MR. AGNIFILO: If we have overnight that's more                  | than |
| 8 enough time.  |      |
| 9 MS. KASULIS: Same for the government.                           |      |
| THE COURT: Okay, good.  |      |
| MR. AGNIFILO: Thank you, Judge.                                   |      |
| THE COURT: Just so you know, counsel, the juror                   | S    |
| wanted to leave vacant the seat formerly occupied by Juror        |      |
| Number 14, they're comfortable where they are.                    |      |
| MR. AGNIFILO: They want to leave 14 vacant.                       |      |
| MR. BRAFMAN: As a memorial?                                       |      |
| 17 THE COURT: It's a retired seat.                                |      |
| MR. AGNIFILO: It's Elijah's seat.                                 |      |
| (Jury enters courtroom.)  |      |
| THE COURT: Good morning, members of the jury.                     | A11  |
| are present, and please have a seat, everybody.                   |      |
| (Witness takes the stand.)  |      |
| THE COURT: Special Agent Braconi, you're still                    |      |
| under oath, and if you'd like to resume your examination.         |      |
| MS. KASULIS: Thank you, Your Honor.                               |      |

## Braconi - direct - Kasulis 4836 MICHAEL B R A C O N I, having been previously 1 2 sworn was examined and testified as follows: 3 DIRECT EXAMINATION (CONT'D.) 4 BY MS. KASULIS: Good morning, Special Agent Braconi. 5 Q Α Good morning. 6 7 Now, I want to direct your attention back to Government 8 Exhibit 704, and it's already in evidence. 9 Can you please just remind the jury what Government 10 Exhibit 704 is? 11 This is a chart that shows MSMB Capital investor 12 statements totalled versus the bank and brokerage statements 13 for certain months. 14 And as you testified yesterday, MSMB Capital did not invest in Retrophin; is that correct? 15 That's correct. 16 17 So, now let's go to the next chart that's already in 18 evidence, Government Exhibit 705. 19 THE COURT: Before you do that, may I ask a 20 question --21 MS. KASULIS: Sure. 22 THE COURT: -- of the agent. 23 How did you make the determination that MSMB Capital 24 did not invest in Retrophin? 25 THE WITNESS: Sure. So, I reviewed the bank and

- brokerage statements for MSMB Capital for the entire period and there were no transfers or payments to Retrophin.
- THE COURT: Thank you.
- 4 Q And now, if we could go to Government Exhibit 705, and 5 can you again just remind the jury what this chart shows?
- A This is a chart of MSMB Healthcare and it's their total investor statements that were sent out to the investors versus
- 8 their bank and brokerage statements for certain months.
- 9 Q So, did you use the same methodology in this chart, 705,
- 10 | that you did to prepare 704?
- 11 | A Yes.
- 12 Q Now, MSMB Healthcare, did it in fact invest in Retrophin?
- 13 A Yes.
- 14 | Q And I think you testified yesterday that between February
- 15 | 2011 and December 2012 the net amount of money transferred
- 16 | from MSMB Healthcare accounts to Retrophin was approximately
- 17 \ \\$2,120,800; is that right?
- 18 A That's correct.
- 19 Q So, going back to Government Exhibit 705, for the columns
- 20 in red, do these columns include the net amount of money
- 21 | invested from MSMB Healthcare into Retrophin?
- 22 A No.
- 23 Q But the blue investor columns, what do those columns
- 24 | reflect?
- 25 A Those reflect the entire investor statement, so I added

- 1 whatever the total was for the investor statement which
- 2 | included Retrophin and I totalled it up for that month.
- 3 Q So, the blue columns do include the value of the
- 4 | investment in Retrophin according to the MSMB Healthcare
- 5 | investor statements; is that right?
- 6 A Correct.
- 7 Q So, with respect to this last month here on the chart,
- 8 July 2012; now, based on your review of Ms. Spaulding's bank
- 9 | and brokerage summary charts, what is the net amount of money
- 10 | invested from MSMB Healthcare into Retrophin from February
- 11 | 2011 to July 2012, the month that we're looking at here, the
- 12 | last month on the chart?
- 13 A That was \$1,890,000.
- 14 Q And so, according to this chart, in July of 2012 the
- 15 | total amount, this blue column, in MSMB Healthcare based on
- 16 | the investor statements alone was \$4.37 million approximately;
- 17 | is that correct?
- 18 A Correct.
- 19 | Q And the red column, the amount in the bank and brokerage
- 20 records in this month for MSMB Healthcare was approximately
- 21 \$112,000; is that correct?
- 22 | A Correct.
- 23 Q So, if you add the \$112,000 to the approximately \$1.8
- 24 | million that MSMB Healthcare had invested into Retrophin up
- 25 until this point of time, how much would that be?

- 1 A It's approximately two -- a little more than two million
- 2 dollars.
- 3 Q So, that would be less than half of this blue column, is
- 4 | that right, for July 2012?
- 5 A That's correct.
- 6 Q Now, again, you had testified that the total amount of
- 7 | money from February 2011 to December of 2012, so past this
- 8 | time period, past July 2012 was approximately \$2.12 million;
- 9 | is that correct?
- 10 A That's right.
- 11 | Q So, if you add that amount to the \$112,000, approximately
- 12 | \$112,000 here on the July 2012 bank and brokerage records
- 13 | amount, how much would that be in total?
- 14 A In total I think it's a little over \$2,200,000, so it's
- 15 | again about half or maybe a little more than half.
- 16 Q So, half of what's indicated here for the entire investor
- 17 | statements for MSMB Healthcare for the month of July 2012?
- 18 A That's correct.
- THE COURT: When you say "here," you're referring to
- 20 I the amount?
- 21 MS. KASULIS: Exactly, for the July 2012 chart, this
- 22 | period on the chart.
- 23 Q So, let's turn back to the big binder that we were
- 24 | reviewing yesterday, the e-mails binder.
- 25 A Okay.

- 1 Q And behind Tab A, the first tab in your binder, I'm
- 2 | showing you what's already in evidence as Government Exhibit
- 3 | 126-1, and what is this document, Special Agent Braconi?
- 4 A It's a Certificate of Formation from the State of
- 5 Delaware.
- 6 Q And for what entity?
- 7 A For MSMB Healthcare Investors LLC.
- 8 Q And if we look at the bottom of this exhibit, what is the
- 9 | date of this Certificate of Formation?
- 10 A February 7th, 2011.
- 11 | Q And who is it signed by?
- 12 A Martin Shkreli.
- 13 | Q Now, if we look at the second tab of your binder, I'm
- 14 directing your attention to what is already in evidence as
- 15 | Government Exhibit 126-5, and what is this document, sir?
- 16 A This is an e-mail from Martin Shkreli to NAV Investor
- 17 | Services on February 1st, 2012.
- 18 | Q Does there appear to be an attachment to this e-mail?
- 19 A Yes.
- 20 Q And what is the title of the attachment?
- 21 | A MSMB Healthcare LP Additional Investment in
- 22 | Retrophin LLC.
- 23 Q And that's the title of the e-mail, the attachment?
- 24 A Oh, I'm sorry, yes, MSMB Healthcare LP Retrophin
- 25 Investment 2/1/12.

## Braconi - direct - Kasulis 4841 1 Q And if we go to the next page of this exhibit, and what 2 is this attachment? 3 This is a subscription agreement. 4 () And if we go to the last page, does this appear to be the subscription agreement we've seen between MSMB Healthcare 5 6 investing into Retrophin the approximately \$900,000 on 7 February 1st, 2012? Yes. 8 9 And, so this subscription agreement was sent to NAV; is that correct? 10 11 That's correct. 12 And the date on the e-mail was February 1st, 2012, the 13 same date as the subscription agreement? 14 Α That's correct. Okay. Now, if I can direct your attention to Tab 2 of 15 16 your binder. 17 MS. KASULIS: Your Honor, for the record, all of the 18 documents that we are going through today have already been 19 admitted into evidence but for a couple of documents at the 20 very end of the direct examination. 21 THE COURT: Thank you. MS. KASULIS: And we have made all of the redactions 22 23 that we discussed yesterday. 24 THE COURT: All right, great. Thank you.

So, I'm showing you Government Exhibit 214. If we could

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Q

- 1 look at the top of this e-mail, and what is this e-mail?
- 2 A It is an e-mail from David Kravitz to Martin Shkreli and
- 3 cc-ing Evan Greebel on September 5th, 2012.
- 4 Q Does it appear to have a Retrophin capitalization table
- 5 attached revised September 5th, 2012?
- 6 A Yes.
- 7 Q And can we please turn to the next page.
- 8 Does this appear to in fact be that capitalization
- 9 | table from that date?
- 10 | A Yes.
- 11 | Q Special Agent Braconi, have you had an opportunity to
- 12 review this capitalization table?
- 13 | A Yes.
- 14 | Q Do you see any investment from MSMB Capital listed on
- 15 | this capitalization table?
- 16 A No.
- 17 | Q And if we look at the next page of this table, do you see
- 18 on February 1st, 2012 an MSMB Healthcare investment of
- 19 | approximately \$900,000?
- 20 | A Yes.
- 21 | Q And that's as of September 5th, 2012?
- 22 A The capitalization table on September 5th, 2012 -- I'm
- 23 | sorry, yes, yes.
- 24 | Q Okay. Let's go to the next tab, Tab A, Government
- 25 Exhibit 117-6, and if we could look at the top paragraph or

the top half of this document; could you please read the first two paragraphs of this document.

and is entered into by Merrill Lynch, Pierce, Fenner & Smith Incorporated and MSMB Capital Management LP, Martin Shkreli and Marek Biestek as follows: Whereas, Merrill Lynch claims that MSMB incurred a debt of \$7,037,950 in connection with orders from the purchase, sale and short sale of securities through Merrill Lynch in February 2011."

Q If we go to the bottom of this document, if you could please read all of section one entitled Financial Representations and Warranties.

A Sure. "Financial Representations and Warranties. Each of the MSMB parties that is set forth in Exhibit A hereto, an aggregate list setting forth the approximate value of each of his/its material assets and liabilities as they currently exist and each represents and warrants that he/it does not have and since January 1st, 2011 has not had assets in his/its custody or control sufficient to pay the debt in full and that he/it has a reasonable basis to believe that the MSMB parties have the ability to obtain sufficient funds in the form of loans or investments from bona fide and legitimate sources to meet the financial obligations to Merrill Lynch that are undertaken by the MSMB parties in this agreement specifically with regards to those set forth in paragraph two

- 1 below."
- 2 Q And if we can look at paragraph two in its entirety, this
- 3 | section is entitled Repayment Obligation and under subsections
- 4 one, two and three there appears to be here three different
- 5 options for payment, is that correct?
- 6 A That's correct.
- 7 Q And the first option being to pay Merrill Lynch
- 9 | total payment equaling \$1.35 million; is that correct?
- 10 A Yes.
- 11 | Q And then the next two options allow for a staggering of
- 12 payment, is that correct, over a period of time?
- 13 | A Yes.
- 14 | Q But the total amount being \$1.35 million?
- 15 A I think the total --
- 16 Q Oh, I'm sorry, that's right, for sections two and three
- 17 | because of the staggering over time the amount would then
- 18 | increase --
- 19 A Yes.
- 20 | Q -- that's owed under each of those options; is that
- 21 | right?
- 22 A That's correct.
- 23 | Q And if we go to the page ending in Bates number 702, and
- 24 | who signs this agreement for MSMB Management LP?
- 25 A Martin Shkreli.

- 1 Q And if we go to the next page of this document, who signs
- 2 on behalf of Martin Shkreli at the top of the page?
- 3 A Martin Shkreli.
- 4 Q And what is the date for the notary for the signature?
- 5 A September 5th, 2012.
- 6 Q And below that does it appear that Marek Biestek also
- 7 | signs for himself?
- 8 A Yes.
- 9 Q And with the same date for the notary?
- 10 A Yes.
- 11 | Q And if we turn to the page ending in 705, does this
- 12 appear to be an attachment to the settlement agreement?
- 13 | A Yes.
- 14 | Q And if we go to the next page, what is the title of this
- 15 document?
- 16 A Exhibit A Asset/Liabilities for MSMB Parties as of
- 17 | September 4th, 2012.
- 18 | Q And so, it appears to have three sections for Martin
- 19 | Shkreli, Marek Biestek and MSMB Capital Management LP.
- 20 For Martin Shkreli, what is the judgment outstanding
- 21 | listed there?
- 22 A \$2,362,350.
- 23 | Q And for MSMB Capital Management LP, what is listed there
- 24 | for cash and equivalents?
- 25 A Zero.

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Braconi - direct - Kasulis
                                                                  4846
          And for the total amount?
 1
    Q
 2
    Α
          Zero.
 3
    Q
          And that's zero dollars?
 4
    Α
          That's correct.
          Let's now turn to Tab B, the next document.
 5
    Q
               MR. AGNIFILO: I'm sorry, can we have just a very
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 7
    brief side-bar?
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               THE COURT: Sure.
               (Continued on next page.)
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Side-Bar 4847 (The following takes place at side-bar.) 1 2 MR. AGNIFILO: Hi, Judge. I'm just going to request 3 a very brief charge that Mr. Shkreli is not charged with 4 defrauding Merrill Lynch because I think that is certainly one of the conclusions that can be reached from the exhibit that 5 6 they're just putting in evidence. That's not part -- he's not 7 actually charged with that so I'd just like that clarified. 8 MS. SMITH: I think from the government's 9 perspective there's not necessarily an allegation he's 10 defrauding Merrill Lynch because there are no assets in MSMB 11 Capital so I'm not sure that this is actually defrauding 12 Merrill Lynch. I think the issue is when he says later that 13 it has assets in MSMB Capital to other parties. 14 MR. AGNIFILO: I think the conclusion that one could come to especially by the timing of when he created Healthcare 15 16 which is four days after the Orex trade is that he created Healthcare to defraud Merrill Lynch, I mean that's -- I mean 17 18 it seems inescapable to me. MS. SMITH: That's fine. I know he says that in his 19 SEC testimony which isn't coming in but that's fine. 20 21 THE COURT: All right, so an instruction that he's 22 not charged with defrauding Merrill Lynch. 23 MR. AGNIFILO: That's fine. Thank you, Judge. 24 THE COURT: All right. 25 (End of side-bar.) (Continued on next page.)

#### Braconi - direct - Kasulis 4848 1 THE COURT: Members of the jury, please be advised 2 that Mr. Shkreli is not charged in this case with defrauding 3 Merrill Lynch. 4 MS. KASULIS: May I proceed? THE COURT: Yes. 5 BY MS. KASULIS: 6 7 Okay. So, behind Tab B of your binder, it's Government 8 Exhibit 117-7, and what is this document entitled? 9 Α Amendment No. 1 to Settlement Agreement. 10 Q Can you please read the first paragraph of this document? "This Amendment No. 1 to Settlement Agreement is dated as 11 12 of December 13th, 2012 and is entered into by Merrill Lynch, 13 Pierce, Fenner & Smith Incorporated, MSMB Capital Management 14 LP, Martin Shkreli and Marek Biestek as follows." Q And they're all collectively defined as MSMB parties, is 15 16 that right? 17 That's correct. Α 18 Q If we look at the fourth whereas clause. "Whereas, in exchange"? 19 Α 20 Q Yes? 21 "Whereas, in exchange for consideration in Okay. 22 addition to the repayment obligation Merrill Lynch is willing 23 to extend the due date of the repayment obligation from 24 December 15th, 2012 as provided in paragraph two of the 25 Settlement Agreement to December 31st, 2012."

- 1 Q And if we look at the very bottom of this document, first
- 2 | section one, paragraph one, can you please read up through the
- 3 | next page for this paragraph.
- 4 A "Additional payment in order to induce Merrill Lynch to
- 5 extend the due date of the repayment obligation to December
- 6 31st, 2012. The MSMB parties will pay to Merrill Lynch the
- 7 | separate and additional sum of \$67,500."
- 8 Q And can you read the next sentence please.
- 9 A "The additional payment shall be made so as to be
- 10 | received by Merrill Lynch no later than 6 p.m. Eastern
- 11 | Standard time on December 17th, 2012."
- 12 | Q And, again, is this document signed by both Martin
- 13 | Shkreli and Marek Biestek?
- 14 A Yes.
- 15 Q Okay. Let's turn to the next tab, Tab C of your binder,
- 16 | it's Bates number 117-8.
- 17 And what is this document entitled?
- 18 A Amendment No. 2 to Settlement Agreement.
- 19 Q Can you please read the first paragraph of this document.
- 20 A "This Amendment No. 2 to Settlement Agreement is dated as
- 21 of January 8th 2013 and is entered into by Merrill Lynch,
- 22 | Pierce, Fenner & Smith Incorporated, MSMB Capital LP, Martin
- 23 | Shkreli and Marek Biestek as follows."
- 24 | Q If we could zoom out and, again, all of those are
- 25 | collectively defined as MSMB parties?

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# Braconi - direct - Kasulis 4850 Yes. Α If we could read the fourth and fifth whereas clause on these pages, on this page actually, right above that. "Whereas, the MSMB parties failed to meet the repayment obligation on or before December 31st, 2012 as required by Amendment No. 1 and accordingly received by e-mail on notice default dated January 1st, 2013 from Merrill Lynch; whereas, the MSMB parties anticipate being able to meet the repayment obligation if the due date for the payment is further extended from December 31st, 2012 to March 1st, 2013." If we go to the next page of this document, if we could highlight paragraph one please. Can you read paragraph one up until January 15th, 2013 please. "Additional payment in order to induce Merrill Sure. Lynch to further extend the due date of the repayment obligation to March 1st, 2013. The MSMB parties will pay to Merrill Lynch the separate and additional sum of \$125,000.

The second additional payment shall be made so as to be received by Merrill Lynch no later than 6 p.m. Eastern Standard time on January 15th, 2013." And if we could now just flip to Tab 25 of your binder and that's Government Exhibit 252, and this appears to be an

e-mail from Martin Shkreli dated January 4th, 2013 to Evan

Greebel with the title "The Other Thing." Can you please read

- 1 this e-mail.
- 2 A "I got them down to 125,000 by 1/15 and the big check by
- 3 | 3/1."
- 4 Q Thank you. And then if we can go to Tab 3 of your
- 5 binder -- excuse me, if we can go to Tab 4 and that's
- 6 Government Exhibit Number 347. This appears to be an e-mail
- 7 | from Eric Schmidt and if you look at the bottom, he appears to
- 8 be from the Securities and Exchange Commission; is that right?
- 9 A Yes.
- 10 Q And that is to Martin at msmbcapital.com dated October
- 11 | 1st, 2012 with the title MSMB Capital Management LLC Valuation
- 12 NY-8799, do you see that?
- 13 | A Yes.
- 14 | Q With an attachment?
- 15 A Yes.
- 16 Q Can you please read this e-mail from Mr. Schmidt.
- 17 | A "Dear Mr. Shkreli, As we discussed, I am attaching a copy
- 18 of the request for voluntary production of documents that I
- 19 | sent to you today via overnight delivery. Please feel free to
- 20 | call me or have your counsel call me if you have any
- 21 questions. Eric Schmidt."
- 22 | Q If we could turn to the page ending in -- the next page,
- 23 | 713, and this is the attachment to the e-mail that we just
- 24 | saw; is that right?
- 25 A Yes.

## Braconi - direct - Kasulis 4852 And it's dated October 1st, 2012 from the Securities and 1 Q 2 Exchange Commission? Yes. 3 Α 4 () And it's addressed to MSMB Capital Management LLC Care of Mr. Martin Shkreli? 5 Α 6 Correct. 7 With the title MSMB Capital Management LLC Valuation 8 NY-8799. Could you please read this first paragraph of the 9 letter. "Dear Mr. Shkreli, Staff of the United States Securities 10 and Exchange Commission is conducting an informal 11 investigation in the above referenced matter to determine 12 13 whether there have been violations of the federal securities 14 laws. In connection with this investigation, the staff requests that MSMB, as defined in the attached document 15 request, voluntarily produce documents and information 16 described in the attachment by October 16th, 2012." 17 18 Q If we could go to the page ending in 717, and this section is entitled Documents To Be Produced; is that correct? 19 20 Α Correct. Q Can you please read these two sections. Annual and quarterly financial statements for all

- 21
- 22
- 23 investment funds managed by MSMB including, without
- 24 limitation, MSMB Healthcare LP. Please produce audited
- 25 financial statements where available. Two: All documents

## Braconi - direct - Kasulis 4853 1 concerning the assets under management for any fund managed by 2 MSMB including, without limitation, MSMB Healthcare LP." 3 If we can go to the next tab of your binder, Tab 5, 4 Government Exhibit 218, if we could zoom in on the e-mail. So, this appears to be an e-mail from Martin Shkreli 5 to ENF-Centralized Production Unit with a carbon copy to 6 7 himself and Eric Schmidt. Was that the SEC attorney that we saw in the prior document? 8 9 Α Yes. 10 With the title NY-8799 Production with a series of 11 attachments; is that correct? 12 Α Correct. 13 Q And what does Mr. Shkreli write there? 14 "All, Please find attached documents responsive to NY-8799. The password for the protected files is cgpa7391." 15 If we turn to the next page, one of the attachments to 16 17 this document, if we could zoom in on the letter please, can 18 you please read this letter. 19 "Mr. Schmidt, Please find the attached documents responsive to NY-8799. This production is complete to the 20 21 best of my knowledge. We are willing to supplement the 22 production at your request. In reviewing the documents I ask 23 you to keep in mind the following statements which may enhance

Point 1. We have decided to end the MSMB limited

your investigation or deposition or limit the need for them.

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Martin Shkreli."

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partnership with closure targeted for the end of this November or next month, December. All limited partners have been notified of the plans for the redemption of their assets. Mγ colleagues and I will focus on the growth of our MSMB incubated biotechnology business, Retrophin, for which a going public transaction is being planned as of this production. Calculating the MSMB group assets under management (AUM) is an interpretive task as with any fund company. MSMB has managed no less than five limited partnerships and two managed accounts since inception of which five of the seven have been discontinued. Our most successful and largest effort has been the private equity endeavor which led to creation of Retrophin LLC which has restructured as Retrophin, Inc., Retrophin's valuation has fluctuated between 20 million and 80 million and has always been an MSMB majority owned company. Because this business represents most of the recent activities of MSMB, one may choose to include it in the calculation of AUM as a private equity company or fund may do. MSMB has had a long-term advisory relationship with Josiah T. Austin, a private investor. For many years this advisory relationship represented the bulk of MSMB's activities. Inclusion of these efforts would also affect the AUM calculation. I hope this information helps you with your investigation. Please do not hesitate to contact me if you need anything. Thank you.

> HOLLY DRISCOLL, CSR OFFICIAL COURT REPORTER

- 1 Q If we go to the next page of this exhibit, what is this
- 2 | document entitled?
- 3 A Schedule Funds Managed by MSMB.
- 4 Q And this is one of attachments that was included in
- 5 Mr. Shkreli's e-mail to the SEC?
- 6 A Yes.
- 7 Q And if we look under MSMB Capital Management LP, what is
- 8 | the amount listed there?
- 9 A \$2,600,000.
- 10 Q And what is AUM?
- 11 A Assets under management.
- 12 | Q And then if we look at the bottom for Retrophin LLC
- 13 | biotechnology company, do you see there that it lists a
- 14 | third-party valuation is provided?
- 15 A Yes.
- 16 | Q If we look at the next page of this document, and is this
- 17 | the attachment from this e-mail?
- 18 A Yes.
- 19 Q And is this one of the investment summaries from VRC that
- 20 | we've seen in evidence already?
- 21 A Yes.
- 22 | Q Okay. And just to be clear, the date on this investment
- 23 | summary, what is that date?
- 24 A June 30th, 2012.
- 25 Q And it's for MSMB Healthcare LP?

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|    | Braconi - direct - Kasulis 4856                               |
| 1  | A Correct.  |
| 2  | Q Okay. So, now let's go to Tab 6, Government Exhibit 221.    |
| 3  | This appears to be an e-mail chain between Mr. Shkreli and    |
| 4  | Mr. Greebel ending on November 26th, 2012 with the title      |
| 5  | Surrender Agreement. If we can start from the bottom, if you  |
| 6  | could please read the first e-mail from Martin Shkreli on     |
| 7  | November 25th, 2012.  |
| 8  | A "Can you prepare a surrender agreement for the Retrophin    |
| 9  | shares I have given out."                                     |
| 10 | Q In response Mr. Greebel writes: "What is a surrender        |
| 11 | agreement? What do you want to do?"                           |
| 12 | Scroll up.  |
| 13 | What does Mr. Shkreli write to Mr. Greebel?                   |
| 14 | A "Cancel a specific transaction I made."                     |
| 15 | Q Transfer? Is that transfer or transaction?                  |
| 16 | A I don't know what I said but, "Cancel a specific transfer   |
| 17 | I made."  |
| 18 | Q And if we could then scroll up.                             |
| 19 | Mr. Greebel then responds to Mr. Shkreli stating:             |
| 20 | "Hard to unwind stuff, easier if they transfer back."         |
| 21 | And if we scroll up to Mr. Shkreli's response, what           |
| 22 | does he state?  |
| 23 | A "Okay, that works."   |
| 24 | Q Let's go to Tab 7 of your binder, that's Government         |
| 25 | Exhibit 223. This appears to be an e-mail from Martin Shkreli |
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to Kevin Mulleady dated November 30th, 2012 with the title Form Donee Rep Letter KM Reversal with an attachment of the same name.

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Can you please read this e-mail for the jury. "This will reverse the 10,000 shares I gave you. The Α 30,000 shares I gave you were transferred invalidly. auditors and lawyers just determined this. Michael Fearnow will sell you stock for a nominal amount, less than \$1,000, that equal to 5 percent of the common stock but not preferred stock of Retrophin, Inc., the public company post-merger. This sale to you will take place shortly, possibly within the next few days. I need your signature ASAP. Thanks. Q And if we turn to the next page, the attachment to this document and look at the top paragraph, does this appear to be a Retrophin LLC transfer and donee representation letter? Α Yes.

Q Can you please read the first sentence of this letter.

A "For value received Kevin Mulleady does hereby grant, sell, assign, transfer and convey unto Martin Shkreli, its successors and assigns, all of his right, title and interest to 10,000 Class A common units of Retrophin LLC, a Delaware Limited Liability Company, to have and to hold forever and the transferor does hereby warrant and agree to defend title to the same against the claims of any person or entity."

Q And the date on this e-mail was November 30th, 2012; is

## Braconi - direct - Kasulis 4858 that right? 1 2 That's correct. 3 And if we go to the last page of this document, it 4 appears to be unsigned. At the top it appears to be listed there Kevin Mulleady as the transferor with Martin Shkreli as 5 6 the transferee, and what are the dates that are typed there? 7 May 25th, 2012. If we go to Tab 8 of this binder, and that's Government 8 9 Exhibit 224. This is an e-mail chain between Martin Shkreli 10 and Tom Fernandez dated November 30th, 2012. I will read the 11 portion from Tom Fernandez to Martin Shkreli. 12 "Can you memorialize our understanding as 13 discussed." 14 And then in response Mr. Shkreli writes, Agent Braconi? 15 16 "You will surrender all of your stock to me and 17 have zero. You will buy from Troy Fearnow for a nominal 18 amount, less than 1,000 U.S. dollars, approximately 5 percent 19 of the post-merger outstanding common shares of Retrophin. 20 the event you are unable to buy stock from Fearnow because a 21 cancellation of the merger or any other unforeseen 22 circumstance, I'll return to you the shares you are planning 23 to surrender today." 24 If we can go to the next tab, Tab 9, that's Government 25 Exhibit 225, this is an e-mail from Martin Shkreli dated

- 1 December 3rd, 2012 to Marek Biestek at 7:17 p.m. with the
- 2 | title Final Capitalization Table and then attachment, an Excel
- 3 | spreadsheet of the same name; is that correct?
- 4 A That's correct.
- 5 Q If we go to the attachment to this e-mail, there's a
- 6 one-page attachment; under the common stock pre-money and
- 7 | post-money column do you see MSMB Capital Management LP listed
- 8 there?
- 9 A Yes.
- 10 Q Let's go to Tab 10, Government Exhibit 226, this is an
- 11 e-mail from Martin Shkreli to Evan Greebel and Jackson Su
- 12 dated December 3rd, 2012 at 11:11 p.m., so the same date as
- 13 | the prior e-mail approximately four hours later, is that
- 14 | right?
- 15 A Yes.
- 16 Q And it has the title Final Capitalization Table.xls with
- 17 | attachment of the same name. If we can go to the next page of
- 18 this exhibit, on the left-hand side of this page under the
- 19 | Common Stock Post-Money Post-Merger, do you see MSMB Capital
- 20 | Management listed there?
- 21 A Yes.
- 22 | Q For 600,000 and then 5.8 percent?
- 23 | A Yes.
- 24 Q And if we look at the bottom of this page on the left
- 25 | side, under Common Stock Pre-Money and then Pre -- looks like

## Braconi - direct - Kasulis 4860 the column title got cut off, do you see MSMB Capital 1 2 Management listed here? 3 Α Yes. 4 () And how many shares vested? 75,000. 5 Α And that's vested plus unvested, a total of 8.1 percent? 6 Q 7 Α Correct. 8 Let's go to Tab 11, Government Exhibit 371, this e-mail 9 is from Michael Rosensaft and if you see at the bottom of the 10 e-mail, he's listed as Partner, Katten Muchin Rosenman LLP 11 with a New York, New York address. Mr. Rosensaft writes to Martin Shkreli and Evan 12 13 Greebel on November 25th, 2013, with the title Subpoena. 14 you please read this e-mail to the jury. "I spoke to Eric Schmidt, I spoke to him about using a 15 subpoena versus an informal request, but he was adamant that 16 17 he wants to send a subpoena. He indicated that, as suspected, 18 it is discrete and is going to ask for documents relating to 19 interests in Retrophin provided to MSMB or its limited 20 Mike." partners. Let's go to Tab 12, Government Exhibit 204. This is an e-mail chain with the last date being March 7th, 2011 between

- 21 22 23 Martin Shkreli and Edmund Sullivan; is that correct? 24 Α Yes.
- 25 If we can look at the bottom half of this e-mail chain,

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on March 7th, 2011 at 9:26 a.m. Martin Shkreli writes an e-mail. Can you please read this e-mail to the jury.

A "Could you do me a big favor and call this guy who is going to give us four million dollars, it sounds like he is

5 changing his mind. Steve Harrison, sharrison@belmontnet.com,

6 his phone number is (214)559-9721. I would mention you

7 | invested, don't say the sum and then say you got back 1.3

times that amount in a matter of months and there was little

9 hassle in redeeming. Talk about how long you've known me and

the trust. Please sing my praises. This is a lot for us and

if you can help us close the deal I'd really appreciate it.

12 | If you could do it ASAP that would be great too. Thanks

13 | brother. Martin Shkreli."

14 Q That's MSMB Capital Management LP?

15 A Yes.

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16 Q And then in response Edmund Sullivan on March 7th, 2011

17 | writes to Mr. Shkreli: "Send me any background info you have

18 on the guy, how you found, who he knows, who he trusts, what

19 has he invested into in the past, what are his expectations.

20 Is this for MSMB Cap or RETR? Sounds like an LP but just

21 | making sure. Has he mentioned SMA?"

Then if we could scroll up to the last two e-mails in this chain.

24 It appears that Mr. Sullivan writes to Mr. Shkreli

again stating: "Does he know Orex drama, is it resolved

## Braconi - direct - Kasulis 4862 officially with the VAML? Do you have last year's audit 1 2 available? Who is your legal? Lot of questions but just want 3 to be prepped." 4 In response Martin Shkreli writes to Mr. Sullivan on March 7th, 2011. Can you please read that response from 5 6 Mr. Shkreli. 7 "This is for MSMB Cap. Not aware of any drama nor does 8 it concern him as it is a managed account. Our legal is 9 McCormick & O'Brien. I would stay away from legal and audit 10 and accounting and talk about your experience with MSMB LP and 11 how you were treated with trust, transparency and quick turn 12 around to funding. Any questions on the other stuff I would 13 say I trust him and the mechanics in place. For the other 14 stuff we're fine as I traded with the guy and watched him 15 trade and was happy with what was provided." 16 (Continued on next page.) 17 18 19 20 21 22 23 24 25

#### Braconi - Direct - Kasulis 4863 DIRECT EXAMINATION (CONTINUED) 1 2 BY MS. KASULIS: 3 If we could go to the next tab, Tab 13 4 Government Exhibit 353. This appears to be an e-mail from Kevin Mulleady 5 6 to himself dated June 30th, 2011, with the title For Martin. 7 And if we could actually just zoom in on that e-mail. 8 Can you please read the excerpts there that are listed? 9 "The other lawsuit affect my investors, family and 10 11 I want transparency equity and funds lies. 12 worth anything, I will take 100 percent, hundred positions 13 is a lie. Third person, how dare you take that risk. 14 is my family and friends and I could have so much money. 15 How many funds you've blown up? Seriously, you think I'm 16 stupid?" If you would scroll down. 17 Q Go ahead. 18 Α "You have a -- a hundred positions. Your positions are 19 never big." 20 And that's Kevin Mulleady, CEO MSMB Capital Management, Q 21 LLC? 22 Α Correct. 23 Q And if you was just scroll to the top, that e-mail was 24 written to Mr. Mulleady to himself at approximately 2:00 25 a.m.; is that right?

## Braconi - Direct - Kasulis 4864 Correct. 1 Α 2 And then he forwards it to himself at 6:32 a.m.; is 3 that correct? 4 Α Correct. Now if we go to Tab 14, Government Exhibit 349. 5 6 If we look at the bottom e-mail of this page, 7 Special Agent, in your review of the e-mail is this the 8 e-mail chat that we saw previously between Mr. Mulleady and 9 Caroline Stewart? 10 Α Yes. And if we look at Kevin Mulleady's e-mail, it's from 11 12 Mr. Mulleady to Meritech dated May 27, 2011 at 11:45 a.m., 13 with the title From Our Combo. Mr. Mulleady writes, "I am 14 going to grab some coffee with her this afternoon. But we should talk about this. Don't leave an issue blowing up. 15 16 Obviously please don't forward to Martin at this point." 17 And if we can go to the top three e-mails on this 18 page. 19 Mr. Mulleady then forwards this e-mail to -- on 20 July 22nd, 2011, at 1:16 p.m. to Merit by fax and then 21 forwards that chain on July 26th, 2011 at 1:42 p.m. to 22 Martin Shkreli. Martin Shkreli then responds at 5:45 p.m. 23 on that day July 26th, 2011 to Mr. Mulleady. Can you please 24 read his response? "Yeah, humorous. How confused she is. 25 Α Seems verv

#### Braconi - Direct - Kasulis 4865 Oh, well." 1 emotional. 2 If we can go to Tab 15, Government Exhibit 355. 3 is an e-mail from Kevin Mulleady dated August 8th, 2011 at 4 3:51 p.m. to himself. In your review of this document, this appears to be a distribution list of some kind? 5 Α Yes. 6 7 I am sorry, what exhibit is that? THE COURT: MS. KASULIS: I'm sorry, it's 355. 8 9 THE COURT: Thank you. BY MS. KASULIS: 10 11 With the title MSMB Capital Recap of Past Week. 12 the first sentence he states, "Please pardon the impersonal 13 message"; is that right? 14 Α Correct. Can you read the first line of the next paragraph? 15 Q "Last week was very eventful for MSMB Capital." 16 17 And then the next paragraph, what does that first 18 sentence read? "MSMB Flagship Fund is up other 30 percent year to date 19 Α 20 and caused overturns month to date." 21 And if we go to the next exhibit, 22 Government Exhibit 356 behind Tab 16. 23 This is an e-mail from Kevin Mulleady dated 24 August 29th, 2011, to Mr. Shkreli with the title MSMB Pitch 25 Book Performance Review/Question with an attachment, a

## Braconi - Direct - Kasulis 4866 1 couple of attachments. 2 Can you please read the first sentence -- can you 3 please just read this e-mail. 4 "This PowerPoint is ready go to out to perspective clients with your approval. I noticed a discrepancy in the 5 performance on Excel file. Please review attached Excel, 6 7 corrections in red. I will update unshared file after Thanks." 8 response. 9 If we go to the next page of this exhibit, it's an 10 attachment from MSMB PowerPoint entitled MSMB Capital 11 Management, and the date in the bottom right-hand corner, 12 what is that date? 13 August 2011. Α 14 If we go to the page ending in Bates Number 139. Under biographies, who is listed there? 15 16 Martin Shkreli as portfolio manager, Marek Biestek as portfolio manager and Kevin Mulleady as CEO. 17 18 Q And if we go to the page ending in Bates number 141, 19 the title of this slide is Portfolio Construction. 20 black arrow, can you please read that last arrow in the 21 bullet. 22 "Position sizing, attribution loss of 1 percent 23 limit targeted, 10 percent position limit." And then the last arrow? 24 Q 25 I'm sorry. "Certified portfolio 100 position on Α

|    | Braconi - Direct - Kasulis 4867                             |
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| 1  | average. Geographic diversity and the longs/shorts within   |
| 2  | geographies."   |
| 3  | Q And if we go to the page ending in 154, this PowerPoint   |
| 4  | is entitled Track Record; is that correct?                  |
| 5  | A Yes.  |
| 6  | Q And that's from inception what it appears to be           |
| 7  | November 2009 through July 30th, 2011, and in the year to   |
| 8  | date column, what is listed there for the returns for 2010? |
| 9  | A 25.2 percent.   |
| 10 | Q And the year to date returns in 2011?                     |
| 11 | A 11.5 percent.   |
| 12 | Q If we go to the next page of this document, the last      |
| 13 | page of the PowerPoint is entitled Summary of Fund Terms.   |
| 14 | Who is listed there as the auditor?                         |
| 15 | A Rothstein, Kass & Company.                                |
| 16 | Q Legal counsel?  |
| 17 | A Kleinberg, Kaplan, Wolff & Cohen, PC.                     |
| 18 | Q And the administrator?                                    |
| 19 | A Is NAV Consulting.  |
| 20 | Q Can you please read the very bottom of this slide?        |
| 21 | A "No gates, side pockets, liquid securities or other       |
| 22 | trips."   |
| 23 | Q And if we go to Government Exhibit 357 behind Tab 17 of   |
| 24 | your binder, this is an e-mail from Kevin Mulleady dated    |
| 25 | September 13th, 2011, at 4:29 p.m. to an individual named   |

#### Braconi - Direct - Kasulis 4868 George, and the title is New Fund and Original One and he 1 2 attaches some PowerPoints. What does Mr. Mulleady write in 3 this e-mail? 4 "Hey, George, Hope all is well. Not positive if you invest in hedge funds or not. But would you know of anyone 5 6 that would be interested in looking at the attached? 7 has been running two years. The other two are launching 8 October 1st, 2011, but both experienced, impressive 9 portfolio managers. No pressure and don't mean to be 10 intrusive. We will be friends regardless. See you Thank you, Kevin." 11 Saturday. 12 And does this appear to be the next page of the Q 13 PowerPoint? 14 Α Yes. And it's For MSMB Capital Management; is that correct? 15 Q 16 Α Correct. And it's dated August 2011, if you turn you head? 17 Q 18 Α Correct. 19 Q So there it's dated August 2011? 20 Correct. Α 21 Q And if you go to the page ending in 797. 22 And does this PowerPoint appear to be very similar 23 to the one that we saw in the prior exhibit that we 24 reviewed? 25 Α Yes.

#### Braconi - Direct - Kasulis 4869 And under diversified portfolio, what is listed there? 1 Q 2 "A hundred positions on average, geographic diversity 3 and long/shorts within geographies." 4 Q If we go to Government Exhibit 350, and that's Tab 18 of your binder. This is an e-mail chain between Martin 5 6 Shkreli and Kevin Mulleady dated November 2nd, 2011, with an initial e-mail from David Geller. I would will start at the 7 button on November 2nd at 3:48 p.m., David Geller, and just 8 9 to remind the jury who is David Geller? 10 Α He was an investor in, I believe, it's MSMB Healthcare. He wrote, "Kevin, I looked over the PPM memo. 11 12 contact me as I have a couple of questions that need to be 13 addressed. Thanks, David Geller." 14 And if we move up, Mr. Mulleady writes to Martin Shkreli, on November 2nd, 2011, "You got time for a quick 15 16 call on this? Have to speak to both Gellers this 17 afternoon." 18 If you scroll up to just the next two e-mails. 19 What does Martin Shkreli write to Mr. Mulleady in response? 20 "Got to see Mitt Romney tonight." Α 21 And then Mr. Mulleady writes to Mr. Shkreli in 22 response, "Ask him if he voted for Kennedy. The majority of 23 changes on PPM with done to serve what purpose..." 24 And what does Mr. Shkreli write in response to 25 Mr. Mulleady on November 2nd, 2011?

#### 4870 Braconi - Direct - Kasulis "Make a small investment in Retrophin." 1 Α 2 If we go to the next exhibit, Government Exhibit 358 3 behind Tab 19. Agent Braconi, if we could, in your review 4 of this e-mail chain starting from the bottom up, does this appear to be an e-mail exchange regarding a potential 5 investor, back and forth about a potential investor? 6 7 Α Yes. 8 And if we go to the middle e-mail or the top half of 9 the e-mail chain, please. 10 Mr. Mulleady writes to Martin Shkreli on 11 January 19th, 2012. Can you please read that first sentence 12 that he writes to Mr. Shkreli? 13 "I am going to touch up the pitch book, i.e., take out 14 side pocket comments, LOL. I'll have it for your review this afternoon." 15 If we go to Tab 20, Government Exhibit 359. 16 17 appears to be another e-mail chain in April of 2012. 18 your review of this e-mail chain, from the bottom up, again, 19 does this appear to be a chain regarding another potential 20 investor, Ben Deschaine? 21 Α Yes. 22 If you look at the e-mail from Kevin Mulleady on the 23 first page dated April 18th at 6:33 p.m. to Mr. Deschaine Mr. Deschaine writes, "Sure. Here is latest" -- I'm sorry 24 25 Kevin Mulleady writes, "Sure. Here is latest materials on

#### Braconi - Direct - Kasulis 4871 consumer and healthcare. I imagine those were the funds of 1 2 interest. Didn't have a chance to get a full briefing from Martin." 3 4 In response Mr. Deschaine writes to Kevin Mulleady on April 18, 2012, "What are firm assets under management"? 5 6 In response Mr. Mulleady writes to Martin Shkreli 7 on April 18th, 2012, "Please advise." 8 And then what does Martin Shkreli write in 9 response to Mr. Mulleady on April 18th, 2012, at 11:14 p.m.? "55M." 10 Α 11 Let's go Tab 21, Government Exhibit 361. It appears to 12 originate with an e-mail from Spencer Spielberg on 13 August 16th, 2012 to Kevin Mulleady with a carbon copy to 14 Martin Shkreli with a title Retrophin. He writes, "Kevin, last conversation you quoted my account being valued at 15 16 \$42,491 give or take a few percentage points a few weeks 17 I know you guys aren't using NAV anymore. When will 18 we get some of these statements from May, June, July, et 19 cetera? When is the money, dollar sign, officially all 20 going into this Retrophin? When do we have to decide 21 whether I want to continue into that investment or how much 22 I want to continue to invest? I think MSMB is doing a great 23 job from what you've told me, but I would like to know 24 definitively in writing where my options lie before I make a 25 decision. I look forward to hearing back formally.

#### Braconi - Direct - Kasulis 4872

Spielberg."

And then if we could look at the top two e-mails in this chain, Mr. Mulleady forwards this e-mail to Martin Shkreli on August 20th, 2012, and he writes, "How would you like me to reply to this?" And Martin Shkreli writes in response Mr. Mulleady on August 20th, 2012, what does he write?

A "I would write him the option."

Q If we go to the next exhibit, Government Exhibit 362.

Does the bottom e-mail appear to be the same e-mail from

Spencer Spielberg that we just read in the prior exhibit?

A Yes.

Q If we scroll up to Mr. Mulleady's response, it's dated August 20th, 2012, and he states: "Hello, Spencer, I was out of the office Friday. Catching up to e-mails now. As mentioned, your account valuation and options cannot be definitive until this round of financing is complete for Retrophin. The estimate I gave you of \$42,491 is based upon Retrophin having a valuation of \$80 million. The response from investors has been extremely positive and we hope to have the round done shortly. Once we finish this round and finalize that number, we will send out a formal letter with exact amount in your options. We will be offering the investors the option to redeem for cash or stock of Retrophin. In your case, full cash, full stock or 25,000 in

#### Braconi - Direct - Kasulis 4873 cash and the rest in stock. We hope to have a clearer 1 2 picture for our investors in the near future. Thank you for 3 you patience. 4 Kevin." And then in response what does Mr. Spielberg write 5 to Mr. Mulleady with a carbon copy to Martin Shkreli? 6 7 "Kevin, I appreciate you getting back to me. 8 forward to receiving the info. Thanks again, SS." 9 Q If we look at Tab 23, Government Exhibit 363. Appears 10 to be an e-mail chain between Martin Shkreli and Kevin 11 Mulleady ending on November 13th, 2012. If we turn to the 12 second page of this exhibit, the e-mail on top, the e-mail 13 at the top of the page, from the prior page it's an e-mail 14 from Kevin Mulleady to Martin Shkreli dated November 12th, 15 2012. 16 Mr. Mulleady writes, "Martin, could we put together a contract regarding Geller's wire? I will have 17 18 him send in the morning. He was unable to do it today. 19 Basic terms, paid and transferred immediately upon deposit 20 of Alan Geller's wire of the \$200,000 on 11/13/12; 21 20 percent sent to me, 40,000; past three pay periods of 22 9/15, 9/30 and 10/30, retroactively sent to me \$5,208.33 23 times three equals \$15,624.99. 24 200,000 worth of Retrophin stock at 25 million valuation and no restriction transferred to me. I have a 25

#### Braconi - Direct - Kasulis 4874 few other people considering putting in 100,000 as well if 1 2 we want to keep the window open. Let me know. Thank you Kevin." 3 4 And if we go to the prior -- the first page and if we look at Mr. Shkreli's response to Mr. Mulleady on 5 November 12th, 2012. What does he write there? 6 7 "55K plus a bunch of stock plus a reset on Alan's stock is a lot. Considering I would need Board approval, this may 8 9 not work." 10 Let's go to Tab 26, Government Exhibit 254. The bottom e-mail is from Ron Tilles dated February 4th, 2013, to 11 12 Martin Shkreli with a title Redemption. Mr. Tilles writes, 13 "Martin, Molly would like to know her status on what she 14 would get back if cash for shares upon redemption from the 15 hedge fund. She is trying to decide if she will convert a 16 portion to shares. 17 Sy Block has the same question. 18 Diandra Douglas would like to know if you have a 19 better idea of cash. She will get back next week. She 20 chooses to redeem for cash. Steven Rosenfeld... R." 21 And let's look at Mr. Shkreli's response to 22 Mr. Tilles dated February 6th, 2013, at 1:32 a.m. 23 What does Mr. Shkreli write to Mr. Tilles? 24 "Everyone will get some amount of stock no matter what. Α 25 No one can get full cash. The fund invested a lot into

#### Braconi - Direct - Kasulis 4875 Retrophin." 1 2 Let's go to Tab 28, Government Exhibit 261. 3 appears to be an e-mail exchange between Mr. Greebel and 4 Mr. Shkreli with the last e-mail dated February 21st, 2013. If we look at the bottom of the page, it's an e-mail from 5 6 Mr. Greebel to Mr. Shkreli on the same day, February 21st, 7 2013, the title being, "Response to Rosenwald. Please write 8 up and reply to them ASAP." 9 Mr. Greebel writes, "Lawyer called back. Lindsay 10 wants 80,000 total and not less?" 11 If we go to the top of the next page, to complete 12 Mr. Greebel's e-mail. "I told him your view and conveyed 13 your analysis. They think you did a lower price deal before 14 the pipe because the date on the stock certificate is 15 1/28/13. He also said you took Lindsay's money and gave the 16 outside investors a better deal than you gave Lindsay and he 17 is incredibly pissed off and disappointed. They will not 18 accept a counteroffer and if you do not consent by close of 19 business today, they will follow up with a lawsuit." 20 That's signed Evan Greebel. 21 And if we go back to the first page and highlight 22 the next couple e-mails in the chain, what does Mr. Shkreli 23 write to Mr. Greebel in response to that e-mail? 24 Α "Accept."

Mr. Greebel then responds to Mr. Shkreli saying, "Okay.

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|    | Braconi - Direct - Kasulis 4876                             |
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| 1  | Either wants to be on the registration statement or get     |
| 2  | freely-traded stock. Are we going to deal with that next?"  |
| 3  | And then the next two e-mails in the chain. What            |
| 4  | does Mr. Shkreli write to Mr. Greebel in response?          |
| 5  | A "You will get freely-traded stock from three different    |
| 6  | parties totaling 56,000 or whatever makes 80,000."          |
| 7  | Q And then in response Mr. Greebel writes, "Okay."          |
| 8  | Let's go to Tab 29, Government Exhibit 262. This            |
| 9  | is an e-mail exchange between Evan Greebel and Martin       |
| 10 | Shkreli dated February 22nd, 2013.                          |
| 11 | The first e-mail is from Mr. Shkreli to                     |
| 12 | Mr. Greebel with a title Sarah Hassan. Can you please read  |
| 13 | Mr. Shkreli's e-mail?                                       |
| 14 | A "Sarah equals same situation as Lindsay. Also Fred        |
| 15 | Hasson's daughter."   |
| 16 | Q In response Mr. Greebel writes to Mr. Shkreli, "I         |
| 17 | figured. How much do they want?"                            |
| 18 | If we turn the Tab 30, Government Exhibit 263.              |
| 19 | This is an e-mail exchange between Mr. Greebel and          |
| 20 | Mr. Shkreli ending on February 25th, 2013.                  |
| 21 | This is an e-mail exchange. We'll start on Page 2           |
| 22 | of this document with the e-mail from Mr. Greebel to Martin |
| 23 | Shkreli dated February 22nd, 2013, at 8:59 p.m.             |
| 24 | Mr. Greebel writes and its title is Response to             |
| 25 | Rosenwald. "Please write up and reply to them ASAP."        |

#### Braconi - Direct - Kasulis 4877 Mr. Greebel writes, "When? Didn't get yesterday. 1 2 speaking to Tim's new lair this a.m. Please send me 3 whatever he signed." 4 And if we could then go up to the next set of e-mails on this page. 5 What does Mr. Shkreli write to Mr. Greebel? 6 7 "Need to retain one of your litigation partners. Ι 8 want to turn up the heat on Tim." 9 Q And if we scroll up to the next two e-mails. 10 Mr. Greebel writes to Mr. Shkreli, "Instead of a 11 counter you want to prepare a complaint?" And what does Mr. Shkreli write to Mr. Greebel? 12 13 "Yes, LOL." Α 14 And if we go to the first page of this document, the 15 continuation of the chain at the bottom. Mr. Greebel then 16 writes, "Okay. Let me see when they are available. I want to file Q with/PH and S dash and S1 Friday/Mon, so I need 17 18 rest of retainer." 19 And then what does Mr. Shkreli write in response? "Please don't bother me over this until I get a second 20 21 to sort things out. You'll get your money." 22 Q And then in response Mr. Greebel writes, "Okay. 23 send TT dock, please call so lit can see the field." 24 And then Mr. Shkreli writes in response? 25 "Yep, sending now." Α

## Braconi - Direct - Kasulis 4878

Q Okay. Let's go to Tab 31, Government Exhibit 112-1.

We'll start on the page ending 963. This appears to be an e-mail chain between Spencer Spielberg and Martin Shkreli ending on February 28th, 2013. This appears to be that limited partners' wind-down e-mail, that's -- that's how it's been referred to in the trial on September 9, 2012, from Mr. Shkreli; is that correct?

A That's correct.

Q And if we scroll up to the top of the page, on January 22nd, 2003 [sic], Mr. Spielberg writes to Mr. Shkreli, "Martin, I hope all is well. Kevin Mulleady updated me a bit on some of the recent news with you guys. I realize I'm an extremely small piece of the puzzle, but to say I feel in the dark is an understatement. I had 0 idea how much equity I have with MSMB, Retrophin and the other investments. I haven't gotten a statement or anything in what seems like almost four to five months. When can I expect to get some kind of clarification. Spencer Spielberg."

If we go to the prior page, look at the e-mail on the bottom Mr. Spielberg forwards his e-mail from the prior page approximately a month later on February 21st, 2013, to Mr. Shkreli and Mr. Mulleady. He writes, "Martin, this is the second e-mail I'm sending regarding my investment with MSMB. I would greatly appreciate someone getting back to

#### Braconi - Direct - Kasulis 4879 When will I receive a tax document from MSMB? 1 Spencer me. 2 Spielberg." 3 In response if we could just look at the top 4 portion of this page. What does Mr. Shkreli write to Mr. Spielberg on 5 6 February 21st, 2013? 7 "Hey, Spencer, you should have received a K1. Did you 8 not?" 9 In response, if we could scroll up, Mr. Spielberg 10 writes, "Martin, I formally want to redeem my investment at 11 MSMB Capital Management. Please let me know when I can 12 expect my funds and how I will receive them. Sincerely 13 Spencer Spielberg." 14 And if we go to the first page, that e-mail was sent on February 26th, 2013. 15 16 Mr. Spielberg then writes to Mr. Shkreli on 17 February 28, 2013, with a CC to Kevin Mulleady and then an 18 e-mail address Kevin@stonecornergroup.com. Mr. Spielberg 19 writes, "Martin, without proper reporting I am no longer 20 willing to invest with MSMB. When will my investment be 21 redeemed and in my possession? I expect to hear back from 22 you immediately on this. This is now my second e-mail to 23 Sincerely, Spencer Spielberg." vou. 24 And then what does Mr. Shkreli write to 25 Mr. Spielberg in response?

#### Braconi - Direct - Kasulis 4880 "I will handle shortly. Kevin is no longer with the 1 2 firm." If we look at Tab 33, Government Exhibit 276. Please 3 4 look at the top two e-mails in this chain. The top e-mail is from Kevin J. Stanfield on March 12, 2013, at 6:05 p.m. 5 to Evan Greebel with the title Forward Revised Settlement 6 Mr. Stanfield writes, "Evan, Dr. Rosenwald 7 Aareement. signed the agreement. Please let me know if Martin has done 8 9 to same. Thanks, Kevin." 10 In response Mr. Greebel writes to Mr. Shkreli on March 13th, 2013, with a title LR Settlement Agreement, with 11 12 an attachment. 13 What does Mr. Greebel write there? "I wasn't sure who else knows about it. Did not CC 14 Α your assistants. Please sign and revert." 15 If we go to Government Exhibit 112-4. It's behind 16 17 Tab 35 of your binder. 18 We can start on the prior page. The bottom e-mail 19 is an e-mail from Mr. Shkreli to Mr. Spielberg dated 20 March 13, 2013, at 6:35 p.m. entitled Stock. Can you please 21 read Mr. Shkreli's e-mail? "Hi Spencer, We sent you a certificate for 3,695 22 23 shares. This represents the total balance of your 24 MSMB Healthcare LP investment. I am willing to buy those 25 shares for the last market price 490, for after total of

#### Braconi - Direct - Kasulis 4881 This is all I can legally pay for the stock. 1 \$18.105.50. 2 If you want \$45,000 worth of stock, you should ask Kevin 3 Mulleady to help. Basically you would need \$26,894.50 worth 4 of cash or 5,489 shares to finalize our agreements to get you to \$45,000. Our MSMB group would be willing to give you 5 6 half of those shares if Kevin provided you the other half. Let me know what you think. Martin Shkreli." 7 8 If we go to the top of this page, Mr. Spielberg and Q 9 from the prior page it's dated March 13th, 2013. 10 Mr. Spielberg responds to Mr. Shkreli as follows: "Martin, 11 this is not what we agreed to. I really don't understand 12 what Kevin would have do with my investment. You agreed to 13 wiring me 25,000 in cash and sending me 20,000 worth of 14 stock, about 4,081 shares based on the \$4.90 stock price. I invested 25,000 of my hard-earned money with you in August 15 16 of 2011. I did my research and was really impressed with 17 your résumé and the type of return you could provide through 18 you MSMB group. I'm not sure what you want me to do as an 19 investor with an e-mail like this. But I would really 20 appreciate if we could move forward on our original 21 agreement from last week so we can both move on to more 22 important things. Sincerely, Spencer Spielberg." 23 If we go to the first page and look at 24 Mr. Shkreli's response on March 13th, 2013. 25 Can you please lead that for the jury.

"We have not agreed to anything until we sign a

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of us.

#### Braconi - Direct - Kasulis

4882

2 document. You own that much stock and that's what we owe 3 I would like to make sure you make a great return on 4 your investment with MSMB. However, I think for you to get the deal I mentioned earlier this week, we need Kevin's help 5 6 to pitch in and make you whole. Our lawyers, CC'd, are 7 reaching out to him to make sure this happens. The only thing I can promise until -- the only thing I can promise 8 9 you until we sign a further agreement is the stock you own 10 through the fund." 11 And if we look at the top of this page, to 12 Mr. Spielberg's response to Mr. Shkreli, the next day. 13 March 14th, 2013 with a CC to Evan Greebel, Mr. Spielberg 14 writes, "Martin on 3/7/13 you agreed to redeeming my 15 investment for 25,000 in cash and 20,000 worth of RTRX. 16 Today I received a FedEx with 3,695 shares currently valued 17 at \$17.551.25. I'm owed 515 more shares of RTRX and 25,000 18 in cash. Kevin Mulleady is former employee at MSMB --19 excuse me, Kevin Mulleady, a former employee at MSMB, has 20 nothing do with my investment with MSMB. If he owes shares 21 to your group, that is an outside issue with 0 bearing on my 22 redemption. That should not hold up my redemption at all. 23 I'm becoming very frustrated with this and I would 24 like to work this out on the phone amicably between the two

You can call me any time, "with two phone numbers

#### Braconi - Direct - Kasulis 4883 listed there. "I would greatly prefer to us settling this 1 2 prior to me having to take legal recourse to receive my 3 equitable share. Sincerely, Spencer Spielberg." 4 If we go to Government Exhibit 77 behind Tab 36 of 5 your binder. 6 This appears to be an e-mail chain between 7 Mr. Greebel and Mr. Shkreli ending on March 21st, 2013. 8 Starting on Page 3 of this e-mail, appears to be an e-mail 9 from Ms. Holland of -- entitled Contract with University of 10 Edenberg. She writes, "Dear Martin, I am still awaiting a 11 response from your legal department. Please could you 12 advise on the progress of the agreement." 13 Please scroll up. 14 Mr. Shkreli writes to Mr. Greebel on March 21st, 2013, what does he write, Agent Braconi? 15 16 "Why can't you do your job. It is incredible." 17 If we go to the second page of this document ending in 18 704 to see Mr. Greebel's response on March 21st, 2013. He 19 writes, "That was on my plate for this afternoon. Have been 20 dealing with your accountants on your audit. Spoke to 21 I told him the importance of getting Fearnow done. Heskett. 22 He said he was going to speak to Mike today. He said Mike 23 wants to talk to you and I advised that you were on vacation 24 and that it would be great to wrap up the two agreements I

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sent him ASAP."

#### Braconi - Direct - Kasulis 4884 If we scroll up to the next e-mail Mr. Shkreli's 1 2 response to Mr. Greebel on March 21st, 2013, what does he 3 write there? 4 "Bullshit. How long does it take to edit a consulting agreement sent three weeks ago. I am really starting to get 5 6 the feeling that you are in a" --7 If we scroll up. Mr. Greebel writes in response to 8 Mr. Shkreli, "I am literally sending the document now." 9 And if we scroll up to Mr. Shkreli's response to 10 Mr. Greebel on March 21st, 2013 at 1:05 p.m., what does he 11 say? 12 "Nope, vou're done. Fenwicks turn." 13 If we go to first page of this document and look at the Q 14 bottom response from Mr. Greebel. He writes, "Up to you. 15 I'll send it to you in ten minutes. You can do what you 16 want with it. I do need to discuss other stuff with you at 17 your convenience (primarily Jackson and George)." 18 In response Mr. Shkreli to Mr. Greebel on 19 March 21st, 2013 at 1:07 p.m., what does he write there? 20 Deleted from your system. I can't handle this. "No. 21 You don't do it until I remind you and you embarrass me." 22 And if we scroll up. Mr. Greebel writes in response, 23 "I literally was doing it when you sent that." 24 And what does Mr. -- if we could scroll up some 25 What does Mr. Shkreli write to Mr. Greebel in

#### Braconi - Direct - Kasulis 4885 response? 1 2 "You can't wait three weeks to do my contracts." 3 And then if we just look at the very top e-mail, the 4 last e-mail from Mr. Greebel to Mr. Shkreli on March 21st, 2013, at 6:18 p.m., he writes, "You are right. I'm sorry. 5 It will not happen again." 6 7 Government Exhibit 113-10, Tab 37. This is on e-mail exchange between Martin Shkreli and Michael Lavelle 8 9 dated March 27, 2013. And who is Michael Lavelle? 10 Α He is an investor in healthcare. MSMB Healthcare? 11 Q 12 Α Yes. 13 If we look at the very last page of this document. Q 14 We'll just look at the first e-mail from Mr. Lavelle to Mr. Shkreli dated March 27th, 2013, with the title Calls. 15 16 "Hi Martin, I do not understand why you have yet 17 If you can imagine, my conversations with Kevin 18 have given rise to significant concerns. I always believed 19 that one should hear both sides of the story before making 20 judgments, but that has been impossible to schedule. 21 not want, and would hope you feel the same, our relationship 22 the become adversarial. So please let me know when we can 23 speak over the next few days." 24 After this e-mail there is a series of exchanges 25 between Mr. Shkreli and Mr. Lavelle; is that correct,

#### Braconi - Direct - Kasulis 4886 Agent Braconi? 1 2 Correct. 3 And if we go to the very first page of this document 4 Mr. Lavelle writes on March 31st, 2013, "I want to understand a number of things. I had a mark to mark it on 5 6 my 1 million investment in MSMB as circa 1.25 million. 7 put forward a capital call on that position but have heard 8 The redemption procedure remains unclear to me. 9 do not understand what exactly was in MSMB, how big was the 10 fund? What was it actually invested in (including 11 Retrophin). Who audited that fund? Retrophin was always 12 pitched to me as additive to MSMB, not as an alternative to 13 I was told by both you and Kevin that Retrophin was an it. 14 MSMB option. I was not given an option to debate transfer 15 from MSMB and want to understand it. 16 On what basis was the reverse of MSMB into 17 Retrophin agreed? On what valuation exists? Who approved 18 Did Retrophin raise private equity? What are the 19 details of this pipe and was it offered to all shareholders? 20 Who independently audited it? 21 Michael." 22 In response Mr. Shkreli writes an e-mail to 23 Mr. Lavelle on March 31st, 2013 at 2:35 p.m. with a carbon 24 copy to EvanGreebel@Pattonlaw.com. What does he write? 25 We will get back to you ASAP with some Α

#### Braconi - Direct - Kasulis 4887 1 answers." 2 THE COURT: How much do we have? This might be a 3 good time for the jurors to take a mid-morning break. 4 MS. KASULIS: Yes, Your Honor. Okay. Why don't we take ten minutes. 5 THE COURT: Please don't talk about the case and we will reconvene. 6 7 Thank you. 8 (Jury exits.) 9 (The following matters occurred outside the 10 presence of the jury.) 11 MR. BRAFMAN: Your Honor, if my memory is correct, 12 we have noted our objections to e-mails coming in about 13 Lavelle and related to Lavelle. In Spielberg because it's 14 clear from the material that Martin had little, if anything, 15 to do with their decision to come in with the fund, 16 certainly with respect to Lavelle, and I just want to note 17 what I think is -- and I think Your Honor overruled our 18 objection that Mr. Shkreli's statements were in effect 19 admissions and that the e-mail chain would then come in. 20 I just want to reiterate your objection. Now that 21 you actually see the thrust of the e-mails, they clearly 22 imply something wrong by Mr. Shkreli in connection with both 23 Lavelle and Spielberg and yet the jury has no understanding 24 of how they came to be in the fund, no understanding who 25 brought them into the fund, no understanding that

#### Braconi - Direct - Kasulis

Mr. Shkreli, if these people were to testify, I think would be somewhat in the clear about these two individuals in particular.

And I think the evidence that's coming in, you know, I just want to note the objection again precisely what we have feared is coming true because the implication through the Agent and, you know, not faulting the agent, but the implication with these records is that Mr. Shkreli has done something in the -- has committed a fraud with respect to Spielberg and Lavelle, and that's not a correct inference that the jury has a right to draw from these e-mails, Judge. It's just wrong.

THE COURT: I think what we've been talking about, sir, is the distinction between the circumstances under which certain investors came into the fund and what happened after the investment. These e-mails appear to concern the post-investment issues and the direct conversations that these investors were having with Mr. Shkreli and that's why they were admissible.

MR. BRAFMAN: I know, but the conversations they had with Mr. Shkreli as a general proposition would only be relevant if, in fact, it relayed to something Mr. Shkreli did wrong with respect to those individuals. And trying to negotiate a result in what might not be a fraudulent transaction is not evidence of fraud. And what the jury is

#### Braconi - Direct - Kasulis 4889

now doing is they are speculating that both Spielberg and -- and Lavelle are like the other people who did testify and that Mr. Shkreli's scurrying around to try and resolve their issues, is him doing something wrong when, in fact, he may be doing something right and the jury has no way of knowing.

THE COURT: The substance of the e-mails, for example, with Mr. Spielberg were about his agreement or a difference of opinion about what Mr. Spielberg thought Mr. Shkreli had told him about his redemption and what Mr. Spielberg thought. He also made clear at that point in the post-investment and during this redemption period originally had nothing to do with what was going on currently between Mr. Spielberg and Mr. Shkreli.

And with Mr. Lavelle, he's reaching out directly to Mr. Shkreli and trying to understand irrespective of whatever Mr. Mulleady may have said, and he acknowledges that Mr. Mulleady and he had conversations. But what Mr. Lavelle was saying to Mr. Shkreli is, "I have these additional questions."

This is post-investment. It is not targeting circumstances under which these two individuals came to be part of this limited -- the limited partnership. And really the focus is on the redemption --

MR. BRAFMAN: I understand.

THE COURT: -- verdict.

#### Braconi - Direct - Kasulis

MR. BRAFMAN: I understand.

THE COURT: So...

MR. BRAFMAN: But if they are not fraudulently induced into coming into the fund or if they're in the fund because of Mr. Lavelle's nephew in one occasions -- I'm sorry Mr. Tilles' nephew or they're in the fund because of something said by Mulleady, and if we can show, assuming they had testified, that they -- that Mr. Shkreli did nothing wrong in connection with their decision to invest, the fact that he's trying to get them paid is not evidence furthering a fraud because they are not in this case as a victim of the fraud.

We are getting naked e-mails about people the jury doesn't know and they can only speculate that the reason they're getting those e-mails is because these people, like the other investors, were in the fund because something Mr. Shkreli did was wrong and, A, that's not true.

And B there's no evidence about that, so they're left to speculate. And I renew my objection and I ask Your Honor, you know, I know it's late in the game but we did object to going in that I think you have to strike this stuff at this point or give an instruction at least and tell the jury that there's no evidence that Mr. Lavelle or Mr. Spielberg are victims of a fraud and that the evidence of Mr. Shkreli negotiating with them is not to be assumed by

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# Braconi - Direct - Kasulis 4891 them to refer to them as being victims of any sort. How else do they know what to do with this? THE COURT: I can tell the jury how to interpret the evidence and what findings they should make? MR. BRAFMAN: No. But, Judge, you can't leave them to just speculate about who these people are and why we're hearing evidence about that they're trying to get -get their investment back when there's no evidence at all that their investment is part of the fraud. MS. KASULIS: Your Honor, if I could just address this issue. Again, I think we have gone over this We are not arguing that Mr. Lavelle and

ad nauseam. We are not arguing that Mr. Lavelle and Mr. Spielberg, when they made their original investment, that there were any misrepresentations to them. What these e-mails illustrate is they were told that their investments were performing in a certain way. Mr. Shkreli sent an e-mail to them saying they could redeem their investment for cash and stock, and this is their response when they're not getting what they thought that they were owed because of the misrepresentations that Mr. Shkreli and his co-conspirators made to them post-investment.

And that's what these e-mails illustrate. And so we are not arguing about the initial investment into the funds. What we are admitting these documents to show that they were, in fact, told that their investments were

#### Braconi - Direct - Kasulis

performing a certain way, they could redeem them in a certain way once the fund was wound down, and that they were then not able to redeem in the fashion that they had been told that Mr. Shkreli would let them redeem.

That's what these e-mail illustrate. They are admissible by Mr. Shkreli's statements, and so I believe Your Honor has already ruled, but just to make the record clear again, this is why we believe that these are relevant and admissible documents.

THE COURT: I have made rulings, sir.

I mean, certainly the defense is free to argue to the jury as to what interpretation they can give to these exhibits and to make other arguments. I do not think it is appropriate for me having made a ruling about the admissibility of these documents to then instruct the jury as to what they may or may not find with regard to issues in this case.

The Government has been clear that they're not alleging that the original investment decision was procured by fraud. And I think they've explained and my understanding has been the basis for my ruling which kind of I'm reluctant at this point to change, but I note your objection.

MS. KASULIS: Your Honor, can I take a quick break?

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Braconi - Direct - Kasulis
                                                                  4893
               THE COURT: Yes.
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               MS. KASULIS: Thank you.
               (Recess taken.)
 3
               (Continued on next page.)
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### Proceedings 4894

MR. BRAFMAN: I want the record to be clear. don't have evidence that the Spielberg and Lavelle disagreement stemmed from a crime. So in the context that it was a civil, if it was a civil matter, and all Mr. Shkreli was doing was negotiating a repayment of a civil matter, it would not be evidence of fraud if Mr. Shkreli told things to Mr. Spielberg or Mr. Lavelle in the context of a renegotiation or the repayment of something that was legal to begin with. It would not necessarily be an admission of fraud if he says to me, 'You told me I get back 50,000 shares now you're telling me 250,000 shares,' or words to that effect, in connection with a civil disagreement. This stuff happens all the time where the parties negotiate. So we don't even know that the investment by Lavelle and Spielberg arises out of a crime.

THE COURT: All right, thank you. Did the Government want to be heard in response?

MS. KASULIS: No, your Honor.

THE COURT: We will get the jury back then.

MS. KASULIS: Your Honor, just a housekeeping matter. From yesterday the transcript it looks like the list of exhibits from the end was not the full list we admitted. We're going to revise the list to reflect what was moved into evidence. In that review there were four documents, 122-1, 122-4, 113-10, 112-7 that your Honor had already moved on and

|    | Proceedings 4895   |
|----|--|
| 1  | I had inadvertently sorry, ruled on and I inadvertently        |
| 2  | left that out of the long list that I read. I want to move     |
| 3  | those exhibits into evidence to make sure the record is clear. |
| 4  | THE COURT: I think that was Mr. Agnifilo's                     |
| 5  | responsibility yesterday to lodge any objections.              |
| 6  | And so, she is putting in additional exhibits, do              |
| 7  | you object?  |
| 8  | MR. AGNIFILO: I  |
| 9  | THE COURT: This might be in the universe of                    |
| 10 | exhibits that we had already ruled upon, according to          |
| 11 | Ms. Kasulis, could you check and let me know?                  |
| 12 | MR. AGNIFILO: Let me just double check.                        |
| 13 | (Jury enters the courtroom.)                                   |
| 14 | (Whereupon, the witness resumes the stand.)                    |
| 15 | THE COURT: We have all jurors present. Please have             |
| 16 | a seat everybody.  |
| 17 | Ms. Kasulis, you may resume.                                   |
| 18 | MS. KASULIS: Thank you, your Honor. And just to                |
| 19 | make sure the record is accurate, the Government moves         |
| 20 | Exhibits 112-1, 112-4, 112-7, 113-10 into evidence.            |
| 21 | MR. AGNIFILO: No objection.                                    |
| 22 | THE COURT: We will receive those exhibits.                     |
| 23 | Government Exhibits 112-1, 112-4, 112-7, 113-10 are admitted.  |
| 24 | (Government's Exhibit Numbers 112-1, 112-4, 112-7,             |
| 25 | and 113-10 so marked and received in evidence.)                |
|    |  |

#### 4896 Braconi - Direct - Kasulis MS. KASULIS: Thank you, your Honor. 1 2 BY MS. KASULIS: 3 Special Agent Braconi, I want to direct you to tab 38 of your binder, Government's Exhibit 283. This is an e-mail 4 exchange between individuals including Mr. Greebel, 5 6 Mr. Shkreli and Michael Fearnow dated April 10, 2013, that's 7 the last e-mail in the chain, with the title amendments to 8 purchase agreements Troy Fearnow. 9 If we go to the bottom of the page starting with the 10 e-mail from Michael Fearnow, April 9, 2013, to Martin Shkreli 11 with a carbon copy to Evan Greebel. Mr. Fearnow writes, 12 "Martin, please send me an e-mail that breaks down the share 13 distribution for the \$100,000 shares and I will send to the 14 transfer agent." It's just signed on the next page by Michael Fearnow. 15 16 If we then go to the full e-mail by Mr. Greebel in response on April 10, 2013, to Mr. Fearnow and Mr. Shkreli, 17 18 what does he state there on the first line of that e-mail? 19 Α "The 50,000 shares that were owed to Marek Biestek should 20 be broken down as follows." 21 Q Read that next sentence. 22 "30,000 shares shall be issued in the name of Lindsay A. 23 Rosenwald MD and such shares shall be delivered to." 24 Q Is that the Katten Muchin Rosenman LLP? 25 Α Yes.

#### Braconi - Direct - Kasulis 4897 To the attention to Evan L. Greebel, Esquire? 1 Q 2 Α Yes. 3 Q Could you read the next sentence please? 4 "20,000 shares shall be issued in the name of Thomas P. Koestler and delivered to." 5 Q Is it the same address the, Katten Muchin address, with 6 the same attention to Evan L. Greebel? 7 Α Yes. 8 9 Q And the next sentence? "The 50,000 shares that were owed to Edmund Sullivan 10 11 shall be issued in the name of Lindsay A. Rosenwald, MD, and such shares shall be delivered to." 12 13 Q And again, Katten Muchin, with attention Evan Greebel? 14 Α Yes. Q Last sentence? 15 16 "The transfer agent can combine the two of certificates for Rosenwald into one certificate for 80,000 shares." 17 18 Q Turn now to tab 39, Government's Exhibit 284, an e-mail 19 exchange between Evan Greebel and Martin Shkreli with the last 20 e-mail April 17, 2013. Start on the second page of this 21 document. Mr. Greebel writes to Mr. Shkreli April 14, 2013, 22 he writes, "What do you want to do about Lavelle? Can I send 23 him the draft agreement?" 24 In response Mr. Shkreli writes on April 16, 2013 to 25 Mr. Greebel, what does he state there?

#### Braconi - Direct - Kasulis 4898 "Lavelle isn't going anywhere." 1 Α 2 We go to the first page, there is a response that is 3 redacted for Mr. Greebel. Then Mr. Shkreli writes to him on 4 April 16, 2013, what does he write there? "Are you back? Can you do me a favor and e-mail Sarah 5 6 and apologize for being on vacation, LOL." 7 Mr. Greebel then writes in response to Mr. Shkreli on April 16, 2013. He writes, "Yes, I will e-mail her in the AM. 8 9 Did the numbers and structure that she proposed work for you?" 10 In response, what does Mr. Shkreli write to Mr. Greebel? 11 "Can you resend." 12 13 In response to Mr. Shkreli's e-mail Mr. Greebel writes on Q 14 April 17, 2013, "Sure, will forward to you." 15 Tab 40, Government's Exhibit 285, an e-mail exchange 16 between Mr. Shkreli and Mr. Greebel on April 17, 2013, I 17 believe the same day as the same e-mail on the prior exhibit. 18 Start on the bottom of this e-mail chain, Sarah Hassan sends 19 an e-mail to Martin Shkreli on April 5, 2013 with the title 20 settlement and release agreement. She writes, Hi Martin, 21 sorry for the delay. I was hoping to get this back to you 22 yesterday. Looking forward to hearing from you soon. Sarah." 23 24 If we go farther up, Mr. Shkreli forwards that email 25 to Mr. Greebel on April 8, 2013. And then in response to

#### Braconi - Direct - Kasulis 4899 1 Mr. Shkreli, Mr. Greebel writes on April 17, 2013, "This is 2 what Sarah sent." If we scroll up, Mr. Shkreli responds to Mr. Greebel 3 4 on April 17, 2013, can you please read that e-mail for the jury? 5 6 "Couple minutes. In section one the interest is in MSMB 7 Capital Management LP. Next, it should contemplate releasing 8 any liability from Retrophin and that's one of the reasons or 9 benefits of the exchange. Retrophin will be making the 10 payment. Other than that we're good to go." 11 If you turn to tab 41, it's Government's Exhibit 291, we 12 start on the -- this is an e-mail exchange between Mr. Shkreli 13 and Evan Greebel with the last e-mail dated April 25, 2013. 14 If we start on the very last page of this exchange Mr. Greebel 15 writes on April 24, 2013, "His lawyer keeps e-mailing me for 16 an answer on their proposal. What do you want me to do?" 17 If we look at the bottom of the page before that, 18 Mr. Shkreli writes to Mr. Greebel on April 24, 2013, the 19 subject is Koker, spelled K-O-K-E-R. Can you read 20 Mr. Shkreli's response? 21 "First all his name is Kocher, get it right. This is 22 embarrassing. Next, why are we changing the deal? I'm not 23 changing terms." 24 In response, Mr. Greebel writes to Mr. Shkreli on 25 April 24, 2013, as follows, "He said the terms that were

#### Braconi - Direct - Kasulis 4900 1 originally agreed had three components cash, freely trading 2 stock, and restricted stock. Previously we proposed the change in terms and they are asking to go back to the original 3 4 terms that they claim were agreed." In response Mr. Shkreli writes to Mr. Greebel on the 5 same day, what is his response? 6 7 "Can you be any less clear?" 8 If we then go to Mr. Greebel's response that starts on 9 the prior page at the bottom on April 24, 2013, Mr. Greebel 10 then writes, "Sorry for the confusion. Kocher's lawyer told 11 me the deal is the following. Retrophin would buy back the 12 23,564 shares he currently has at market price. He agreed 13 that market price will be \$5.25. Kocher gets 50,000 freely 14 trading shares. And Kocher gets an additional number of 15 restricted shares that was to be determined. 16 "You told me to go back and offer the following. 17 One, Retrophin would buy back the stock at \$123,711 agreeing 18 to his first term. Kevin had to provide him 10,000 freely 19 trading shares. And the other 40,000 freely trading shares 20 would be provided, quote, "elsewhere." And three no 21 additional stock. Kocher's response was as follows. One, buy 22 back is agreed. Two, Kocher gets 40,000 freely traded shares. 23 If can you not locate 10,000 more freely trading, shares 24 Kocher gets an additional \$52,500, i.e. 10,00 multiplied by

5.25. And three if the company does not want to give him

25

#### 4901 Braconi - Direct - Kasulis 1 restricted stock, he gets the cash equivalent of the number of 2 shares that he was to get 10,000 to 20,000 multiplied by \$5.25." 3 4 In response Mr. Shkreli writes on the same day April 24, 2013, to Mr. Greebel, can you read his e-mail? 5 It's our deal. He gets 40,000 that's it. 6 the stock price has moved I'm tempted to lower it." 7 8 Mr. Greebel then writes in response to Mr. Shkreli on the 9 same day, "Okay, I will convey. His lawyer keeps saying that 10 was not the deal." 11 Then in response Mr. Shkreli writes on April 24, 12 2013 to Mr. Greebel, what does he write there? 13 "Oh, well, tell him we welcome his litigation." 14 In response to Mr. Shkreli's e-mail Mr. Greebel writes on 15 that same day April 24, 2013, "Okay. I assume you do not want 16 to try and do anything regarding the KM10000 shares? I may be 17 able to sell that he gets the 40,000 freely trading stock and 18 some cash amount for the 10K shares that were supposed to come from KM." 19 20 Let's look at the next tab, Government's Exhibit 21 292, an email exchange between Mr. Shkreli and Mr. Greebel 22 with the last e-mail dated April 26, 2013 at 3:31 p.m. Mr. 23 Greebel writes to Mr. Shkreli at 11:23 a.m. on that date, 24 "What do you want to give David Geller?" 25 In response Mr. Shkreli writes, at 11:31 a.m., "I

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4902
                       Braconi - Direct - Kasulis
    don't" -- you go ahead and read the response.
1
 2
         "I don't even remember."
 3
         If we go to Mr. Greebel's response he states to
 4
    Mr. Shkreli, "Okay, I'll call and feel him out."
              Tab 43, Government's Exhibit 112-7, this is an
5
    e-mail exchange with the last e-mail dated May 1st, 2013,
6
7
    between Mr. Shkreli, Mr. Greebel and Spencer Spielberg. The
8
    title of this e-mail is settlement and release agreement.
9
              At the bottom of the first page on April 26, 2013,
10
    Mr. Greebel writes, "It is not a lock-up period. Rather it is
11
    a restriction under the federal securities laws.
                                                      The stock is
12
    not registered and there are fact specific restrictions on
13
    transfer and need for an opinion of counsel if you want to
14
    sell in less than a year."
15
              THE COURT: Who is this e-mail directed to?
              MS. KASULIS: It's not clear, your Honor, from this
16
17
    actual -- it looks like Spencer Spielberg on the prior page,
18
    he writes to Mr. Greebel with a CC to Martin Shkreli, if you
19
    look at the top regarding the shares. Then Mr. Greebel writes
    in response to that e-mail. It's just unclear who exactly
20
21
    he's writing to. But then in the next e-mail you see that
22
    Mr. Spielberg responds.
23
              THE COURT: Thank you.
24
    BY MS. KASULIS:
25
         Mr. Spielberg responds to Mr. Greebel with a carbon copy
```

# 4903 Braconi - Direct - Kasulis to Martin Shkreli on April 30, 2013, "Martin/Evan, my 1 2 apologies for not getting back to you guys yesterday. I've 3 been a bit under the weather and was out of town over the 4 weekend. As per Martin and my previous conversation I was 5 able to receive tradeable, quote, unrestricted shares in RTRX. 6 That was the whole reason I gave Martin my Merrill Lynch account number for transfer of those shares. I would greatly 7 appreciate the liquidity, that way we could officially part 8 9 ways and conclude our business. Please advise, Spencer 10 Spielberg." 11 Then in response to Mr. Spielberg's e-mail 12 Mr. Shkreli writes on May 1st, 2013, at 5:35 a.m. what does he 13 write, Agent Braconi? 14 "Might be able to work something out. How many shares do you have/need converted into liquid. One of the guys here 15 16 would be willing to swap a illiquid for liquid shares with you." 17 18 If you scroll up to Mr. Spielberg's response on May 1st, 19 2013, to Mr. Shkreli with a carbon copy to Evan Greebel, he 20 writes, "I'd like to swap all 6,000 if possible." 21 Government's Exhibit 293, tab 44 of your binder, a 22 one-page e-mail between Mr. Greebel and Mr. Shkreli with the 23 last e-mail dated May 1st, 2013. We start on the bottom, 24 Mr. Shkreli writes to Mr. Greebel with the title reach out to 25 Kevin counsel, could you read what he writes there?

#### 4904 Braconi - Direct - Kasulis "Ask him to give up 10,000 shares in Kocher settlement." 1 Α 2 Mr. Greebel then responds to Mr. Shkreli, "He will ask 3 for more i.e. severance." 4 If we scroll up to Mr. Shkreli's response to 5 Mr. Greebel, what does he say there? 6 Α "No severance, just do what I ask." 7 If we scroll up to Mr. Greebel's response on May 1st, 8 2013, he states, "Sure I will report back." 9 Let's go to tab 47, Government's Exhibit 295 -let's back up to tab 45, Government's Exhibit 295, sorry about 10 11 that. 12 A one-page e-mail between Mr. Shkreli and 13 Mr. Greebel dated May 3rd, 2013 is the last e-mail in the 14 chain. If we start at the bottom Mr. Greebel writes to Mr. Shkreli on April 25, 2013, title Lavelle, "Do you want me 15 16 to send him the settlement agreement? Attached is another 17 copy for you." 18 In response Mr. Shkreli writes on May 3rd, 2013, to 19 Mr. Greebel, what does he respond? 20 Α "Looks good, send to him." 21 We then look at Mr. Greebel's response to Mr. Shkreli on May 3rd, 2013, at 5:09 p.m. he writes, "How much stock will he 22 23 get? Also Kocher's lawyer keeps calling me. He wants more than you're willing to offer. He said Kocher has instructed 24 25 him to prepare papers."

## Braconi - Direct - Kasulis 4905 In response Mr. Shkreli writes to Mr. Greebel on 1 2 May 3rd, 2013, what does he write there? 3 "Okay, don't let them sue us. Just capitulate with 4 Kocher." Let's turn to tab 47, Government's Exhibit 299. 5 This is 6 a two-page e-mail between Mr. Shkreli and Mr. Greebel dated 7 May 9, 2013. Starting on May 8, 2013 at the very bottom with 8 an e-mail from Mr. Greebel to Mr. Shkreli. If we look at that 9 e-mail on the next page, the title again is Kocher. 10 Mr. Greebel writes, "His lawyer keeps calling me regarding the 11 stock portions. Please let me know who the shares are coming 12 from so I can prepare the necessary documents." 13 In response Mr. Shkreli writes to Mr. Greebel on 14 May 9, 2013, what does he say there? 15 Α "Take from anyone. I don't care. Do the math." 16 In response Mr. Greebel writes to Mr. Shkreli stating, Below is a break down of unallocated stock. 50K from 17 18 Ron, 50K from Andy, and 100 from Tom, of which you told me 19 previously that Tom is to get 50K. Marek and Ed's escrow shares have already been allocated. Koestler needs additional 20 21 15K. 22 "I propose the following: 37,128 from Andy go to 23 Kocher, the remaining 2,872 goes to you. And 15K from Tom 24 goes to Koestler, and the remaining 35K goes to you. 50K will go to Tom as you previously directed. Alternatively, if you 25

# Braconi - Direct - Kasulis 4906 still need more freely trading stock, do not allocate the 35K 1 2 from Tom and the remaining 2,872 from Andy. Ron's 50K will 3 still outstanding and you can use it down the road if 4 necessary. Please confirm if this works." In response to this e-mail what does Mr. Shkreli 5 write? 6 7 "Works for me thanks." 8 Look at Government's Exhibit 301, behind tab 48 of your 9 binder. 10 THE COURT: Excuse me. I see someone is drinking at 11 the spectator section. You can't bring drinks into the 12 Please step out and throw it away. courtroom. 13 There is no food and beverages allowed in the courtroom. I thought the signs on the door were pretty clear. 14 15 I'm sorry to interrupt. 16 MS. KASULIS: May I proceed, your Honor? 17 THE COURT: Yes. I'm sorry. 18 This was Government's Exhibit --19 MS. KASULIS: 301. 20 THE COURT: Thank you. 21 BY MS. KASULIS: 22 A two-page e-mail starting with an e-mail from Mr. Geller 23 to -- Alan Greebel to Mr. Greebel and Mr. Shkreli May 16, 24 2013. Then a series of back and forth between Mr. Shkreli and 25 Mr. Greebel with the last e-mail dated May 16, 2013.

#### Braconi - Direct - Kasulis

We start with Alan Geller's e-mail on the first page to Mr. Greebel and Mr. Shkreli, can you read that e-mail to the jury?

A "Yo, what's up fellas. I tried four or five times by phone and e-mail to get ahold you, Evan, all to no avail. I have to say I expected a little more from a New York attorney in terms of returning calls. Pretty rude, my man. I had heard from Kevin a long time ago that you were a real good guy. Well, I can't comment you personally, but business-wise I can only assume that you have made your multiple millions and returning a call is just not so important anymore.

"Anyway, I'm just trying to follow up and proceed with our plan going forward. Would like to know what is happening and what is next. Martin, I really appreciate your help with my son. He is very eager and excited to hang with you and help in anyway possible.

"I would truly appreciate a return call today at (954)668-8429. Evan, even if it's just to say "blank-off" and stop calling me, that would be more courteous than no call at all. As Tom Cruise said in Jerry McGuire, 'There is such a thing as manners.' Sounds so basic but yet with this comes balance. Al Geller."

Q In response to Mr. Geller's e-mail he writes to Mr. Geller and Mr. Shkreli on May 16, 2013, "Al, no offense was intended I apologize for the delay returning your calls.

# Braconi - Direct - Kasulis 4908 1 We are preparing the other agreement we discussed. We will 2 get out to you this week." 3 Mr. Shkreli then responds to Mr. Greebel, on May 16, 4 2013, what does he state? "He is high maintenance." 5 Α 6 If we scroll up, Mr. Greebel from the prior page responds 7 to Mr. Shkreli on May 16 at 8:55 a.m. he writes, "Yup. 8 thoughts how you want to handle his and his brother's 9 requests?" 10 In response Mr. Shkreli writes to Mr. Greebel on 11 May 16, 2013, 8:55 a.m., "Ignore." 12 We can go now to tab 50, Government's Exhibit 307, 13 this is an e-mail exchange dated May 31, 2013 between 14 Mr. Shkreli and Mr. Greebel with the initial e-mail a carbon copy to Schuyler Marshall. The first e-mail is from 15 16 Mr. Shkreli at the bottom of the page on May 31 to Mr. Greebel 17 with a carbon copy to Schuyler Marshall, the title is 18 settlement. 19 Special Agent, can you please read what Mr. Shkreli 20 writes? 21 "\$300,000 cash, \$300,000 stock, he has some amount of 22 stock now, 37,809 or so, so we would issue 6300 shares of 23 stock and wire \$300,000 in cash." 24 In response Mr. Greebel forwards this e-mail to Mr. Shkreli. He writes, "Is this a similar settlement issue?" 25

#### 4909 Braconi - Direct - Kasulis And in response, what does Mr. Shkreli write to him? 1 2 Α "Yes." 3 Look at Government's Exhibit 309, tab 52 of your binder. 4 This is a multi-page e-mail between Mr. Greebel and Mr. Shkreli. The last e-mail dated July 11, 2013. It starts 5 6 with an e-mail on the second page from David Geller. 7 can go to the second page and look at Mr. Geller's first 8 e-mail he writes to Mr. Greebel with the title settlement 9 agreement and states, "Evan, as per Martin's instructions I 10 will be contacting you with all correspondence going forward. 11 I have retained counsel to start legal action. As I stated 12 before, I will be contacting the SEC and certain media 13 outlets. This has nothing to do with my brother. I have 14 received broken deals and broken promises over the last few 15 Furthermore, no good faith has been shown concerning months. 16 settlement. I'm giving you until Monday evening to make good 17 on our agreement. After that I will start my actions. 18 it didn't come to this, but I see no other way." 19 Mr. Greebel forwards that e-mail to Mr. Shkreli on July 11, 2013 at 8:58 a.m. and he writes, "FYI clearly his SEC 20 21 threat concerns me given the other issue. What do you want me 22 to tell him?" 23 In response Mr. Shkreli writes to Mr. Greebel on 24 July 11, 2013 at 9:34 a.m. Can you please read his response, Agent Braconi? 25

## Braconi - Direct - Kasulis 4910 "Just tell him that we've had a delay in financing and 1 2 can't pay him until the financing. That is scheduled for 3 August 1st. We have to repeat a mouse experiment which 4 failed. We are working hard on a new transaction with Novartis. If he wishes to do what he wants to do, he will 5 6 receive no settlement funds ever, and has no case. He should 7 just wait until we raise our funds. I would also offer a 8 modest sweetener of \$400,000 and a little extra stock for his 9 patience." 10 Mr. Greebel then writes to Mr. Shkreli in response on 11 July 11, 2013 at 9:36 a.m. He states, "Okay, he was owed 300, 12 I will offer the additional amount. How do you want me to 13 handle Lavelle since the first payment is due next week?" 14 In response Mr. Shkreli writes to Mr. Greebel on the same day at 9:40 a.m., what does he state? 15 16 "Make sure you talk David Geller down from the ledge, 17 somewhat important." 18 Q In response Mr. Greebel writes to Mr. Shkreli at 19 1:40 p.m. on that day, "I already e-mailed him to speak." 20 If we go to tab 53, Government's Exhibit 311, Agent 21 Braconi, is the bottom of this e-mail chain separate from the 22 last e-mail, is that a continuation the same e-mail chain we 23 saw from the previous exhibit? 24 Α Yes. 25 If we look at the very top of this e-mail chain, it's

#### 4911 Braconi - Direct - Kasulis from Mr. Greebel to Mr. Shkreli dated July 11, 2013, at 1 2 1:46 p.m., which is approximately, it appears to be six 3 minutes after Mr. Greebel's prior response in Government's Exhibit 309 about "I already e-mailed him to speak." 4 Mr. Greebel writes, "He's off the ledge. He said he will 5 6 consider how many more shares he wants. We agreed to discuss the additional amount after you guys announce the news of the 7 8 various things. I told him I will reach back to him in August 9 after the news is announced. He confirmed that he's not going 10 to pursue anything at this point." 11 That is signed by Evan Greebel; is that correct? 12 Α Correct. 13 Let's turn to tab 54, Government's Exhibit 315, this is Q 14 an e-mail change between Mr. Shkreli and Mr. Greebel. It originates with e-mails regarding Darren Blanton or with 15 16 Darren Blanton. The last e-mail is dated August 15, 2013 at 17 Start with the first email chronologically in this 5:06 p.m. 18 chain, on page two. 19 "Hi guys. Darren and I have agreed that I will give him 20 100,000 shares of my stock. Please effect this transaction 21 and send him documents ASAP. Darren as you know, has been 22 waiting extremely patiently to resolve this matter and we are 23 letting him down. There will be further discussion on 24 resolution but this immediate transfer should begin this 25 Thanks, Martin." process.

#### Braconi - Direct - Kasulis 4912 So the record is clear, it's an e-mail from Mr. Shkreli 1 Q 2 to Darren Blanton with a CC to MichaelRosensaft@KattenLaw.com 3 and Evan Greebel with a title, transfer to Darren Blanton; is 4 that correct? Α Correct. 5 6 () In response Mr. Blanton writes to Mr. Shkreli five days 7 later August 15, 2013. He writes, "Is there anything we need 8 to be doing? Are we still moving forward with this? Thanks, Darren." 9 10 If we go to the first page of this document, look at 11 Mr. Shkreli's response at the bottom dated April 15, 2013, at 12 8:30 a.m. to Mr. Blanton with a carbon copy to Michael 13 Rosensaft and Mr. Greebel, what does he write there? 14 "Yes. My lawyers are lazy and stupid and paid too much. I send them important e-mails and they don't respond." 15 16 If we scroll up in this chain, Mr. Greebel then writes only to Mr. Shkreli on August 15, 2013, at 9:08 a.m., with a 17 18 change of subject as "DB." He writes, "Is DB getting the same 19 thing? Also I assume we want a release from him." 20 In response Mr. Shkreli writes to Mr. Greebel with a 21 carbon copy to Michael Rosensaft, and what does he write 22 there? 23 Also we want him to talk to the SEC..." 24 In response Mr. Greebel writes to Mr. Shkreli only, 25 "Attached is a draft of the DB agreement. Please confirm that

#### Braconi - Direct - Kasulis 4913 it is acceptable to be sent to him." 1 2 In response Mr. Shkreli writes to Mr. Greebel on 3 August 15, 2013 at 5:06 p.m. What does he write? 4 Α "Yup, that's fine." Tab 55, Government's Exhibit 316, this is an e-mail 5 6 exchange between Mr. Shkreli, Marc Panoff and Evan Greebel. 7 If we look at the first e-mail in this chain it's from Marc 8 Panoff -- and who is Marc Panoff, again, in his signature 9 block? 10 The Chief Financial Officer for Retrophin Inc. 11 On August 15, 2013, at 2:22 p.m. he writes to Mr. Shkreli 12 with a carbon copy to Evan Greebel with the title 10Q. 13 Mr. Panoff writes Martin, "The 10Q is delayed due to the 14 settlement issues. We need to work through the issue with Marcum before we file. We have been waiting for the financing 15 16 to close before we resolving this issue." 17 If you can please scroll up to Mr. Shkreli's 18 response, sent on August 15, 2013 at 6:24 p.m. to Mr. Panoff 19 with a carbon copy to Mr. Greebel. Can you read his response? 20 "Fix the fucking issue. There is no issue. How many 21 times do we have to talk about this?" 22 Q That response is in all capital letters; is that correct? 23 Α That's correct. 24 Q Turning to tab 56, Government's Exhibit 318, this is 25 e-mail exchange between Mr. Greebel and Mr. Shkreli, last

#### Braconi - Direct - Kasulis

e-mail being August 21, 2013 at 2:21 p.m. We'll start with the first e-mail chronologically in the chain from Schuyler Marshall on August 12, 2013 at 8:53 a.m. to Mr. Greebel and Mr. Shkreli with no title. Mr. Marshall writes, "Are we now in a position to finalize the agreement we made in my IRA MSMB investment? Schuyler."

He forwards that e-mail on August 21, 2013 at 10:20 a.m. to Mr. Greebel and Mr. Shkreli and writes, "In light of your successful pipe placement on August 16 of 25 million may we now consummate our settlement agreement? Schuyler."

Mr. Greebel then writes in response to Mr. Shkreli on August 21, 2013, at 2:21 p.m. What does he write there?

A "How do you want me to handle given the new approach?"

Q If we turn to tab 57, Government's Exhibit 320, this is an e-mail exchange including Schuyler Marshall, a follow on from the prior exhibit we looked at. We can start in the middle of the first page. Mr. Marshall's e-mail is dated August 23, 2013, to Mr. Shkreli at 1:32 p.m. He writes here, "Looking forward to your call," with his phone number. "There should not be much to discuss, although I'm interested in RTRX progress. We settled per your e-mail of 5/31 and documented by Evan in the release 6/17. You also said you would remove the legend from the stock. If you wire the 300K to my account at Morgan Stanley I will FedEx you the signed release and

# Braconi - Direct - Kasulis 4915 trust you to issue you the additional 6,300 shares and remove 1 2 the legend from both certificates as soon as practical. Does 3 this work for you? Schuyler." 4 Martin Shkreli forwards this e-mail on August 23, 2013, at 1:58 p.m. to Mr. Greebel. 5 6 Can you please read his e-mail? 7 "Let's work out a resolution ASAP. I've been doing 8 financial statement analysis for 15 years and I really don't 9 think the Marcum view makes any sense. Please get this 10 settled ASAP. I'm promising these guys we will have a 11 definitive solution by Monday. Be creative." 12 In response Mr. Greebel writes on August 23, 2013 at 6:08 13 p.m. to Mr. Shkreli, "We may have a solution using notes which 14 we are exploring." 15 Directing your attention Government's Exhibit 322, 16 tab 58 of the binder. This is another e-mail exchange between 17 Mr. Greebel and Mr. Shkreli. The last e-mail is dated 18 August 23, 2013. If we go to the page ending in 351, if you 19 look at the bottom of that e-mail, does that appear to be the 20 same e-mail chain that we saw in Government's Exhibit 320? 21 Yes. 22 Mr. Greebel on August 23, 2013, writes to Mr. Shkreli, 23 "We talked to another accountant that is a GAAP expert who 24 confirmed the subsequent event restatement issue that Marcum 25 identified. We are trying to speak to BDO. This is a pure

# 4916 Braconi - Direct - Kasulis GAAP issue and legal analysis is not determinative." 1 2 If we scroll up in this chain, Mr. Shkreli responds 3 to Mr. Greebel on August 23, 2013, what does he write? "Can you show me an example of a public company that has 4 settled a lawsuit and restated all their prior financials. 5 6 The if you're right, this should be very easy, very easy to 7 But I've never seen, despite having meticulously 8 following SEC filings over a decade for thousands of companies." 9 10 We go to Mr. Greebel's response at the bottom of the prior page on 350. Mr. Greebel writes to Mr. Shkreli, "The 11 12 issue is the aggregate amount is material against your cash 13 and balance sheet. We just spoke to our partner at BDO, they 14 confirmed that Marcum is correct. We described the facts and they had the same analysis outcome. The note structure may 15 16 work, and Marc is thinking about it." In response Mr. Shkreli writes to Mr. Greebel. Can 17 18 you please read his e-mail? 19 "Even at this stage, where we have \$25 million? Sure 20 it's not material now." 21 If we scroll up Mr. Greebel writes to Mr. Shkreli, "The 22 test was at the time you signed, not now. I made that 23 argument also." 24 In response what does Mr. Shkreli write to Mr. Greebel? 25

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Braconi - Direct - Kasulis
                                                                4917
          "We can annul the old agreements and then and replace."
1
 2
         Mr. Greebel responds to Mr. Shkreli on August 23, 2013.
3
    He writes "No, they were already paid and Marcum had a problem
 4
    with that. The indemnification agreements and notes covered
    that."
5
6
               Further up on the page Mr. Shkreli from the prior
7
    page responds to Mr. Greebel on August 23, 2013 at 3:21 p.m.
8
    What does he write there, Agent Braconi?
9
          "I'm talking about things like Geller can be annulled on
10
    the settlement, can be deemed to take place today, August 23,
11
    2013 with Geller."
12
               (Continued on next page.)
13
14
15
16
17
18
19
20
21
22
23
24
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# 4918 Braconi - Direct - Kasulis 1 DIRECT EXAMINATION (CONTINUED) BY MS. KASULIS: 2 3 If we go to the prior page, ending in 349, if we can look 4 at the bottom e-mail from Mr. Greebel to Mr. Shkreli dated August 23 at 3:23 p.m. He writes, Markum didn't like that 5 idea. 6 7 If we scroll up in the chain, Mr. Shkreli responds to Mr. Greebel on the same day, and what does he write? 8 9 There were serious faults with the agreement, including 10 lack of board approval. So perhaps a second go isn't the worst idea. 11 12 If we go farther up in the chain, Mr. Greebel responds to 13 Mr. Shkreli on August 23, 2013 and states, That will open up 14 some very big issues. The current thinking is let RTRX pay, get a note from the fund, and if the fund can't fulfill the 15 16 note, RTRX will write it off as a bad debt. It will be easier than the row you were referring to. Also, Markum would get 17 18 very spooked with what you are talking about, which could spook your investors and counter parties. 19 And then, if we look further up in the chain, 20 21 Mr. Shkreli responds to Mr. Greebel on August 23, 2013. 22 What does he write? 23 Α On current thinking, that works for me. 24 Q Then the rest of this e-mail chain between Mr. Greebel 25 and Mr. Shkreli is redacted; is that correct?

#### 4919 Braconi - Direct - Kasulis Correct. 1 Α 2 If we turn to tab 60, Government Exhibit 325, this is an 3 e-mail exchange between Evan Greebel and Martin Shkreli, dated September 4, 2013, with the title, Blanton consulting 4 5 agreement. If we can look at the e-mail from Mr. Shkreli to 6 7 Mr. Greebel, with a carbon copy to -- oh, excuse me, from 8 Mr. Shkreli to Mr. Greebel, and Darren Blanton, what does 9 Mr. Shkreli write? 10 Hi, Evan, can you send Darren the consulting agreement 11 for Retrophin. Thanks. 12 In response, Mr. Greebel writes to Mr. Shkreli only on 13 September 4, 2013, What are the terms? 14 In response, Mr. Shkreli --MS. KASULIS: If you could just scroll up, please. 15 In response, Mr. Shkreli writes to Mr. Greebel on that 16 Q 17 day. 18 What does he state? 19 Α Similar to -- give me a draft first. 20 Q In response, what does Mr. -- excuse me. 21 In response, Mr. Greebel writes to Mr. Shkreli on 22 September 4, 2013, at 4:45 p.m., Okay. 23 I'm going to direct you to tab 62, Government Exhibit 330. This is an e-mail exchange between Mr. Greebel, 24 25 Mr. Shkreli, and Mr. Panoff, dated October 1st, 2013.

# Braconi - Direct - Kasulis 4920 original -- sorry -- chronologically the first e-mail from 1 2 Mr. Greebel is on October 1st, 2013 at 9:08 a.m. to 3 Mr. Shkreli and Mr. Panoff with the title, Form of consulting 4 agreement non-science services. Mr. Greebel writes, As discussed, attached is a form of consulting agreement. This 5 6 may be used for consultant providing non-science services as it does not include a noncompete. It should be personalized 7 8 for the potential consultant, including shares and dollars to 9 be paid, prior to sending to them. 10 In response, if we could go to Mr. Shkreli's response, he writes to both Mr. Greebel and Mr. Panoff on the 11 12 same day, October 1st, 2013. 13 What does he write? 14 This is a lousy consulting agreement that applies to a settlement where shares are being offered. 15 I need a consulting agreement for someone who is going to get paid 16 17 cash. Jesus Christ. 18 And in response, Mr. Greebel writes back to Mr. Shkreli 19 and Mr. Panoff stating, Please see attached. It contemplates 20 an hourly or quarterly payment, and you would indicate which 21 is appropriate and delete the nonappropriate section; and I 22 removed the payment of shares and related reps and the 23 release. 24 If we look at tab 63, Government Exhibit 332, this 25 is another e-mail exchange between Mr. Greebel and Mr. Shkreli

# Braconi - Direct - Kasulis 4921 on October 16, 2013. If we start with the first e-mail on the 1 2 second page, first e-mail chronologically, Mr. Greebel writes, 3 One of Blanton's guys just called me and said they do not want 4 an option from you. Rather he wants 100,000 shares of stock. While he would prefer registered stock, he will accept 5 6 unregistered stock. He also does not want to enter into a 7 consulting agreement. 8 In response, Mr. Shkreli writes to Mr. Greebel on 9 October 16, 2013. 10 What does he write there? 11 Fine with me. We can't give him registered stock, 12 obviously. 13 Q In response to Mr. Shkreli's e-mail, on October 16 at 14 4:33 p.m., Mr. Greebel writes, Where will the 100K come from? If it's from the company, it would need to be in a consulting 15 16 agreement. 17 If we go to the first page and look at Mr. Shkreli's 18 response to Mr. Greebel at the bottom of the page, it's dated 19 October 16, 2013 at 4:35 p.m. 20 What does Mr. Shkreli write there? 21 Why would it need to be a consulting agreement? Have you 22 heard of the term settlement? More business to other firms. 23 Q If we scroll up in this chain, Mr. Greebel responds on 24 October 16, 2013 at 4:39 p.m. and states, we can call it a 25 settlement agreement but given Markum's recent behavior they

# Braconi - Direct - Kasulis 4922 may require it to be disclosed in the financials. I was 1 2 trying to prevent that issue. 3 If you scroll up in this chain, Mr. Shkreli responds 4 to Mr. Greebel on October 16, 2013, at 4:41 p.m. What does he write? 5 Maybe we won't have Markum. Doesn't matter even if it is 6 It is preferable that it is not, but the way you 7 8 idiotically characterize it as it has to be is erraneous 9 (phonetic). Erroneous? 10 Q 11 Erroneous. 12 If we can scroll up, Mr. Greebel responds to Mr. Shkreli 13 at 8:44 p.m. on that date, October 16, 2013, and states, Okay. 14 If you are comfortable disclosing it, we can do it as a settlement agreement. I will prepare the document. Do you 15 16 want me to ask for a release? 17 Let's now turn to tab 66, Government Exhibit 338. 18 This is an e-mail exchange between December 30, and 19 December 31, 2013 between Mr. Greebel and Mr. Shkreli, titled 20 Schuyler Marshall. If we look at Mr. Greebel's initial e-mail 21 on December 30, 2013, to Mr. Shkreli, he writes, We just spoke 22 to Schuyler and resolved his delegending issue. He mentioned 23 that you and he discussed that he would receive 15,000 24 additional shares. Was that meant to come from you or should 25 we do a consulting agreement for him?

# Braconi - Direct - Kasulis 4923 In response, Mr. Shkreli, writes at 10:35 a.m. on 1 2 December 31, 2013. What does he write? Ask him if he will tolerate a consulting agreement. 3 4 () In response, Mr. Greebel writes, at 4:37 p.m. that day, 5 Okay. Let's turn to Government Exhibit 343. That's tab 67 6 7 of your binder. It's an e-mail exchange dated March 17, 2014 8 between Mr. Greebel and Mr. Shkreli. If we start at the very 9 bottom of the page, the first e-mail chronologically is from 10 Mr. Greebel to Mr. Shkreli on March 17, 2014 at 5:42 p.m., 11 with the title, Blanton. 12 If we look at the next page, Mr. Greebel writes, Do 13 you want to raise the consulting agreement during your 14 business update? It would be good to get board sign-off on 15 it. 16 If we go to the prior page and look at Mr. Shkreli's 17 response on that same day at 5:42p.m. to Mr. Greebel, what 18 does Mr. Shkreli write? 19 No, another time. This board meeting going too long. 20 In response to that e-mail, Mr. Greebel writes to 21 Mr. Shkreli at 5:44 p.m., two minutes later, and states, Okay. 22 That was why I asked. Should we delay Perlstein, Maccabim, 23 and Pierotti also? There is a board meeting on Thursday to go over the K. 24 25 In response, Mr. Shkreli writes four minutes later,

# 4924 Braconi - Direct - Kasulis at 5:48 p.m., to Mr. Greebel; and what does Mr. Shkreli write? 1 2 Yeah, let's delay. I don't want to pollute their 3 thinking on this very big subject. 4 Mr. Greebel then responds to Mr. Shkreli at one minute later, at 5:49 p.m. and writes, I agree. 5 6 Let's turn to tab 68 of your binder, Government 7 Exhibit 217. This is an e-mail exchange between Mr. Greebel 8 and Mr. Shkreli, with the last e-mail in the chain dated 9 November 1st, 2012 at 11:13 p.m. It's a multipage e-mail. 10 I'm going to direct your attention to the page ending in 491, 11 the middle e-mail here, from Mr. Greebel to Mr. Shkreli on 12 October 31, 2012 at 8:32 p.m., with the title PPM. 13 Mr. Greebel writes, The timing question on Valeant, 14 when will that deal close? Can we refer you -- can we refer to you as a commercial stage company? DGTE issue is how many 15 16 shares slash warrants will investor receive at X dollars. 17 In response, Mr. Shkreli writes to Mr. Greebel on 18 October 31, 2012, and what does he write? 19 Α Need the price of DGTE to be \$5, and then it should be 20 easy. 21 Mr. Greebel responds, referring to the prior page, on October 31, 2012 at 9:30 p.m. He writes -- if we can go to 22 23 the next page, with Mr. Greebel's response, the next page at 24 the top -- What does \$5 get someone? 25 If we then go to the prior page, Mr. Shkreli's

## 4925 Braconi - Direct - Kasulis 1 response to Mr. Greebel on the same day, October 31, 2012, 2 what does he write? 3 Less shares out, better optics, slash, comfort from 4 investors. There will not be 500 million shares out. Mr. Greebel then responds to Mr. Shkreli on October 31, 5 Q 6 2012 at 9:33 p.m., and he writes, Sure, but I need to know the 7 number of shares they get and also the number of shares 8 Retrophin forward splits into. 9 In response, Mr. Shkreli writes to Mr. Greebel on 10 November 1st, 2012 at 7:06 p.m. What does he write? 11 Five dollars per share price. 106,595 common shares 12 DGTE needs to issue us 8 million shares, unless outstanding. 13 the convert note can be given out to Retrophin -- to a 14 Retrophin investor or multiple Retrophin investors. would be good. 15 16 In response, Mr. Greebel writes to Mr. Shkreli on that same day at 7:08 p.m. He writes, If they are giving Retrophin 17 stockholders 8 million shares, eight-to-one exchange, it means 18 19 you are also issuing 8 million shares in the pipe. Total 20 outstanding will be 16 million. The convert note can be 21 bought by whomever. That is separate than the issue above. 22 The challenge is the ability to trade the stock underlying the 23 note. At \$5 a share the buyer is getting quite a deal. 24 Mr. Shkreli then responds. It's the first page of 25 this document. At the bottom of the page, Mr. Shkreli writes

# 4926 Braconi - Direct - Kasulis to Mr. Greebel on November 1, 2012 at 7:09 p.m. 1 2 Can you please read what he wrote there? 3 Exactly. 16 million. On topic two, if the note can be 4 given to current shareholders they can get that in lieu of the share exchange to 5.5 million in the share exchange and no 5 divided up into 2.5 million shares for some of the other 6 investors. 7 8 In response, Mr. Greebel writes to Mr. Shkreli on 9 November 1st, 2012 at 7:11 p.m. He writes, That is more 10 challenging. In response, Mr. Shkreli writes to Mr. Greebel 11 in the same minute, on November 1st, 2011 -- sorry, 12 November 1st, 2012. 13 What does he write? 14 Α Well, the shares have to go to someone. And in response, Evan Greebel writes at 11:13 p.m. on 15 16 that date, Issue. Note slash shares currently held by 17 nonaffiliate of DGTE. In merger Retrophin SHS get newly 18 issued shares from the company and company acquires Retrophin. 19 No way to get the stock from nonaffiliate to Retrophin 20 stockholders without a one-to-one stock purchase agreement. 21 If we go to tab 69, Government Exhibit 220, it's a 22 multipage e-mail between Mr. Shkreli and Mr. Greebel dated 23 November 22, 2012. If we start with the e-mail on the first 24 page from Mr. Shkreli at 1:43 p.m. 25 DGTE a bust.

#### Braconi - Direct - Kasulis 4927 1 Q I should just make sure the jury can see it. A11 Sorry. 2 right. Go ahead. 3 DGTE or bust. I have very little time for Valeant before 4 Valeant sues us. Q Sues me? 5 6 Α Sues me. Sorry. 7 This e-mail was sent to Brian O'Connor at O 8 Boconnor@cannacordgenuity.com and Evan Greebel with a cc to 9 Eugene Robelman at Erobelman@cannacordgenuity.com; is that 10 correct? 11 Correct. 12 If we go up in e-mail chain, Mr. Greebel writes to 13 Mr. Shkreli only on November 22, 2012, at 3:28 p.m. 14 writes, I will talk to him. I also do not believe he is being 15 difficult. Is there any reason other than the 2.5 million 16 that you want this shell? A new, quote, clean shell will 17 definitely be cheaper, but we never gave a deposit for DGTE 18 and I've told you I have some capitalization concerns. He was 19 sending Brian and me e-mails at 1:30 a.m. He is working to 20 get this done. 21 In response, Mr. Shkreli writes to Mr. Greebel on 22 November 22, 2012 at 9:16 p.m. What does he write there? 23 Α The 2.5 million help a lot. 24 Let's go to tab 70, Government Exhibit 227. This is a 25 one-page e-mail from Mr. Greebel to Mr. Shkreli dated

#### Braconi - Direct - Kasulis 4928 December 5, 2012 at 8:27 p.m. Mr. Greebel writes, Per your 1 2 instructions -- sorry -- Per your prior instructions, Kevin is not an employee or consultant of Retrophin. 3 4 Did I read that correctly? Α 5 Yes. 6 Let's go to tab 72, Government Exhibit 230. This is an 7 e-mail exchange between Mr. Greebel and Mr. Shkreli dated 8 December 11, 2012. Let's start with the first e-mail 9 chronologically. This is an e-mail from Mr. Greebel to 10 Mr. Shkreli on December 11, 2012 at 5:27 p.m. with the title, 11 Fearnow purchase. 12 Mr. Greebel writes, I'm listing everyone's address 13 as care of MSMB. Does that work for you? 14 Mr. Shkreli then responds to this e-mail at 6:03 p.m. In his response to Mr. Greebel, what does he write? 15 16 No. 17 In response, Mr. Greebel then writes to Mr. Shkreli at 18 11:03 p.m. on December 11, 2012, Then what do you prefer? 19 If we go to tab 73 of this binder, Government 20 Exhibit 232, this is an e-mail from Mr. Greebel to Mr. Shkreli 21 dated December 12, 2012 at 10:17 p.m. Mr. Greebel writes, I 22 got the signed purchase agreements. 23 Did I read that e-mail correctly? 24 Α Yes. 25 Q Let's go to tab 74, Government Exhibit 233. This is an

|    | Braconi - Direct - Kasulis 4929                                |
|----|--|
| 1  | e-mail exchange between Mr. Shkreli and Mr. Greebel dated      |
| 2  | December 13, 2012. The first e-mail is from Mr. Greebel to     |
| 3  | Mr. Shkreli with no title. On December 13, 2012 at 1:31 p.m.   |
| 4  | Mr. Greebel writes, Kevin P. Mulleady, 400,000. Thomas E.      |
| 5  | Fernandez, 400,000. Marek Lucjan Biestek, 350,000. Timothy     |
| 6  | J. Pierotti, 400,000. Claridge Capital LLC, 400,000. Andrew    |
| 7  | R. Vaino, 300,000. And Edmund J. Sullivan, 150,000.            |
| 8  | Mr. Shkreli then responds to Mr. Greebel                       |
| 9  | approximately two minutes later at 1:33 p.m.; and what does he |
| 10 | write?   |
| 11 | A He writes, Kevin P. Mulleady, 350,000. Thomas E.             |
| 12 | Fernandez, 350,000. Marek Lucjan Biestek, 300,000. Timothy     |
| 13 | J. Pierotti, 350,000. Claridge Capital LLC, 350,000. Andrew    |
| 14 | R. Vaino, 250,000. Edmund J. Sullivan, 100,000.                |
| 15 | Q Let's turn to tab 75. It's Government Exhibit 235. This      |
| 16 | is an e-mail exchange between Mr. Shkreli, Mr. Greebel, and    |
| 17 | Jackson Su dated December 13, 2012. The first e-mail at the    |
| 18 | bottom of the first page is from Mr. Su to Mr. Greebel and     |
| 19 | Mr. Shkreli with a carbon copy to Corey Massella on            |
| 20 | December 13, 2012 at 12:03 a.m. with the title, Entity.        |
| 21 | Mr. Su writes, What is the name of the entities that           |
| 22 | we are paying 200K for the shell? Corey needs to know.         |
| 23 | In response, Mr. Shkreli writes to Mr. Su and                  |
| 24 | Mr. Greebel at 11:07 a.m. on the same date.                    |
| 25 | What does he write there?                                      |

# Braconi - Direct - Kasulis 4930

1 A Can someone get me how much shares Brent Saunders owns

2 and how many total outstanding shares are in the company?

3 This is urgent as Brent wants to buy some more stock for a

4 good amount of cash. Best, Martin.

5 Q In response, Mr. Greebel writes to Mr. Shkreli and Mr. Su

one minute later, at 11:08 a.m., and he writes, Buy from the

7 | company or market?

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And then, in response, Mr. Shkreli writes to Mr. Greebel and Mr. Su at 4:10 p.m. on the same day. What does he write?

A From Fearnow holders.

Q If we can turn to tab 76, Government Exhibit 236. This is a one-page e-mail exchange dated December 13, 2012. The first e-mail is from Mr. Greebel to Marek Biestek and Edmund Sullivan on December 13, 2012 at 5:57 p.m.

Mr. Greebel writes, Please send me an e-mail confirming the following. I represent that I am not an officer, a director, or holder of ten percent or more of the outstanding equity securities of Desert Gateway and do not belong or together with any other person, exercise, control over Desert Gateway. I'm not an affiliate, as such term is defined in the Securities Act of 1933, of Desert Gateway. I am in no position to issue or propose to issue any security relating to the Desert Gateway.

Marek, please ask each of the other investors to

Michele Nardone, CSR, CRR - Official Court Reporter

#### Braconi - Direct - Kasulis 4931 1 send the same e-mail to me. If it is easier, please print it 2 out and have them sign it; and that's signed Evan Greebel. 3 In response -- excuse me -- Mr. Greebel then 4 forwards this e-mail to Mr. Shkreli at 10:58 p.m. on the same day; and he writes, FYI to deal with his latest request. 5 Did I read that properly? 6 Yes. 7 Α 8 Let's turn to tab 77, Government Exhibit 364. This is an 9 e-mail that is a continuation or the original e-mail as the 10 same e-mail we saw in the prior government exhibit from 11 Mr. Greebel to Mr. Biestek and Mr. Sullivan on December 13, 12 2012 at 5:57 p.m.; is that correct? 13 Α Correct. 14 Marek Biestek then writes at 11:10 p.m. on that day to Mr. Greebel and Mr. Sullivan. What does he write? 15 16 I confirm this statement as being accurate in regards to 17 myself, Marek Biestek. 18 Q Let's turn to tab 78, Government Exhibit 365. This is a 19 single e-mail from Mr. Vaino, Andrew Vaino, dated December 14, 20 2012 at 2:10 p.m. He writes this e-mail to Evan Greebel with 21 the title Desert Gateway. 22 Can you please read this e-mail for the jury. 23 Evan, I represent that I am not an officer, a director, 24 or a holder of ten percent or more of the outstanding equity 25 securities of Desert Gateway and do not, alone or together

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Braconi - Direct - Kasulis
                                                                4932
    with any other person, exercise control over Desert Gateway.
1
 2
    I am not an affiliate, as such term is defined in the
    Securities Act of 1933, of Desert Gateway. I am in no
 3
    position to issue or propose to issue any security relating to
 4
    the Desert Gateway.
 5
               (Continued on the next page.)
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#### Braconi - Direct - Kasulis 4933 1 DIRECT EXAMINATION (CONTINUED) 2 BY MS. KASULIS: 3 Q Thank you. We can go to Tab 79. It's 4 Government's Exhibit 357. This is single e-mail from Marek Biestek to Evan 5 6 Greebel dated December 14, 2012 at 1:24 p.m., with the title 7 Scottrade supporting documentation request. 8 Can please read this e-mail for the jury. 9 Evan, could you draft some sort of supporting letter 10 each of us could provide to Scottrade to ease the deposit of certificates. We want to avoid any delays when they ask us 11 12 how we obtained this stuff, and arm them with as much 13 supporting documentation as we can. We will e-mail them 14 copy of the Fearnow note and anything else we can give 15 them a headsup today to prevent any delays on Monday. 16 Thanks Marek. 17 Let's turn to Tab 80, Government Exhibit 366. 18 This is an e-mail dated -- the last e-mail dated 19 December 14th, 2012. If we look at the bottom of this page, 20 does this appear to be the same e-mail from Mr. Greebel to 21 Mr. Biestek and Mr. Sullivan dated December 13, 2012 that we 22 have seen in the previous e-mails that we have reviewed? 23 Α Yes. 24 If we then scroll up in this chain, Mr. Biestek appears 25 to forward this e-mail on December 14, 2012, at 9:09:00 a.m.

|    | Braconi - Direct - Kasulis 4934                              |
|----|--|
| 1  | to Mr. Vaino, Mr. Tim Pierotti, Kevin Mulleady, Tom          |
| 2  | Fernandez, and Ron Tilles; is that correct?                  |
| 3  | A Correct.   |
| 4  | Q Then Tom Fernandez appears to send an e-mail to            |
| 5  | Mr. Biestek, Evan and Evan Greebel on December 14th, 2012    |
| 6  | at 2:29 p.m.   |
| 7  | What does he write in this e-mail?                           |
| 8  | A I confirm the statement below. Tom Fernandez.              |
| 9  | Q If we turn to Tab 81, Government Exhibit 367               |
| 10 | MS. KASULIS: Your Honor, it may be a good time to            |
| 11 | break after this e-mail?                                     |
| 12 | THE COURT: All right.  |
| 13 | BY MS. KASULIS:  |
| 14 | Q So if we can look at Government Exhibit 367 from           |
| 15 | Mr. Kevin Mulleady to Mr. Greebel on December 14th, 2012 at  |
| 16 | 2:36p.m. p.m.  |
| 17 | What does Mr. Mulleady write there?                          |
| 18 | A I represent that I am not an officer, a director, or       |
| 19 | holder of 10 percent or more of the outstanding equity       |
| 20 | shares of Desert Gateway and do not alone or together with   |
| 21 | any other person exercise control over Desert Gateway. I am  |
| 22 | not an affiliate, as such term is defined in the Security    |
| 23 | Act of 1933 of Desert Gateway. I am in no position to issue  |
| 24 | or propose to issue any security relating to Desert Gateway. |
| 25 | Kevin Mulleady.  |

|    | Proceedings 4935   |
|----|--|
| 1  | MS. KASULIS: Thank you, Agent Braconi.                     |
| 2  | THE COURT: All right. Why don't we now take a              |
| 3  | lunch break. The jurors are asked if you would please      |
| 4  | return to the jury room at around 1:35. Thank you for your |
| 5  | attention.   |
| 6  | Please do not talk about the case.                         |
| 7  | (Jury exits.)  |
| 8  | (The following matters occurred outside the                |
| 9  | presence of the jury.)                                     |
| 10 | THE COURT: All right. Let's take about an hour.            |
| 11 | Is there anything that we need to address right            |
| 12 | now?   |
| 13 | MS. KASULIS: No, Your Honor.                               |
| 14 | MR. BRAFMAN: No.   |
| 15 | THE COURT: All right. Thank you.                           |
| 16 | (Lunch recess taken at 12:26 p.m.)                         |
| 17 | (Continued on next page.)                                  |
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               (In open court; outside the presence of the jury.)
              THE COURT: All right. So are the parties ready to
 3
 4
    continue?
              MS. KASULIS: Yes, Your Honor.
 5
               (Pause in proceedings.)
 6
 7
               (Jury enters.)
8
               (Jury present.)
9
               THE COURT: All jurors are present. Please have a
10
    seat, everybody.
              Ms. Kasulis, if you would like to resume your
11
12
    examination of Special Agent Braconi, you may do so.
13
              MS. KASULIS: Thank you, Your Honor.
    DIRECT EXAMINATION (CONTINUED)
14
    BY MS. KASULIS:
15
16
         Good afternoon, Agent Braconi.
         Good afternoon.
17
18
         Let's go to Tab 82 of your binder.
    Government Exhibit 372. This is a multipage e-mail between
19
20
    Mr. Shkreli and Mr. Greebel and some additional individuals.
21
    The last e-mail in the chain chronologically is dated
22
    December 14th, 2012, at 4:18 p.m.
23
               If I can direct your attention to the page ending
24
    in 691.
             And if we could just focus on that bottom e-mail
25
    from an individual named Greg Jacqueline.
                                                It's dated
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#### Braconi - Direct - Kasulis 4937 December 13, 2012, to Mr. Greebel with some carbon copies to 1 2 three individuals including Martin@MSMBCapital.com. 3 Mr. Jacqueline writes, Evan attached is an initial 4 draft of the opinion for your review. Am still reviewing, but I felt this was close enough to your review. 5 highlighted area reflects what I need from the shareholders 6 7 to issue the opinion. 8 There are then a series of e-mails back and forth. 9 And then if we go to the first page of this 10 exhibit, ending in Bates Number 689, if we can look at 11 Mr. Greebel's e-mail there. He writes on December 14th, 12 2012, at 10:09 a.m., to Mr. Jacqueline and then cc's a 13 number of individuals, including Mr. Shkreli. Can you 14 please read this e-mail? Page 4, last paragraph, he acquired the note four years 15 16 prior to conversion. You can also include the language about the purchasers, the stock not being affiliates, et 17 18 cetera, if you want. 19 Q And when then it goes on to state? 20 Otherwise it's good-bye me and can be sent. Α Oh. sorrv. 21 Q Let's turn to Tab 83. It's Government Exhibit 242. 22 This is an e-mail from Mr. Shkreli. 23 firm-wide is the list at the end, sent on December 17th, 24 2012, at 12:52 p.m. with carbon copies to Tom Fernandez, 25 Kevin Mulleady@googlemail.com, Marek Biestek, Ron

# 4938 Braconi - Direct - Kasulis Tilles@gmail.com, Tim Pierotti and Andrew Vaino with the 1 2 title Retrophin. 3 Can you please read this e-mail from Mr. Shkreli 4 to the jury? Effective immediately I am the CEO of Retrophin, Inc. 5 6 MSMB Capital is, as you know, liquidating its hedge funds 7 and this process should be complete shortly. Retrophin has 8 four employees, myself, Leonora Izerne, Jackson Su, and 9 Michael Smith. If you're not on this list you're not an 10 employee or consultant to Retrophin and no longer an 11 employee or consultant to Retrophin if you were previously. 12 The same applies to MSMB Capital. 13 You may use this 777 Third Avenue office as a 14 courtesy, but must detach yourself to another corporate 15 identity, for instance, Marek Biestek, Wentworth, or Ron 16 Tilles, Claridge. You must not use MSMB Capital or 17 Retrophin e-mail accounts other than for a brief courtesy 18 period. 19 Finally, to my knowledge, no one other than the 20 four direct employees mentioned and our Board of Directors 21 has material nonpublic information regarding Retrophin. Ιf 22 you choose to use the 777 Third Avenue office, please

has material nonpublic information regarding Retrophin. If you choose to use the 777 Third Avenue office, please refrain from asking me about developments regarding Retrophin. Any such inquiries will end up with a no comment myself and any Retrophin employee.

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#### Braconi - Direct - Kasulis 4939 It was a pressure working with you on Retrophin 1 2 and MSMB Capital. I wish you all the best in your future 3 endeavors. 4 Martin Shkreli. Let's turn the Tab 84. It's Government Exhibit 368. Q 5 6 This is an e-mail exchange from December 16th, 7 2012, to December 17th, 2012, between Mr. Shkreli and 8 Mr. Mulleady. If we can start with the first e-mail 9 chronologically dated December 16th, 2012, at 6:59 p.m. 10 It's on the next page of the exhibit. 11 From Mr. Shkreli to Mr. Mulleady, can you please 12 read this e-mail to the jury? 13 I would get a replacement server e-mail. Perhaps MKM Α 14 or something like this. Another easy solution is Ron's 15 Claridge Capital. Anyway, I'm editing the website. I still 16 have this to do. Change page name about us to management, 17 delete duplicate copy, add a page investor's which will 18 include a link to a PDF PowerPoint, contact information for 19 investors and possibly a stock quote. No idea if this easy 20 or free to obtain. Delete most recent press release in two 21 places, home and news. 22 Under management move Aselage to Board of 23 Directors. I will give a new bio for Martin Shkreli. 24 Q And if we look on the bottom of the first page on 25 December 17th, 2012, at 6:31 a.m. Kevin@stonecornergroup.com

#### 4940 Braconi - Direct - Kasulis wrote, hi, sorry I missed your call. I was in bed early 1 2 last night. I set up this e-mail. Do you think I should 3 stay home until FedEx comes or at least I talk with them 4 again? And if we scroll down a little bit. Just all the 5 way down just to confirm at the bottom of the e-mail that's 6 7 from Kevin Mulleady; is that right? That's correct. 8 Α 9 And then if we go to the e-mail that Mr. Shkreli sends 10 in response on December 17th, 2012, at 6:37 a.m., what does 11 he write there? 12 I would call FedEx and track the package. Don't stay 13 home. 14 And if we scroll up further, Kevin Mulleady at Kevin@stonecornergroup.com responds to Mr. Shkreli on 15 16 December 17th, 2012, at 8:03 a.m. and the title of the e-mail is -- looks like it's a response for to title 17 18 Retrophin Website. 19 And Mr. Mulleady writes, okay, I'll be in a little 20 late, not feeling well. Kevin Mulleady, with a mobile 21 number. 22 And then if we scroll further up to Mr. Shkreli's 23 response, on December 12th, 2012, at the same time, 24 8:03 a.m., what does he write there? 25 Α No get in on time. WTF. Need you here.

#### Braconi - Direct - Kasulis 4941 Let's turn the Tab 85. It's Government Exhibit 245. 1 Q 2 This is an e-mail chain originating with Standard 3 Registrar and then e-mail exchanges between Mr. Shkreli and 4 Mr. Greebel with the last e-mail being dated December 28th, December 28, 2012, at 9:57 p.m. 5 2012, at 9:57 p.m. 6 can start with the first e-mail chronologically in this chain at the bottom from Standard Registrar 7 8 Amy@standardregistrar.com on December 28th, 2012 at 9 1:45 p.m. to Mr. Greebel with the title Totals. She writes, 10 thank you, and then signed Amy of Standard Registrar & 11 Transfer Company, Inc. 12 And if we scroll up in this chain, Mr. Greebel 13 forwards this e-mail to Mr. Shkreli at 4:04 p.m. on the same 14 date and states, FYI: 15 Please scroll further up in the chain, please. Mr. Shkreli responds to Mr. Greebel at 3:08 p.m. 16 17 and what does he state there? 18 Α Amazing someone shorted 60,000 in the last two days. 19 Mr. Greebel responds to Mr. Shkreli on the same day at 20 4:10 p.m. by stating, How will they cover? 21 In response Mr. Shkreli write writes to 22 Mr. Greebel on the same day at 9:57 p.m., and what does he 23 write there? 24 I think it might be Tim selling. Α 25 Let's go to Tab 86, Government Exhibit 246. Q

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## Braconi - Direct - Kasulis

4942

This is a one-page e-mail between Martin Shkreli and Evan Greebel. If we start -- and dated December 29th, 2012, at the last e-mail in the chain. If we start at the bottom in e-mail dated December 28th, 2012, at 5:00 p.m. from Mr. Shkreli. Can you please read what he wrote there? Hey Tim, Merry Christmas. I'm going to be in your neck of the woods tomorrow and have some time to pop down if you have a minute. Mr. Pierotti, Tim Pierotti, responds to Mr. Shkreli on December 28th, 2012, at 7:52 p.m. with title Tomorrow. And he states, If you need to communicate something to me, talk He and I speak regularly. Timothy Pierotti. to Eric. If we scroll further up in this chain it appears that Mr. Shkreli forwards this e-mail chain on the same day -- well, December 28th, 2012, it looks like there may be some issues with the time zone change at 7:01 p.m. to Mr. Greebel and then further up in the chain, Mr. Greebel responds to Mr. Shkreli on December 2012 at 1:03 a.m. What does Mr. Greebel write here? Leave it alone. You are an affiliate and will only create problems. Let's turn to Tab 87, Government Exhibit 248. Q This is an e-mail exchange between Mr. Greebel and Mr. Shkreli dated from December 29th, 2012 through December 30th, 2012. If we can start on the second page of

#### 4943 Braconi - Direct - Kasulis this document. This is an e-mail from Mr. Shkreli to 1 2 Mr. Greebel dated December 29th, 2012, at 8:41 p.m. with the 3 title Over the Wall and Confidential. Retrophin RTX raising 4 1 mill -- 1 million in a convertible note followed by 10 million plus in a pipe. Comments requested. 5 6 And there are a list of recipients there, 7 including Tim Pierotti, Marek Biestek, Kevin Mulleady, 8 Andrew Vaino, Ron Tilles, Tim Pierotti with two different 9 e-mail addresses, Marek Biestek and the Kevin Mulleady 10 e-mail address at Google mail, and then the 11 Kevin@stonecornergroup.com. Do you see that there? 12 Yes. Α 13 And then it appears to be an e-mail that Mr. Shkreli Q 14 had drafted entitled Investors. And then he explained in 15 this e-mail sort of the current state of Retrophin; is that 16 correct? That's correct. 17 Α 18 Q Can you please read the bottom last paragraph of this 19 e-mail? 20 Please review the note and provide commentary on -- to 21 me ASAP, ideally before Monday, to I can begin marketing it. Also please indicate if you'll be participating. 22 23 If you have sold your foundry shares in the open market, may 24 I remind you that this is a good time to display your 25 loyalty to the company with your reinvested proceeds.

#### Braconi - Direct - Kasulis 4944 Martin. 1 2 And if you scroll up on this page it's an e-mail 3 response and just I'll represent from the prior page it's 4 from Mr. Greebel to Mr. Shkreli on December 29th, 2012, at 9:11 p.m. And Mr. Greebel writes -- says, I like it, 5 although I do not like the subject line. I placed at the 6 end of the e-mail. Also, query whether you want to send it 7 to all/identified who you are sending it to. Lastly I do 8 9 not like the use of the word dire. Prefer you say RTRX is 10 undertaking the next step in order to raise funds for 13 11 R&D. 12 If you go to the prior page, Mr. Shkreli then 13 writes Mr. Greebel on December 30th, 2012 at 9:32 a.m. and 14 what does he write there? What's wrong with the subject line? 15 Α 16 In response Mr. Greebel writes at 11:38 a.m. on the 17 same day, He will not open it once he sees it. 18 And if you scroll up to Mr. Shkreli's response, at the same time at 11:38 a.m. to Mr. Greebel what does he 19 20 write there? 21 The subject line is Enough to Put Everyone OTW. 22 And then if you look the subject line of this e-mail it 23 states, Over the Wall; is that correct? 24 Α That's correct. 25 And if we scroll up in this chain in the last e-mail Q

#### Braconi - Direct - Kasulis 4945 Mr. Greebel writes to Mr. Shkreli on December 30th, 2012, at 1 2 4:40 p.m., Interesting idea. I don't know what happens if he deletes and doesn't read. 3 4 Let's turn to Tab 88, Government Exhibit 249. This is an e-mail exchange between Mr. Greebel and 5 Mr. Shkreli with the last e-mail in the chain dated 6 December 31st, 2012. If I can direct your attention to the 7 page ending in 758 and start with the e-mail closest to the 8 9 top from Mr. Greebel dated December 28th, 2012, at 10 11:18 a.m. 11 Mr. Greebel writes Mr. Shkreli with the title 12 Heskett, someone has 30K or so, why? No one is freely 13 trading stock, though. 14 In response, again from the prior page, Mr. Shkreli writes an e-mail to Mr. Greebel in response with 15 16 the same date, at the same time 11:18 a.m. And what does Mr. Shkreli write there? 17 18 Α This stock is trading like crazy. Someone is selling 19 the shit out of it. 20 Q If we go to the next -- the prior page. Do you see 21 Mr. Greebel's response to Mr. Shkreli' e-mail. 11:26 a.m. on the same date Mr. Greebel writes, I don't 22 23 know. There is no freely trading stock other than you guys 24 and the 500K that Fearnow has. 25 If you scroll up in this chain, Mr. Shkreli writes

### Braconi - Direct - Kasulis 4946 1 to Mr. Greebel approximately one minute later and what does 2 he write? 3 He writes huh? 4 In response Mr. Greebel writes to Mr. Shkreli one minute later stating, I'm confirming with transfer agent 5 that there is no other freely-trading stock. 6 And Mr. Shkreli writes to Mr. Greebel on the same 7 day at 4:21 p.m. and what does he write there? 8 9 Let's chat when you get a second (646) 217-2783. 10 And then in response Mr. Greebel writes to Mr. Shkreli on the same day at 5:40 p.m. and me writes, I called you. I 11 12 seriously need money on Monday. This is a real problem for 13 Please confirm that you are sending the 100 plus that 14 we discussed. I sent you the note and warrant you asked 15 for. And if you go to the prior page to continue this 16 17 e-mail change. At the bottom Mr. Shkreli e-mails 18 Mr. Greebel on the same date at 5:00 p.m. and what does he 19 write there? O chance for Monday, maybe Wednesday, but Monday is 20 21 tough. 22 And if you scroll up. Mr. Greebel writes Mr. Shkreli 23 at 6:59 on the same day, Do you want to speak? And then in 24 response Mr. Shkreli writes, on the same day, again it looks 25 like that may be a time zone issue, it says 6:27 p.m., what

|    | Braconi - Direct - Kasulis 4947                              |
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| 1  | does Mr. Shkreli write?                                      |
| 2  | A I have to get my thoughts together regarding Tim.          |
| 3  | Q And if you scroll up to Mr. Greebel's response on          |
| 4  | December 28th, 2012, at 7:32 p.m. he writes, Not sure what   |
| 5  | you can do. He has the stock. Please make wed a reality      |
| 6  | for the wire. I'm out of time. When we discussed two weeks   |
| 7  | ago, you assured me that you would get me a hundred plus by  |
| 8  | year end. Last week you reiterated that and promised it      |
| 9  | since you got to money from Ron's guy.                       |
| 10 | What happened on the other thing?                            |
| 11 | And in response?   |
| 12 | A Still no news on the other thing. I'm doing to my best     |
| 13 | the get the funds.   |
| 14 | Q And that's dated December 28th, 2012, at 6:33:00 p.m.?     |
| 15 | A Correct.   |
| 16 | Q I'm directing you to Tab 89, it's                          |
| 17 | Government Exhibit 251. This is an e-mail exchange between   |
| 18 | Mr. Shkreli and Mr. Greebel dated January 2nd, 2013. The     |
| 19 | first e-mail in the chain is from Mr. Shkreli dated          |
| 20 | January 2nd, 2013, at 9:26 a.m. to Mr. Greebel titled        |
| 21 | Litigation (message to be sent to Tim Pierotti), let me know |
| 22 | what you think. Can you please read Mr. Shkreli's e-mail?    |
| 23 | A Hi Tim, I have decided to commence litigation against      |
| 24 | you for failing to honor the agreement we made in our office |
| 25 | or December 10th. You agreed to work for MSMB growing and    |

#### Braconi - Direct - Kasulis 4948 managing investments and engaging with me on new 1 2 opportunities. Instead you have failed to come to the 3 office and will not even return my telephone calms. This is 4 classic cut bait fraud. You cannot agree to do something with someone for a financial benefit, take the financial 5 benefit and not perform the service. 6 7 I am going to notify your brokers of this pending 8 litigation and request they freeze your account and all 9 transfers associated. I am writing this action up in the 10 Southern District of New York. Alternatively you can sign this agreement, which I believe you will find to be an 11 12 effective settlement. I will let you keep the funds you 13 have received and will also give you \$40,000 to end this 14 unfortunate situation for both of us. 15 I am sorry our business relationship could not 16 continue further and I wish you the best. 17 If you have any questions please let me know. 18 Martin Shkreli. 19 And if we can scroll up to Mr. Greebel's response to 20 Mr. Shkreli on the same day at 9:52 a.m. 21 He writes, Very risky given what your agreement 22 Could be opening a much bigger can of worms. was. 23 And in response what does Mr. Shkreli write at 24 9:54 a.m. on the same date? 25 Call when you get a chance. Α

#### Braconi - Direct - Kasulis 4949 Let's turn to Tab 90, Government Exhibit 369. 1 Q 2 an e-mail originally from Mr. Shkreli to a group of 3 individuals and then Mr. Mulleady responds to the group of 4 individuals on January 2nd, 2013. If we look at the e-mail at the bottom of the page, it's the first e-mail in the 5 6 chain from Mr. Shkreli dated December 30th, 2012. 7 If we could just look at the very bottom. And then this is -- it's -- the title is Over the 8 9 Wall Retrophin Marketing Type. And then this is the e-mail 10 that Mr. Shkreli writes; is that correct? Correct. 11 12 And if we look at the next page, Mr. Shkreli then sends 13 this e-mail on December 30th, 2012, at 4:14 p.m. with the 14 same title. He sends it to Tim Pierotti, Marek Biestek, appears to be an address for Tom Fernandez, Kevin Mulleady, 15 16 Ron Tilles and Andrew Vaino. He writes, I still have not 17 received any responses. Please help as this is an urgent 18 and important matter. If Retrophin doesn't raise 1 million 19 in the near future I think you know what the results will 20 And that's on December 30th, 2012; is that correct? be. 21 That's correct. Α 22 And if we go to the last e-mail in this chain at the 23 top of the page it's from Kevin@stonecornergroup.com on 24 January 2nd at 7:52 p.m. to the same group of individuals, 25 including Mr. Shkreli. What does Mr. Mulleady write there?

# Braconi - Direct - Kasulis 4950

A Hello gentlemen, I trust everyone had a happy New Year. Best of luck to all for 2013. Unfortunately, I will not be able to invest in the convertible note and/or pipe at this moment. My personal equity to sit tight. I have not sold any shares RTRX and, in fact, have been buying up until receipt of Martin's previous e-mail. However, I would like to mention the stock has fallen recently on high volume and anyone that can sell is on this e-mail. So I would implore investors that have taken advantage of the recent liquidity to reconfirm their commitment to the long-term success of Retrophin. If the financing is completed at a low valuation, I am sure we are all aware of the dilution of the current shareholders will be substantial. Furthermore, if the stock price goes much lower, the result may completely crippling.

Thank you, Kevin Mulleady.

Q And does he have a PS there?

- 18 A Yes. Please note my new e-mail address.
- 19 Q And let's turn to Tab 91, it's Government Exhibit 255.
- 20 | This is an e-mail exchange between Mr. Greebel and
- 21 Mr. Shkreli with the last e-mail dated February 13th, 2013.

If we can go to the second to last page of this document Bates Number 812 at the end.

The first e-mail is from Mr. Greebel to
Mr. Shkreli dated February 12th, 2013, at 2:19 p.m. the

### Braconi - Direct - Kasulis 4951 title is Pierotti. Mr. Greebel writes, Tim left me a 1 2 Instead he will sell 250,000 shares for 150K. 3 Offer is good until Friday. What do you want do? 4 In response Mr. Shkreli writes to Mr. Greebel at -- on February 13th, 2013, at 7:15 a.m. and what does he 5 write? 6 Okay, I accept. Let's finish this. 7 In response on the same day at 9:05 a.m. Mr. Greebel 8 9 writes, Do you want to lockup, if so for how long and how 10 many share? If we go to the next e-mail in the chain and I can 11 12 represent that from the prior page that it's sent from 13 Martin Shkreli to Evan Greebel on the same day at 9:08 a.m. 14 What does Mr. Shkreli write? No lockup is fine, but he will not be able to buy his 15 Α 16 escrowed shares. He releases any ability to continue to execute his contract with this e-mail. The 350,000 is all 17 18 he got and all he will ever get. This leaves him with 19 100,000 gross of anyone he's sold already. 20 And if we go to the next e-mail in this chain on the 21 prior page from Mr. Greebel to Mr. Shkreli, at 9:11 a.m. on the same date, he writes, Okay. I'm not sure how to stop 22 23 the subsequent Fearnow stock unless you have someone else 24 get it. 25 And in response Mr. Shkreli writes at 9:12 a.m. on

### Braconi - Direct - Kasulis 4952 the same day, and what does he write? 1 2 Well, he signed a purchase agreement for 400,000, so he 3 is acknowledging that that agreement is no longer valid. 4 And will he -- and all he will get is this 350,000. Further up in the chain Mr. Greebel writes to 5 Q 6 Mr. Shkreli same day 9:14 a.m., Understood but he signed it 7 with Fearnow. Designate a new purchaser and I'll have him sign his rights. 8 9 In response to that e-mail at 9:16 a.m., two 10 minutes later, what does Mr. Shkreli write to Mr. Greebel? 11 Need is fine. 12 And then if we go to the first page of this document. 13 the bottom which the next e-mail in this chain. Mr. Greebel 14 writes to Mr. Shkreli on February 13th, 2013, at 9:18 a.m., Not the best course of action. You are the director and CEO 15 16 of a public company. You now have a duty of loyalty and 17 related issues. Getting stock below market could be 18 problematic. 19 In response Mr. Shkreli writes to Mr. Greebel on 20 February 13th, 2013, at 9:19 a.m. and what does he write? 21 F that. Α And if you scroll further up in the e-mail chain, 22 Mr. Greebel writes to Mr. Shkreli at 9:10 -- 9:20 a.m. on 23 24 same date, This is a very big deal. 25 In response Mr. Shkreli writes to Mr. Greebel at

### Braconi - Direct - Kasulis 4953 9:22 a.m. on the same day, and what does he write? 1 2 We can talk about it, but as an executive I am free to 3 buy stock and if I know a selling shareholder selling it 4 cheap, that should be fine for me. And in response Mr. Greebel writes to Mr. Shkreli at 5 Q 6 2:22 p.m. on February 13th, 2013, Let's discuss. 7 Let's now turn to Tab 92 of your binder. 8 government Exhibit 370. This is a lengthy e-mail chain 9 between Mr. Greebel and Mr. Shkreli and a couple of other 10 individuals. Let's just go to the first page, the last 11 e-mail of the chain is February 27th, 2013. 12 Mr. -- Special Agent Braconi, in your review of 13 the e-mail prior to this first page, does this appear to be 14 an e-mail exchange about an individual getting Retrophin free-trading shares? 15 16 Yes. 17 And if we could go to the e-mail in the middle of the 18 first page of this document, from Evan Greebel it's dated 19 February 27th, 2013, at 1:42 p.m., to Mr. Shkreli with the 20 title, Tom Koestler and Mr. Greebel writes, We discussed 21 this at Ranger game. Do you want to give him some of the 22 Fearnow stock or new restricted grant from company or combo? 23 And Mr. Shkreli responds to Mr. Greebel on the 24 same day at 1:44 p.m. and what does he write there? 25 Α Combo would be great.

#### Braconi - Direct - Kasulis 4954 And then in response Mr. Greebel writes to Mr. Shkreli 1 Q 2 on February 27th, 2013, at 6:44 p.m., Okay with me. needs to approve any grant. Let me know the numbers. 3 4 If we turn in Tab 93, Government Exhibit 268. This is a multipage e-mail between Evan Greebel and Martin 5 6 Shkreli with the last e-mail dated March 8th, 2013. 7 If I could direct your attention to the page ending in 916. And we can start with the first e-mail in 8 9 the chain from Mr. Greebel to Mr. Shkreli dated March 7th, 10 2013, at 2:40 p.m. and it's titled 10K/Audit. Mr. Greebel 11 writes, should Corey interface with Ron or someone else 12 about the info for the audit? 13 In response Mr. Shkreli writes four minutes later 14 at 2:44 p.m. to Mr. Greebel, and what does he state? Ron, you should really liaise with someone else here on 15 Α these kinds of things. Marek, Ron, Tom, Mike, anyone but 16 17 me. 18 Q If you go to the next e-mail in the chain, at the 19 bottom of the prior page. Mr. Greebel writes in response on 20 the same date at 2:47 p.m., Okay. I'm not waiting for 21 Heskett anymore and I will draft the assignment myself. 22 Other than the stock to Lindsey and Sarah H, who do you want 23 the shares going to and will you let the individuals keep 24 the stock? 25 And if you scroll up in the chain, Mr. Shkreli

### Braconi - Direct - Kasulis 4955 writes to Mr. Greebel two minutes later at 2:49 p.m. on the 1 2 same date. And what does he write there? 3 I think the process is as follows: One, get as many 4 people to forego their holdings if possible. Make sure that we can still deem who they will eventually go to, e.g., make 5 6 sure that as soon as Andrew or whoever agrees to forego the 7 50,000 shares that doesn't mean that Fearnow now permanently own them but instead we can assign them as we wish, 8 9 including subsequently over time, et cetera. 10 2, transfer from Fearnow to LARSH immediately. 11 3, over time transfer to others, if necessary. 12 4, after a period of time transfer the rest to me. 13 That's the plan. 14 And in response Mr. Greebel writes to Mr. Shkreli approximately four minutes later, he writes, The plan works. 15 My concern is that we will be releasing the money from 16 17 escrow, i.e., what protection and he could screw the 18 back-end people. I have an alternative idea but want to 19 walk you through it, as it was complicated. Have you talked 20 with all about foregoing or do you need me to speak to them? 21 In response Mr. Shkreli writes to Mr. Greebel at 22 On the prior page he starts with, Most people are 23 okav with it. 24 And then if we go -- there's the beginning of 25 Mr. Shkreli's response and then if we go back to the top of

### Braconi - Direct - Kasulis 4956 1 the next page he writes, and if you could read this piece, 2 Agent Braconi? 3 I don't care how you protect me on the Fearnow thing, 4 just make sure that after they agree to give up their escrowed stock despite there being now [sic] escrow 5 agreement that we can still access the Fearnow stock. 6 And if we go to the prior page to Mr. Greebel's 7 response to Mr. Shkreli, if we go to -- thank you. 8 9 It's on March 7, 2013, at 3:38 p.m. Mr. Greebel 10 writes. I have a solution but needs to be discussed. 11 In response Mr. Shkreli writes to Mr. Greebel on 12 the same day, at 3:55 p.m., and what does he write? 13 Α Call Marek. 14 And if you scroll up in this chain, Mr. Greebel then responds one minute later at 3:56 p.m. and writes, Let me 15 16 know when you are available. This call is for you. 17 In response Mr. Shkreli writes, at 3:57 p.m. and 18 what does he write? 19 Α Not available by phone ever. Sorry. 20 If we go to prior page, the next e-mail in this 21 exchange, Mr. Greebel responds to Mr. Shkreli at 3:59 p.m. on the same day and states, This involves privilege, which I 22 23 do not have with Marek on this point. 24 Mr. Shkreli responds to Mr. Greebel at 4:12 p.m. 25 on the same day and what does he write?

#### Braconi - Direct - Kasulis 4957 I guess we're stuck, then. New counsel will be 1 Okav. 2 able to handle from here. Thanks anyway. 3 In response Mr. Greebel writes two minutes later at 4 4:14 p.m., This is being done to protect you and not have the problem that we had before. I need somebody you trust 5 6 that is not already in the mix. This way we can have the 7 stock there and not have Fearnow risk. In response Mr. Shkreli writes on the same day at 8 9 8:08 p.m., and what does he write there? 10 I guess Fearnow gets 400,000 free shares. God bless Α 11 America. Good job, Evan. 12 Now, I'm directing you to Tab 94 of your binder. 13 Government Exhibit 271. This is an e-mail chain between 14 Mr. Greebel and Mr. Shkreli with the last e-mail dated March 8th, 2013. If we go to last page of this exhibit 15 16 ending in Bates Number 230, this e-mail chain starts with Mr. Greebel dated March 8th, 2013, at 2:39 p.m. to 17 18 Mr. Shkreli with the title Fearnow Breakdown. 19 He then writes under the sources section TF stock 20 100K, 50K to TS, and 50K to MS; MB stock 50K, 50K to LR; RT 21 stock 50K, 25K to TK, and 25K to MS; AD stock 50K, 50K to TK; ES stock 50K, 30K to LR, and 20K to SH. 22 23 And then under the usage section, Mr. Greebel 24 writes, LR gets 80 shares (from MB and ES). He will return 25 24,046 restrictive shares to MSMB.

### Braconi - Direct - Kasulis 4958 TK gets 75K shares (from AZ and RT). 1 2 MS gets 75K shares (from TF and RT). Will become 3 restricted upon receipt. 4 TF gets 50K shares (from TS) and FH gets 20K shares (from ES)? 5 Please confirm that is acceptable and I will 6 7 circulate. 8 In response to this e-mail Mr. Shkreli writes to 9 Mr. Greebel at 3:52 p.m. on the same day. 10 And what does he state? 11 That looks good but are you having these done directly? 12 That wouldn't seem to make sense, since technically Fearnow 13 owns them. How are you intending to have these done? 14 In response on the prior page Mr. Greebel writes to Mr. Shkreli on the same day at 4:06 p.m. and he writes 15 16 choice Fearnow and the, quote, purchasers are signing an 17 amendment to their purchase agreement and in the amendment 18 the, quote, purchaser is directing Troy to have his stock 19 delivered to the designated people. 20 In response Mr. Shkreli writes on the same day 21 approximately six minutes later at 4:12 p.m. and what does 22 he write there? 23 Α I don't know if that will fly. Why do we have to 24 designate the people? It would be better if Marek's stock 25 went to me and Tom's went to LAR and similar with Ron.

#### Braconi - Direct - Kasulis

Q In response Mr. Greebel writes at 4:19 p.m. on the same day 7 minutes later and he states, I can have it go to the people but if the people do to the deliver you -- do not deliver you will have a very angry LAR, SH and TK trying to prevent that. Also any stock you get becomes disclosable and more difficult to transfer.

And if you scroll up in the chain Mr. Shkreli writes in response to Mr. Greebel at 5:18 p.m., and what does he write there?

A We should probably figure this out. When you say go to the people, what do you mean? You are not being very clear. When Marek signed the doc giving up the stock, does he have to stipulate where it goes -- where it's going.

And then Mr. Greebel's response starts at the bottom prior page. That's on -- the same day March 8th, 2013, at 5:22 p.m. and he writes, The amendment between Marek, et cetera, and Fearnow, will provide where the stock goes (i.e., LAR, SH, TK or you) pursuant to the breakdown below (i.e., each person's agreement will designate one or two recipients). Each of the individuals will know where it goes as will Fearnow.

The alternative is to let it go to the individuals and then they transfer it to LAR, SH and TK. We will have no way to ensure that they transfer i.e., a Pierotti problem.

#### Braconi - Direct - Kasulis 4960 1 I was trying to protect you from a hostage 2 situation. 3 And left's turn now to Tab 96. Actually let's 4 turn to Tab 97. It's Government Exhibit 275. This is an e-mail exchange between Mr. Shkreli and Mr. Greebel dated 5 March 11th, 2013. We can start with the first e-mail in the 6 7 It's from Mr. Shkreli to Mr. Greebel dated 8 March 11th, 2013 at 3:07 p.m. with the title Wire. 9 Can you please read this e-mail for the jury. 10 Wired you 100,000. I expect you and Howard to bury Α 11 Tim. 12 And if you go to the response to this e-mail from Q 13 Mr. Greebel to Mr. Shkreli on the same day approximately 14 four minutes later 3:11 p.m., Mr. Greebel writes, Send the docs/correspondence when you can, please. I sent Marek the 15 16 Fearnow docs. 17 And in response Mr. Shkreli writes on the same day 18 at 7:13 p.m. and what does he write? 19 Α Great. 20 I would like you to turn to Exhibit [sic] 99. 21 Government Exhibit 355 -- I'm sorry, 335. This is an e-mail 22 that's been forwarded from Mr. Shkreli to Mr. Greebel dated 23 December 16, 2013. If we start with the first e-mail, it's 24 from Michael Fearnow at MFearnow@gopublic.com dated 25 December 16th, 2013, at 6:50 p.m. to Mr. Shkreli with a CC

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|----|---|
|    | Braconi - Direct - Kasulis 4961                             |
| 1  | to John Heskett with no title.                              |
| 2  | And Mr. Fearnow writes, Tim is asking for his               |
| 3  | stock please call.  |
| 4  | Mike.   |
| 5  | And in response what does Mr or what does                   |
| 6  | Mr. Shkreli do with this e-mail, Agent Braconi?             |
| 7  | A He forwarded it to Evan Greebel.                          |
| 8  | Q And that's at 11:51 p.m.?                                 |
| 9  | A Correct.  |
| 10 | Q And I'm directing you to Tab 100,                         |
| 11 | Government Exhibit 336. This is an e-mail exchange between  |
| 12 | Martin Shkreli and Evan Greebel with last e-mail being      |
| 13 | December 17th, 2013, at 2:40 a.m. If we go to the second    |
| 14 | page of this document, if we at look at the e-mail from     |
| 15 | Mr. Greebel to Mr. Shkreli, and that's dated December 16th, |
| 16 | 2013, at 1:34 p.m. with the title Fearnow Stock. And does   |
| 17 | it appear there that there are a number of individuals      |
| 18 | listed with different allocations of stock to those various |
| 19 | individuals?  |
| 20 | A Yes.  |
| 21 | (Continued on next page.)                                   |
| 22 |   |
| 23 |   |
| 24 |   |
| 25 |   |

### 4962 Braconi - Direct - Kasulis 1 DIRECT EXAMINATION (CONTINUED) 2 BY MS. KASULIS: 3 And at the very bottom Mr. Greebel writes, "As a result 4 Andy, Ed, Marek and Kevin are not entitled to anymore stock;" is that correct? 5 Α 6 Correct. 7 In response Mr. Shkreli writes, that's on December 16 at 8 9:27 p.m., can you please read his response? 9 Α "Okay. Did I file Form four on the 2,872 shares from 10 Andrew? If not, please prepare. What I'd like to do with the 11 rest is the following. 12 "There are 150,000 assignable shares left. The rest 13 50,000 to Tim, we don't really control. It looks like we're 14 given away 150,000, 200,000 if you count Kevin. So I'd like to split those 150,000 shares this way. Tom, 75,000; Marek 15 16 37,500; Ron 37,500. This would be a bit more equitable. 17 Whoever has shares in their name I suppose that would be Tom 18 and Ron would be equally given to Marek to true him up to 19 Then, and this is the complicated step, I would buy 20 all 150,000 shares in three separate purchase agreements. 21 This would be on a forward concept. I'd take possession 22 today, pay them at close, or at a later date as per the 23 purchase agreement details. 24 "The only detail is I have three years to pay them. 25 If I don't pay them after three years I have to either return

#### Braconi - Direct - Kasulis 4963 the shares or give them cash or they have remedy. The sooner 1 2 you can do this the better. Ideally, would like to file an 3 updated Form 4 on this acquisition of 150,000 shares this week 4 if possible. Next week would be okay too. What is going on with Jackson and George? I want that stock too. Make sure 5 they can't take it out of the transfer agent." 6 That last sentence, "make sure they can't take it out of 7 the transfer agent," for the record, that's a bolded sentence? 8 9 Α Correct. 10 Q This e-mail is dated December 16, 2013? Α 11 Yes. 12 Then I'm directing you to tab 101, Government's Exhibit 13 351. This is an e-mail from Christine Giordano with the 14 e-mail address at the top, Christine@Retrophin.com dated January 10, 2014, to David Kravitz with a carbon copy to Evan 15 16 Greebel with the title, "Retrophin Inc. Director and officer 17 questionnaire, FINRA questionnaire, lock-up agreement, 18 signature page." In that e-mail Ms. Giordano writes, "Hi 19 again" -- with a smiley face -- "Please note attached. Thank you, Christine." Then there appears to be an attachment to 20 21 this document; is that correct? 22 Α Correct. 23 Q Before we get there let's just look at the e-mail that initiates this chain Bates number 821. It's from Mr. Kravitz 24 25 on December 31, 2013 at 4:54 p.m. to Mr. Shkreli, looks like

#### Braconi - Direct - Kasulis 4964 an e-mail from Mr. Aselage, Steve Richardson and some other 1 2 individuals including Marc Panoff and Horacio Plotkin with a CC to Christine Giordano and Evan Greebel. Can you read that 3 4 first sentence of Mr. Kravitz's e-mail? "In connection with Retrophin Inc.'s contemplated public 5 offering of its common stock, attached for your review and 6 completion are our director and officer questionnaire and 7 8 FINRA questionnaire." If we scroll down a little bit, David Kravitz is an 9 associate at Katten Muchin Rosenman LLP; is that correct? 10 11 That's correct. 12 The date of this is December 31, 2013, this e-mail? Q 13 Α Correct. 14 If we turn to the page ending in Bates number 823, does this appear to be the attachment to this e-mail chain, Agent 15 16 Braconi? 17 Α Yes. 18 Q At the top of the page, entitled Retrophin Inc. With the 19 name Martin Shkreli in position CEO; is that correct? 20 Α Yes. 21 Q It's entitled, "Questionnaire for directors and executive 22 officers"? 23 Α That's correct. 24 Q And the first paragraph of the questionnaire reads, "This

questionnaire is being furnished to all directors and

25

### 4965 Braconi - Direct - Kasulis executive officers of Retrophin Inc., the Company. 1 2 purpose of the questionnaire is to obtain information required 3 to be disclosed by the Company to the Securities & Exchange Commission, the SEC, in connection with the filing of the 4 company's registration statement on Form S1 with respect to 5 6 the underwritten offering of the common stock of the Company." 7 Then if I scroll down to the next paragraph, it 8 reads, "The length and complexity of this questionnaire is the 9 unfortunate result of the many rules and regulations of the 10 SEC and the NASDAQ stock market LLC, NASDAQ, relating to the preparation of a publicly-traded company's disclosure 11 documents." 12 13 If we then go to the page ending in 832 it appears 14 this form is completed; is that right? 15 Α That's correct. 16 If we look at the very top question 7.6.1, the question 17 reads, "Have you been or are you presently the subject of any 18 investigation by the SEC, the Commodity Futures Trading 19 Commission, FINRA or any other regulatory or self-regulatory 20 organization that could result in the finding of a violation 21 of any federal or state securities or commodities laws?" 22 There is an "X" by the top option, what is that? 23 "I am not the subject of any investigation regarding 24 violations of any federal or state securities or commodities law." 25

#### Braconi - Direct - Kasulis 4966 If we go to the page ending in 849, if we focus in the 1 Q 2 middle portion of that, under the "print name" section, who is listed there? 3 4 Martin Shkreli. Does that appear to be Mr. Shkreli's signature right 5 above that? 6 7 Α Yes. 8 Q The date on this document? 9 Α January 10, 2014. 10 Q Agent Braconi, if we could just go to the next section of 11 your binder, behind tab 86, it's not in evidence yet just 12 marked for identification, it's Government's Exhibit 53. Do 13 you recognize this document? 14 Α Yes. Q What is it? 15 16 It's a e-mail from Spencer Spielberg -- from Evan Greebel to Spencer Spielberg, the subject is executed settlement 17 18 agreement. There is an attachment to this e-mail? 19 Q 20 Α Correct. 21 MS. KASULIS: The Government moves this exhibit into 22 evidence, Exhibit 53. 23 MR. AGNIFILO: No objection. 24 THE COURT: We will receive Government's Exhibit 53. 25 (Government's Exhibit Number 53 so marked and

```
Braconi - Direct - Kasulis
                                                                4967
1
    received in evidence.)
 2
    BY MS. KASULIS:
 3
    Q
         This e-mail --
 4
              MR. AGNIFILO: One second, Judge.
              THE COURT: Sure.
 5
 6
              MR. AGNIFILO: Okay. We're fine. Sorry, Judge.
7
              THE COURT: Okay.
                                 Thank you.
8
    BY MS. KASULIS:
9
    Q
         This is an e-mail from Mr. Greebel dated May 1st, 2013 to
10
    Spencer Spielberg with a blind carbon copy to himself,
11
    Mr. Greebel, with the title, "executed settlement agreement."
12
    And in the body of the e-mail Mr. Greebel writes, "Hi Spencer,
13
    attached is the executed settlement agreement," signed Evan.
14
              If we go to the next page of this document, at the
    top paragraph, does this appear to be a settlement and release
15
16
    agreement entered into on April 30, 2013, by Spencer
    Spielberg, Martin Shkreli, MSMB Capital Management LP, MSMB
17
18
    Capital Management LLC, MSMB Healthcare LP, MSMB Healthcare
19
    Investors LLC, and MSMB Healthcare Management LLC, and
    collectively called MSMB Entities, and Retrophin Inc. Referred
20
21
    to as Retrophin; is that correct?
22
    Α
         Yes.
23
    Q
         If we look at the bottom of this page, this section
24
    number one entitled "payment terms," can you please read up to
25
    the per share section of this, number one payment terms?
```

#### Braconi - Direct - Kasulis 4968 "Payment terms Retrophin paid \$25,000, the payment, 1 2 via wire transfer of immediately available funds to the 3 Releasor on or about March 14, 2013. And agrees to deliver or 4 cause to be delivered by June 1st, 2013, to Releasor the total amount of 6,000 shares of common stock." 5 Q And the par value? 6 7 "The par value of .0001 per share. Α 8 If you go to the second to last page of this document, 9 Bates number 1196 -- actually, let's go back to page ending 10 191. At the bottom of the page there is a section number 11 five, release, does this release appear to release 12 Mr. Shkreli, Retrophin and each MSMB entity from any 13 liabilities? 14 Α Yes. Now if we go to the page ending in 196, on the left-hand 15 16 side of this agreement, who appears to sign this agreement? 17 Spencer Spielberg. 18 Q And on behalf of Mr. Shkreli individually, Retrophin, 19 MSMB Capital both entities, MSMB Healthcare LP, and then on to 20 the next, page two, additional MSMB Healthcare entities, who 21 signs for Mr. Shkreli individual and the entities listed here? 22 Martin Shkreli. 23 Q Now showing you what is marked for identification not in 24 evidence, Government's Exhibit 56, behind tab 88 in your 25 section Mr. Braconi -- Special Agent Braconi, I'm sorry. Do

```
Braconi - Direct - Kasulis
                                                                 4969
    you recognize this exhibit?
 1
 2
          Yes.
 3
    Q
         What is it?
          It's a settlement and release agreement for Michael
 4
    Lavelle.
 5
               MS. KASULIS: The Government moves Government's
 6
 7
    Exhibit 56 into evidence.
               MR. AGNIFILO: Just a 30 second sidebar, Judge?
8
9
               THE COURT: Yes.
               (Continued on the next page.)
10
               (Sidebar conference.)
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
```

## Sidebar conference 4970 1 MR. AGNIFILO: Just in terms of issue of 2 preservation, when Your Honor makes a final ruling because we 3 objected to both of these documents. When we don't object 4 now, we're not waiving it now. We just don't need to object So we object because we objected before. 5 MS. KASULIS: Sure. 6 MR. AGNIFILO: Your Honor ruled; it's a final 7 8 ruling. 9 THE COURT: Would you like me to the say admitted as 10 discussed previously, or something like that? 11 MR. AGNIFILO: I guess so, that's fine. MS. KASULIS: That's fine for the Government. 12 13 MR. AGNIFILO: That goes throughout. Once I 14 interpreted Your Honor made a final decision, it's over. We 15 raised the legal issue. Your Honor ruled. We move on. Thank 16 you, Judge. 17 (End of sidebar conference.) 18 (Continued on the next page.) 19 20 21 22 23 24 25

```
Braconi - Direct - Kasulis
                                                                4971
1
               (In open court.)
 2
              THE COURT: Can the jurors hang on for five more
 3
    minutes before the break? Thank you.
 4
              MS. KASULIS: The Government moves 56 into evidence.
              THE COURT: As discussed I will admit this exhibit.
 5
 6
               (Government's Exhibit Number 56 so marked and
7
    received in evidence.)
8
    BY MS. KASULIS:
9
         Before we look at that exhibit, if I can show you the
    prior tab, Government's Exhibit 54, tab 87 of that section of
10
11
    your binder. Do you recognize this document, Agent Braconi?
12
    Α
         Yes.
13
    Q
         What is it?
14
    Α
         An e-mail from Evan Greebel to David G. Trachtenberg.
         What is the attachment called?
15
    Q
16
         Kocher settlement.
17
              MS. KASULIS: The Government moves Exhibit 54 into
18
    evidence.
19
              MR. AGNIFILO: No objection.
              THE COURT: We will admit Government's 54.
20
21
               (Government's Exhibit Number 54 so marked and
22
    received in evidence.)
    BY MS. KASULIS:
23
24
         If we can go back to Government's Exhibit 56, does this
25
    appear to be a settlement and release agreement entered into
```

### 4972 Braconi - Direct - Kasulis as of June with no specific day, 2013, by Michael Lavelle, 1 2 Martin Shkreli, MSMB Capital Management LP, MSMB Capital 3 Management LLC, MSMB Healthcare LP, MSMB Healthcare Investors 4 LLC, MSMB Healthcare Management LLC, collectively known as the MSMB Entities, and Retrophin Inc. Known as Retrophin; is that 5 correct? 6 7 Correct. 8 If we look at section one at the bottom of this first 9 page, can you please read that first section there? 10 "Payment terms, the MSMB Entities or Retrophin 11 individually or collectively the payor jointly and severally 12 agree to deliver or cause to be delivered to the Releasor the 13 total amount of \$1 million, 1,355,000 the cash payment, and 14 5,000 shares of common stock par value .0001 per share." 15 Q Could you keep going? 16 "The shares and collectively with the cash payment, the 17 liquidation, amount of Retrophin as full and final 18 satisfaction for any and all claims obligations, liabilities 19 promises, agreements, controversies, damages, actions, causes 20 of action, suits, judgments, rights, demands, losses, debts, 21 contracts, commitments, or expenses of every kind and nature 22 collectively claims." 23 Q And then if we go to the next page and then paragraph 24 five, the very bottom, it has the same kind of release that 25 we've seen in different iterations of this agreement; is that

#### 4973 Braconi - Direct - Kasulis correct? 1 2 Correct. 3 If we go to the last second to last page of this 4 agreement ending in 43, who signs on the left-hand side of the page? 5 Michael Lavelle. 6 Α 7 For all the entities listed on the right side of the O 8 page, including Mr. Shkreli individually, Retrophin and all of 9 the various MSMB Entities who signs? 10 Α Martin Shkreli. And then in terms of the payment terms, it was MSMB 11 12 Entities or Retrophin who were to deliver the \$1.355 million 13 in this agreement; is that correct? 14 Α Correct. If we look at Government's Exhibit 510-E, page 161, does 15 16 this appear to be a summary chart regarding the Retrophin Inc. 17 Bank account? If we can look at the very bottom of the page just to confirm, with the account number ending in 3600; is 18 that correct? 19 20 Α Correct. 21 Q This is the Retrophin Inc. Account, correct? 22 Α Correct. 23 Q The first listing there October 2, 2013, how much is 24 debited from this account? 25 Α \$1,355,000.

```
4974
                       Braconi - Cross - Agnifilo
         If we look all the way to the right side, where does this
1
    Q
 2
    wire go, who is the recipient?
         Michael Lavelle.
 3
    Α
 4
    Q
         The reference in the wire, what is that?
    Α
         Retrophin settlement.
 5
 6
              MS. KASULIS: One moment, Your Honor.
7
              No further questions.
8
              THE COURT: All right. Thank you. I'll give the
9
    jurors the mid-afternoon break now. Please leave the
10
    notebooks on your chair, don't discuss the case. We'll
11
    retrieve you in about ten minutes thank you.
12
               (Jury exits the courtroom.)
13
               (Time Noted 3:55 p.m.)
14
              THE COURT: We'll take about ten minutes.
               (Whereupon, the witness resumes the stand.)
15
16
               (Jury enters.)
17
               (Jury present.)
18
              THE COURT: The jurors are present. Have a seat
19
    everybody.
20
              Mr. Agnifilo, you may commence the
21
    cross-examination.
22
    CROSS EXAMINATION
23
    BY MR. AGNIFILO:
24
    Q
         Good afternoon, Special Agent Braconi.
25
         Good afternoon.
    Α
```

# Braconi - Cross - Agnifilo 4975 Other than sort of making small talk around the 1 Q 2 courthouse, you and I have never officially spoken regarding the case, correct? 3 4 No. I'm going to authorize your partner if I get close to 5 6 5:30 to throw something at me to end today. 7 Α Okay. 8 So I want to start with what has been admitted into 9 evidence at Government's Exhibit 218, you can get it from your 10 book or I can put it on the Elmo here. 218 is the letter that Mr. Shkreli wrote to Mr. Schmidt from the SEC. I know we 11 talked about it on direct examination, I want to go over a few 12 13 parts; the highlighting is mine. In this letter Mr. Shkreli has made a decision to 14 try to share certain information with the SEC, correct? 15 16 Correct. He wrote this information in this letter. And he 17 18 volunteers to Mr. Schmidt that he, "decided to end the MSMB 19 limited partnerships with the closure targeted for the end of 20 this November or next month December," you see that? 21 Yes. 22 He explains that, "His colleagues and he are going to 23 focus on a growth of his MSMB incubated biotechnology 24 business, Retrophin, for which a going public transaction is 25 being planned after this production." Do you see this?

# 4976 Braconi - Cross - Agnifilo Yes. 1 Α 2 He explains, "Calculating the MSMB group Assets Under 3 Management is an interpretive task," you see how he writes 4 that there? I'm now on the next bullet paragraph. Α I see it. 5 "As with any fund," correct? Q 6 7 Α Okay. 8 He says, "MSMB has managed no less than five limited 9 partnerships and two managed accounts since its inception, of 10 which five of seven have been discontinued." Do you see that? Yes. 11 12 He goes on to say that, "Our most successful and largest 13 effort has been the private equity endeavor, which led to the 14 creation of Retrophin LLC, which is restructured as Retrophin Incorporated. Retrophin's valuation has fluctuated between 15 16 20 million and 80 million, and has always been an MSMB-majority owned company." Do you see that there? 17 18 Α Yes. 19 "Because this business represents most of the recent 20 activities of MSMB, one may choose to include it in a 21 calculation of AUM, as a private equity company or fund may 22 do," he writes that as well, correct? 23 Α Correct. 24 And then he says, "MSMB has had a long-term advisory 25 relationship with Josiah T. Austin, a private investor for

#### Braconi - Cross - Agnifilo 4977 This advisory relationship represented the bulk 1 many years. 2 of MSMB's activities, inclusion of these efforts but also effect the AUM calculation." You see how he writes that 3 4 there? I don't see it, but I remember. 5 Α 6 Q Because I didn't let you see it. I got it. 7 Α It's there. 8 Now I'm letting you see it. There you go. 9 So he writes all these things. He's talking in this 10 letter on two separate occasions about AUM, or Assets Under Management; is that correct? 11 12 That's correct. 13 Are you aware of whether or not the Securities & Exchange Q 14 Commission has a definition for Assets Under Management? 15 Α I'm not aware. 16 You're not aware how the SEC describes the Assets Under 17 Management? 18 Α No. 19 And are you -- do you have any awareness as to whether 20 one's Assets Under Management can be money rather investments, 21 advice that you give to someone when you know that person is 22 relying on that investment advice? 23 Α Can you repeat that? 24 Absolutely can. Do you know if Assets Under Management Q 25 can be considered to be giving investment advice when you know

# Braconi - Cross - Agnifilo 4978 that the person is relying on your investment advice in the 1 2 buying and selling of securities? 3 I do not know. 4 () Okay. Do you know if Assets Under Management could be helping someone build securities position in a certain stock 5 6 or set of stocks, do you know? 7 I don't know. 8 Okay. Fair to say that at this point you've been working 9 on this case for how long? 10 Α A little less than four years, I think. You know everything there is to know about this case; 11 12 fair to say, so to speak? 13 MS. KASULIS: Objection. 14 THE COURT: Sustained. BY MR. AGNIFILO: 15 16 You know a lot about this case. 17 Α I agree. 18 Q You're aware, because you sat through the trial, that my 19 client had a lot of dealings with someone named Josiah Austin, who he mentions in the letter, correct? 20 21 Correct. 22 And you're aware that Josiah Austin at one point was the 23 top shareholder, had the most shares, in Chelsea Therapeutics? 24 Α I remember that. 25 Q You're aware that my client introduced Josiah Austin to

### 4979 Braconi - Cross - Agnifilo Chelsea Therapeutics, correct? 1 2 I believe that's correct. 3 Q You're aware that Lindsay Rosenwald was the founder of 4 Chelsea Therapeutics? Α That's correct. 5 6 Q You know my client has an investing relationship with 7 Lindsay Rosenwald? 8 Correct. 9 Q Had an investing relationship with Josiah Austin, 10 correct, at the time through Elea Capital? 11 I believe that's correct. And I think that, correct me if I'm wrong, Mr. Austin 12 13 testified that at its peak the value of his Chelsea 14 Therapeutics holdings was \$30 million, correct? 15 Α I don't recall. 16 All right, okay. Do you recall if his testimony also was 17 that the peak value that he had invested with Elea Capital was \$5 million? 18 I don't recall. 19 Α 20 Q That's fine, that's fine. 21 I'm going to show you the second page of that same 22 document, it's a list, a schedule of funds managed by MSMB. This is also in evidence also as Government's Exhibit 218. 23 24 You see there a list of different MSMB entities here, correct? 25 Α Correct.

### 4980 Braconi - Cross - Agnifilo 1 Q One of them is MSMB Consumer LP, correct? 2 Α Correct. 3 And it indicates on this list that at its peak MSMB Consumer LP had \$600,000 at its peak, correct? 4 Α Correct. 5 6 Q All right. And do you know based on your investigation 7 of Tim Pierotti at some point he was managing this particular 8 fund, MSMB Consumer? 9 Α Yes. 10 And in your investigation, did this fund, MSMB Consumer, ever have \$4.5 million in it? 11 12 I don't know the amount. I believe it was possibly more 13 than \$600,000. 14 Do you know if it was anywhere more than a million dollars? If you know? 15 16 I can't recall exactly what it was. Okay. You have no recollection of it being \$4.5 million? 17 Q 18 The only thing I recollect is Rick's Cabaret investment in there. 19 20 Q So you don't remember. 21 Α The amount that it was, no. 22 Fair enough. I think also as part of that same exhibit 23 Mr. Shkreli sent this investment summary to the SEC as well as 24 part of that same exhibit. You see that there?

25 A Yes.

# Braconi - Cross - Agnifilo 4981 1 Q This is the investment summary as of 6/30/2012, correct? 2 Α Correct. 3 And he sent this along with the letter and along with the 4 list of MSMB entities to Mr. Schmidt at the SEC, right? Α Correct. 5 6 Do you know if at the point that Mr. Shkreli sent this 7 and the list of MSMB entities and the letter, if he was 8 required by the SEC to do that? No, I don't know. 9 Α 10 I'm going to show you another exhibit, it's Government's 11 Exhibit 261, I'll show you the e-mail first. The e-mail 12 starts with an e-mail from Evan Greebel to Martin Shkreli. Ιt 13 goes down, there is reference to the fact that Evan Greebel 14 had a conversation with Lindsay Rosenwald and wants 80,000 total and not less. Do you remember this exhibit? 15 16 Yes. 17 I think the second page of that exhibit relates to a 18 fairly lengthy e-mail that -- this is also in evidence, same 19 exhibit -- that Mr. Shkreli sent to Mr. Stanfield who I 20 believe is Mr. Rosenwald's attorney; fair to say? 21 Yes. Α I'm going to read this. You tell me if I'm reading 22 23 correctly. 24 "Dear Mr. Stanfield, the so-called conversion of 25 Dr. Rosenwald's limited partnership stake discussed in your

# Braconi - Cross - Agnifilo 4982 letter was affirmed in a conference call between Dr. Rosenwald 1 2 and Mr. Shkreli" -- talking about himself -- "in 3 November 2012. Dr. Rosenwald indicated his willingness to 4 convert his entire investment into Retrophin shares and round-up his investment to \$200,000. To date we have not 5 6 received this remaining amount. Furthermore, MSMB Capital since its founding gravitated towards a private equity style 7 form of investing, specifically concentrated on Retrophin. 8 9 at all times acted in the best interest of our limited 10 partners in accordance with PMMs OMs LPA, et cetera. The only 11 remaining security in the limited partnership Dr. Rosenwald 12 invested in was Retrophin stock. Accordingly he has received 13 a distribution of stock in conjunction with the dissolution of 14 the partnership and his matter is fully and legally resolved 15 without discussion." You see that it goes on and on. 16 explained at some length his position to Lindsay Rosenwald's lawyer, correct? 17 18 Α Correct. 19 Fair to say on direct examination you read snippets of 20 different testimony and statements that Mr. Shkreli gave at 21 different points in time? 22 That's correct. 23 Q For instance, I think you read, if I remember correctly, 24 six snippets of a statement that he gave to FINRA during an 25 arbitration on May 15, 2012. I think that's how you started

```
Braconi - Cross - Agnifilo
                                                                4983
    your testimony yesterday?
1
 2
         I don't know if it was six, but yes, the FINRA testimony,
 3
    yes.
 4
    Q
         I might have counted wrong.
    Α
         I don't know.
 5
 6
    Q
         Right. Fair to say, these are six snippets from a very
7
    lengthy transcript, correct?
8
              MS. KASULIS: Objection, Your Honor.
9
              MR. AGNIFILO: If you know.
10
              THE COURT: Sustained.
         You didn't tell the jury everything that Mr. Shkreli said
11
12
    to FINRA on May 15, correct?
13
              MS. KASULIS: Objection.
14
              THE COURT: Sustained.
    BY MR. AGNIFILO:
15
16
         What was the proceeding that these statements came from?
         I believe he was testifying in front of FINRA, being
17
18
    deposed.
19
         It was in relation to the Merrill Lynch settlement, the
20
    Merrill Lynch arbitration?
21
         I think that's correct.
22
         Is it your understanding that he was giving testimony in
23
    connection with the Merrill Lynch arbitration?
24
    Α
         Yes.
25
         And did you ever see the transcript for the Merrill Lynch
```

```
Braconi - Cross - Agnifilo
                                                                4984
    arbitration?
1
 2
         I don't think I read the whole thing.
 3
    Q
         Okay. It's fairly lengthy, correct?
 4
              MS. KASULIS: Objection.
              THE COURT: I'll overrule it, if you know.
 5
         I don't know.
 6
    Α
         Okay. He also -- you indicated I think that you put in
7
    Q
8
    three statements from his SEC testimony on August 7, 2013, as
    part of your direct examination. Do you remember that?
9
              MS. KASULIS: Your Honor, could we please have a
10
11
    sidebar?
12
              THE COURT: All right.
13
               (Continued on the next page.)
14
               (Sidebar conference.)
15
16
17
18
19
20
21
22
23
24
25
```

# Sidebar Conference 4985 MS. KASULIS: Your Honor, I think this is entirely 1 2 improper to act as if we picked six statements out of this 3 lengthy, lengthy transcript with respect to the SEC and the 4 FINRA. There are obviously reasons why, there are limitations as to what can be admitted and put before the jury. So that 5 6 is the concern. 7 MR. AGNIFILO: I didn't say you did anything wrong. 8 MS. KASULIS: That's our concern with this 9 implication that we picked six statements of Mr. Shkreli and 10 then everything else is not before the jury. And there are 11 obviously reasons for that, that have to do with the rules of 12 evidence, things along those lines. Not that the Government 13 picked these six particular statements out of an entire 14 transcript. 15 THE COURT: There is an impression being made that 16 they are cherry-picking out of this big universe. I think 17 that it could create --18 MR. AGNIFILO: I'll ask a different --19 THE COURT: -- it could create an impression that is 20 not accurate.

MR. AGNIFILO: That's fine.

21

22

23

24

25

THE COURT: It also will cause the jury, I think, to speculate about what haven't they shown us. I think we need to be very careful with this type of questioning.

MS. SMITH: We should do a instruction. There is

|    | Sidebar Conference 4986  |
|----|--|
| 1  | obviously a lot of evidence, there is a lot of additional      |
| 2  | e-mails between Mr. Shkreli and Mr. Greebel that aren't in.    |
| 3  | There is other statements that haven't been put in from        |
| 4  | Mr. Shkreli, right. The impression that is being left is that  |
| 5  | we've somehow chosen to only put certain things in front of    |
| 6  | the jury. In fact, it's not entirely our choice. Same thing    |
| 7  | with the defense, they've chosen to put certain things in and  |
| 8  | not other things, which is entirely proper. I'm concerned      |
| 9  | about the suggestion that we're the ones that kind of made the |
| 10 | decision.  |
| 11 | THE COURT: How about if I say both sides are                   |
| 12 | entitled to put, to offer evidence.                            |
| 13 | MR. AGNIFILO: But we're not actually not.                      |
| 14 | THE COURT: So the Government is entitled to offer              |
| 15 | evidence, but the jury should not speculate about the reasons  |
| 16 | why certain evidence was not offered. It may be because the    |
| 17 | evidence is not admissible under our rules, which is true.     |
| 18 | MS. KASULIS: Yes.  |
| 19 | MS. SMITH: That's fine.  |
| 20 | THE COURT: Okay. Are we in agreement.                          |
| 21 | MR. AGNIFILO: That's fine.                                     |
| 22 | MS. SMITH: Yes, Judge.   |
| 23 | MR. AGNIFILO: Or other reasons, that's not the only            |
| 24 | reason. I don't want to suggest there is nothing wrong         |
| 25 | with picking, but they did pick.                               |

```
Sidebar Conference
                                                                4987
              MS. SMITH: Then there is no other reason to say
1
 2
    that, other than to provide the implication. You can say for
3
    other reasons as well.
              THE COURT: Okay.
 4
              MR. AGNIFILO: That's fine.
5
6
              MS. SMITH: We had extensive litigation over which
7
    statements were permissible and which weren't.
              MR. AGNIFILO: Right.
8
               (End of sidebar conference.)
9
               (Continued on the next page.)
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
```

```
Braconi - Cross - Agnifilo
                                                               4988
1
               (In open court.)
 2
              THE COURT: I will instruct the jury at this time.
 3
              Members of the jury, the Government is entitled to
 4
    present evidence to you for your consideration, but you should
    not speculate as to the reasons why certain evidence is not
5
6
    being presented. There may be rules of evidence or other
    reasons why certain evidence is not before you. So don't
7
8
    speculate again. You are deciding this case based only on the
9
    evidence presented at the trial. Thank you.
10
              You may proceed.
11
              MR. AGNIFILO: Thank you, Judge.
12
    BY MR. AGNIFILO:
13
    Q
         Now at one point on January 29, 2015, my client came to
14
    the United States Attorney's Office, correct?
15
              MS. KASULIS: Objection.
              MR. AGNIFILO: I'm not getting into anything that
16
17
    was said.
18
              MS. KASULIS: It's also beyond the scope,
    Your Honor.
19
20
              THE COURT: There is an objection, if you would like
21
    to make a proffer I can hear you; otherwise, I'm inclined to
22
    sustain the objection.
23
              MR. AGNIFILO: I'll make a proffer.
24
              THE COURT: Excuse us again, ladies and gentlemen.
25
               (Continued on the next page.)
```

# Sidebar Conference 4989 1 (Sidebar conference.) 2 MR. AGNIFILO: I'm not looking to get into -- it's 3 a fact that happened. He came down to the United States 4 Attorney's Office. He was there. He answered questions and then left. 5 6 MS. SMITH: I'm sure you want to put in that he 7 didn't come with a lawyer, and the implication that he did 8 that IS because he's innocent. That's beyond the scope of 9 charges in the case. It wasn't brought up in direct. 10 didn't put in any statements. 11 MR. AGNIFILO: We have to call the case agent to put that in? 12 13 MS. SMITH: How is it relevant? 14 MR. AGNIFILO: For what you just said. 15 MS. SMITH: So he can take the stand. 16 THE COURT: It pretty much contradicts the 17 instruction I just gave. You're putting before the jury a 18 scenario where Mr. Shkreli came to the United States 19 Attorney's Office to talk and they have haven't heard anything 20 about this. 21 MR. AGNIFILO: But I think, in context, I'm showing 22 if people want to talk to him, he talks to them. He's helpful 23 to the SEC. He gave a full explanation to Rosenfeld's lawyer. 24 I think that evidence of someone doing that is relevant, it's plainly relevant. 25

# 4990 Sidebar Conference 1 THE COURT: Are you potentially opening the door to 2 have those statements come in? 3 MR. AGNIFILO: There are so many of them, they 4 choose not to. 5 MS. SMITH: We have many, many more. MR. AGNIFILO: They gave notice of putting them in, 6 7 then they chose not to. Probably they didn't want me to do 8 exactly what I'm doing, or whatever reasons. 9 I'm not getting into the statement. They gave us 10 notice of three or four statements from the section, which 11 they chose not to ask about. 12 MS. SMITH: I don't see how it's remotely relevant. 13 I agree if we put in the statements it might have been. 14 It's really just giving the implication, without 15 him having to take the stand, that he feels he has nothing to 16 hide. He had lawyers for the SEC, you mentioned that. 17 MR. AGNIFILO: I can mention any of those. Listen, 18 part of our theme, which we have started from the beginning, 19 is he does things his own way. He just does. That is 20 critical for our defense. 21 MS. SMITH: I think we have to look at --22 THE COURT: It's after the fact. 23 MR. AGNIFILO: He's still the same person. The 24 leopard doesn't change its spots. 25 THE COURT: I think the charged conduct is between

# 4991 Sidebar Conference certain dates. What you're getting into is post, after the 1 2 end of the charged conduct, looking at his conduct since then. 3 The concern is it just creates more speculation on the part of 4 the jury about what did he say. MS. SMITH: Not to mention, after he was arrested he 5 chose not to speak, which is nothing we can comment on. 6 7 chose not to give a statement. 8 MR. AGNIFILO: There is a Fifth Amendment, which 9 protects one and not the other. 10 MS. SMITH: If you're going to consider doing it, if 11 Your Honor is going to consider it, I think we need to 12 I think it's improper, but I don't have -research it. 13 THE COURT: It is outside the scope of direct. That's a fundamental parameter. 14 15 MS. KASULIS: And that's true. If they are going to argue that they had this motive, then agents could testify 16 17 that they didn't think Mr. Shkreli was credible whatsoever 18 during that. 19 MR. AGNIFILO: I don't think that's competent testimony; one's a fact. 20 21 MS. KASULIS: We believe he was lying. 22 MR. AGNIFILO: I'll move on. That's fine. 23 THE COURT: So you'll withdraw the question? 24 MR. AGNIFILO: I'll withdraw the question. (End of sidebar conference.) 25

```
4992
                       Braconi - Cross - Agnifilo
               (In open court.)
1
 2
              MR. AGNIFILO: In light of the objection,
 3
    Your Honor, I withdraw the question.
 4
              THE COURT: All right. Thank you. If there was an
    answer to the question, the jury should disregard it.
 5
    BY MR. AGNIFILO:
 6
7
         I want to direct your attention to what is admitted into
8
    evidence as Government's Exhibit 704, this is a chart that you
9
    made, correct?
10
    Α
         Correct.
11
         And it's MSMB Capital investor statements versus banks
12
    records?
13
    Α
         Correct.
14
         You said the blue column is MSMB Capital investor
15
    statements?
16
         Yes.
         And MSMB Capital bank ending balance is the red column,
17
18
    correct?
19
    Α
         That's the bank and the brokerage statements.
20
         So here it just says bank ending balance, because it's
    Q
21
    bank and brokerage statements.
22
    Α
         Yes.
         That's the case also with 705?
23
    Q
24
    Α
         Yes.
25
    Q
         705 the red is bank and brokerage statements?
```

### Braconi - Cross - Agnifilo 4993 Correct. 1 Α 2 And I think I asked you yesterday for both of these 3 documents, the value of Retrophin was or was not included as 4 part of the red column? Α Not included. 5 Not at all? 6 Q 7 Α No. 8 THE COURT: Just a clarification, are you talking 9 about the MSMB Capital chart or the MSMB Healthcare? 10 MR. AGNIFILO: For both of them. Let me go one by 11 one. So in regard to 705, which is the MSMB Healthcare chart, 12 13 was the value of Retrophin included as part of the red column, 14 the MSMB Healthcare bank ending balance column? 15 Α No. 16 And now in regard to exhibit 704, was the value of Retrophin included as part of the red column? 17 18 Α No. 19 Now, at some point there was investment by third-party 20 investors into Retrophin, correct? 21 Third-party investors? Α At one point, for instance, Mr. Richardson invested in 22 23 Retrophin, correct? 24 Α Correct, so yes. 25 Q In addition to Mr. Richardson there were other people as

# 4994 Braconi - Cross - Agnifilo well, correct? 1 2 Yes. 3 Now, I want to take you back to your chart for a second, 4 I'll take 704 as an example. 704 is the bank and the brokerage records, the money in the bank and brokerage 5 records, correct? 6 7 Correct. I want to show you what has been admitted in evidence as 8 9 Government's Exhibit 802. 10 MS. KASULIS: 80-2. 11 MR. AGNIFILO: I'm sorry, 80-2. BY MR. AGNIFILO: 12 13 Q So this happens to be Sarah Hassan's performance estimate 14 for March 2011, correct? 15 Α Correct. 16 You see under account value it says, "You invested \$300,000 on 1/17/2011, the value of this investment is now 17 18 approximately \$326,778 gross of fees. These values are 19 estimates only and inaccuracies may exist." 20 Α That's correct. 21 No representation on this statement as to the amount of 22 funds in the bank and brokerage statement, correct? 23 Α That's correct. So in other words, at no point does Mr. Shkreli say in 24 25 this statement the amount of funds in the bank statement and

# 4995 Braconi - Cross - Agnifilo 1 the brokerage statement is a certain amount, correct? 2 Correct. 3 He says the value of this investment is now \$326,778 4 gross of fees? Α That's correct. 5 Just by way of example, I'm showing you the next month's 6 Q 7 statement 80-3 in evidence, it's April 2011. It's the same 8 language, the number is different, but the same language, "The 9 value of this investment is now approximately \$320,115 net of all fees, correct? 10 11 Correct. 12 Now, and this is Government's Exhibit 5, it's the private 13 offering memorandum that was given to Ms. Hassan, who's two 14 statements we just looked at. It's page seven of that PPM. 15 It says on the bottom, "Restricted securities. The 16 partnership may invest in so-called restricted securities i.e. 17 securities at which the public re-sale is currently restricted 18 under the Securities Act of 1933 as amended, the Securities 19 Act, and which are not immediately convertible into freely 20 tradeable securities, correct? 21 Correct. Α And that was a common provision in the PPMs correct? 22 Q 23 Α I think we saw it in multiple. 24 Q I think we did. And so there is no doubt that the value 25 of the investment could be beyond the brokerage statement and

```
4996
                       Braconi - Cross - Agnifilo
    the bank statement, correct?
1
 2
              MS. KASULIS: Objection.
 3
              THE COURT: Sustained.
 4
         Did you when you made this chart, when you made 705 or
    704, either one, you said already you did not allow for the
 5
 6
    any value of a illiquid or restricted security?
7
              MS. KASULIS: Objection.
8
              THE COURT: Sustained.
9
    Q
         You only allowed for bank statements and brokerage
10
    statements?
         Yes, that's what I used.
11
12
         Now, at some point, I'll look at 705, in July of 2012 the
13
    bank statements and the brokerage statements have very little
14
    funds in them correct, $111,939, correct?
15
    Α
         That's correct.
16
         You're aware that several MSMB Healthcare investors made
17
    a great deal of money from their investments, correct?
18
              MS. KASULIS: Objection.
              THE COURT: Overruled.
19
20
    Α
         Can you repeat that again?
21
         Yes. You are aware that several of the MSMB Healthcare
22
    investors who testified at this trial made a great deal of
23
    money from their investment, correct?
24
         I think it's from settlement agreements and other
25
    agreements, yes.
```

#### Braconi - Cross - Agnifilo 4997 And so this red column here does not reflect the amount 1 Q 2 of money that these people made; fair to say? 3 Α Correct. 4 () Now at MSMB Capital, you're aware that several of the people who testified here at the trial made a great deal of 5 6 money with their investments with Mr. Shkreli who initially 7 invested in MSMB Capital, correct? 8 MS. KASULIS: Objection. 9 THE COURT: You'll have to rephrase. 10 Q A number of MSMB Capital investors testified at this trial, correct? 11 12 That's correct. 13 And they testified that they made a great deal of money Q 14 from their investment with Mr. Shkreli, correct? 15 Α I think it's, again, the settlement agreements they made 16 money as a result. They made a lot of money? 17 Q 18 Α I think that's fair, yes. 19 Q Are you familiar with someone named John Neal? 20 Yes. Α 21 Q Did John Neal get a settlement or consulting agreement? 22 Α I don't recall. You don't recall? 23 Q 24 Α No. 25 Q Do you know if he made a great deal of money through his

# Braconi - Cross - Agnifilo 4998 investment as well? 1 2 I don't know how much he made off of his investment. 3 might have the documents; I don't know off the top of my head. 4 Q At some point Retrophin started to grow; fair to say? Α Yes. 5 6 () Retrophin started to grow, in part, because people 7 started to, third-parties, started to invest in Retrophin, 8 correct? Yes. 9 10 I'm going to show you what is marked in evidence --11 Defense Exhibit DX1211, an e-mail from Brent Saunders on 12 April 20, 2011, to Thomas Koestler, Bob Bertolini, Fred 13 Hassan. And the subject is "Retrophin subscription details," 14 do you see that? 15 Α Yes. 16 And Brent writes to Fred and Bob. "I'm writing to 17 provide details regarding the investment in Retrophin, which 18 is working on a treatment for Muscular Dystrophy. This is a 19 high-risk investment; however, I believe Tom Bob and I are all 20 in agreement that it is a good investment from both a business 21 perspective and our ability to help fund a treatment for this 22 horrible disease. If you all agree, I need to provide your 23 contact of information to Martin's lawyer so he can create a 24 specific subscription document for you. Below are the 25 versions for me. I plan to invest \$200,000. We have the

# 4999 Braconi - Cross - Agnifilo option of putting in anywhere from zero to \$250,000 each. 1 2 Please confirm that you are okay with me sending your e-mail 3 to Martin." Do you see that? Signed by Brent Saunders. 4 Α Yes. Then Fred Hassan writes back, "Dear Brent, Bess has 5 6 cleared the investment in the Muscular Dystrophy project. 7 Sarah will be proceeding with it early next week. From Fred 8 Hassan, correct? 9 Α Correct. 10 We were of talking about certain investments in 11 Retrophin. To make it a little bit easier I'm going to refer 12 you to Government's Exhibit 213 and 213, which is a Retrophin 13 Capitalization Table from July 31, 2011. That's the first 14 page of it, so you can see the page, then it continues on the second page. You see there is a number of investments --15 16 Steve Richardson indicates he made an investment on April 20, 17 2011, in the amount of \$50,000. And for \$50,000 he bought 18 2,500 units of Retrophin, correct? 19 Α It looks like it, yes. If you move over a little bit. 20 Q Sure. 21 Α Yes. 22 On April 28, 2011, Robert Bertolini invested \$200,000. Q 23 For \$200,000 he got 10,000 units of Retrophin, correct? 24 Α Correct.

On April 28, 2011, Dynagrow Capital LLP invested

25

Q

# 5000 Braconi - Cross - Agnifilo For that amount it got 7,500 units of Retrophin, 1 \$150,000. 2 correct? 3 Α Correct. 4 And to Koestler on May 4, 2011, invested \$200,000. that got 10,000 units of Retrophin, correct? 5 Α Correct. 6 7 And you heard testimony yesterday from Mr. Barnett from 8 the valuation company talking about the last sale principal? 9 Α Yes. 10 Q When these four individuals invested in Retrophin, did you reflect that in either of your charts? 11 12 The charts just involved the investor statements. 13 So that when these four people invested in Q 14 Retrophin, and as we just saw, they all invested at the price point of \$20 per share, that you did not reflect that in your 15 16 chart? That would be separate. They weren't investors. I think 17 18 that's separate Retrophin investment as opposed to MSMB Healthcare. 19 20 You said you didn't value Retrophin in your chart at all, 21 correct? 22 In the red bars, that's correct. 23 Q So there was no change in your chart when these four 24 people invested in Retrophin in these amounts at \$20 a share?

Rivka Teich, CSR, RPR, RMR - Official Court Reporter

25

Α

That's correct.

```
Braconi - Cross - Agnifilo
                                                                5001
         Just to go back to the same exhibit, is it your
1
    Q
 2
    understanding that RTA LLC is Ron Tilles, do you know?
 3
         No.
    Α
 4
         Are you familiar with, this is Government's Exhibit
    122-6, a Retrophin presentation that Mr. Shkreli made in
 5
    March 2011?
 6
7
    Α
         Yes.
8
         He explains in this presentation that in his executive
9
    summary, "Retrophin is a biotechnology company dedicated to
10
    developing drugs for rare and life-threatening diseases.
11
    Specifically our mission is to become the first company to
12
    receive FDA approval for the Duchenne Muscular Dystrophy
13
    drug." Do you see that?
14
         Yes.
    Α
15
               (Continued on next page.)
16
17
18
19
20
21
22
23
24
25
```

### Braconi - cross - Agnifilo 5002 CROSS-EXAMINATION (CONT'D.) 1 2 BY MR. AGNIFILO: 3 Q Okay. And at the time there was an idea for a particular 4 drug called RE-001, right? Α Yes. 5 All right. And he explains here: "RE-001 is our main 6 Q 7 asset in pre-clinical development for Duchenne muscular 8 dystrophy. 9 We plan to move RE-001 into a phase I clinical trial 10 in early 2012 pending successful IND-enabling studies. 11 RE-001 replaces the missing protein that causes 12 Duchenne muscular dystrophy, dystrophin, by providing a recombinant supply of a very similar protein (called utrophin) 13 14 linked to a cell-penetrating moiety which allows for delivery of protein into the cell where it's needed for structural 15 16 support integrity." 17 That's sort of the pipeline, the business product 18 that Retrophin is looking to bring to market, correct? 19 Α It appears so, yes. 20 Q Okay. All right. 21 He includes this diagram with how this would work 22 "Dystrophin anchors the cell membrane to these and he says: 23 filaments and this provides cell stability," right, that's 24 what he says here? 25 Correct. Α

```
Braconi - cross - Agnifilo
                                                                5003
                           Sorry, "he" being Mr. Shkreli?
1
              THE COURT:
 2
              MR. AGNIFILO: Yes, Mr. Shkreli.
 3
         It is your understanding that Mr. Shkreli wrote this
 4
    document?
              MS. KASULIS:
5
                             Objection.
              THE COURT:
                           Sustained.
 6
              MR. AGNIFILO: If he has an understanding -- I'll
 7
8
    withdraw it.
9
              THE COURT: You want to ask him who wrote it, if he
10
    knows.
11
         We'll go to the first page, 1226, Retrophin, Inc., Martin
12
    Shkreli, interim CEO March 2001; right, that's what it says?
13
    Α
         That's what it says.
14
         Now, you said that you didn't reflect -- you handled your
    charts differently based on whether the entity was MSMB
15
16
    Capital as opposed to MSMB Healthcare, correct?
              MS. KASULIS: Objection.
17
18
    Q
         The charts are different?
19
              MS. KASULIS: Objection.
20
              THE COURT: Sustained. Reframe.
21
              MR. AGNIFILO: Yes, Judge, I'll do that.
22
    Q
         Chart 704 is MSMB Capital, right?
23
    Α
         Correct.
24
         All right. 705 is MSMB Healthcare, right?
    Q
25
    Α
         Yes.
```

```
Braconi - cross - Agnifilo
                                                                 5004
                 Why do you do two different charts?
 1
    Q
         Okay.
 2
          It's two different funds with different sets of
 3
    investors.
 4
         Okay. Fair to say the funds had a substantial amount of
    overlap, correct?
 5
 6
               MS. KASULIS:
                             Objection.
 7
               THE COURT: Sustained.
8
    Q
         Did they have the same employees?
9
    Α
         Yes.
10
    Q
         Okay. Did they have the same office?
11
    Α
         Yes.
12
    Q
         Did they have the same computers?
13
               MS. KASULIS: Objection.
14
    Q
          To your knowledge?
15
               THE COURT: The objection is overruled.
16
               If you know?
17
               THE WITNESS:
                             I don't know.
         And were they started by the same person?
18
    Q
         Yes.
19
    Α
         Martin Shkreli?
20
    Q
21
    Α
         Yes.
22
         And do you know if there was overlap between Retrophin
23
    and the MSMB entities?
24
    Α
         What do you mean by overlap?
25
         Well, let me show you Government Exhibit 509 in evidence.
    Q
```

#### Braconi - cross - Agnifilo 5005 Okay. This is Government Exhibit 509, this is a 1 2 Chase Business Signature Card account, Retrophin LLC, business 3 address care of MSMB, 330 Madison Avenue, Sixth Floor; right, 4 you see that? Α Correct. 5 All right. So, at least in terms of its Business 6 Q 7 Signature Card, the Chase Business Signature Card address, 8 Retrophin is using an address care of MSMB, right? 9 Α Yes. 10 All right. And Retrophin was founded by Mr. Shkreli as well, correct? 11 12 Α Yes. 13 All right. I want to go through some e-mails that you Q 14 went through earlier today. I'm going to start with Government's Exhibit 285. 15 16 All right. 285 is an email from Martin Shkreli to Evan Greebel, correct? 17 18 Α Correct. 19 All right. And in it Mr. Shkreli says: "A couple of nits. In Section 1 the interest is MSMB Capital Management 20 21 LP"; you see he says that? 22 Α Yes. 23 Q "It should contemplate releasing any liability Next: 24 from Retrophin and that's one of the reasons or benefits of 25 the exchange." You see that, right?

#### Braconi - cross - Agnifilo 5006 Yes. 1 Α 2 Here he's telling Evan Greebel in regard to a settlement 3 agreement to make sure that Retrophin is released, correct? Yes. 4 Α All right. And I think that just before, your last few 5 questions on direct examination you went through certain 6 7 settlement agreements, correct? Α Yes. 8 And there are certain releases in those settlement 9 10 agreements, right? 11 That's correct. And the releases release Shkreli personally, correct? 12 Q 13 Α Correct. 14 Q Right, they release the MSMB entities as a group? 15 Correct. Α 16 And they release Retrophin? Q 17 Α Correct. 18 Q All right. And here is Shkreli telling Greebel to 19 release from liability Retrophin and that's one of the reasons 20 or benefits of the exchange, correct? 21 Correct. Α 22 All right. And Greebel ends up drafting these settlement 23 agreements, correct? 24 MS. KASULIS: Objection. 25 Q If you know?

# Braconi - cross - Agnifilo 5007 THE COURT: Sustained. 1 2 Greebel sent them, I mean there's a number of e-mails, 3 correct me if I'm wrong, of Greebel sending settlement 4 agreements to the people receiving settlements, correct? I believe Evan sent some of the settlement agreements. 5 Α 6 Q Okay. And did you see email traffic of drafts going back 7 and forth between Evan and lawyers representing the people 8 settling and getting the settlement agreements? 9 I believe I did. 10 So, fair to say, based on your knowledge as the 11 case agent, I mean you saw that Evan was playing a role in 12 drafting these settlement agreements, fair to say? 13 Yes. Α 14 All right. The next email I want to show you is Government Exhibit 112-7. I just want to show you one part of 15 16 it. 17 112-7 down here is an email, it's from Evan Greebel, 18 they're discussing a settlement and release agreement for 19 Spencer Spielberg and Evan says: "It's not a lockup period, 20 rather it is restriction under the federal securities laws. 21 The stock is not registered and there are fact specific 22 restrictions on transfer and the need for an opinion of 23 counsel if you want to sell in less than a year," correct? 24 I see that, yes. Α 25 So, Evan is giving a legal opinion on this particular

```
Braconi - cross - Agnifilo
                                                                5008
1
    issue, correct, in this email?
 2
              MS. KASULIS: Objection.
 3
              THE COURT: Sustained.
 4
    ()
         All right. Evan is speaking about certain things under
    federal securities laws, correct?
 5
              MS. KASULIS: Objection, certain things.
 6
 7
              THE COURT: Could you please be more specific.
              MR. AGNIFILO: I can.
8
9
    Q
         He's saying it is not a lockup period, rather it is a
10
    restriction under the federal securities laws, right, that's
    what he says?
11
12
         Correct.
13
         All right. The other email I want to show you, I want to
    Q
    show you 113-10, it's in evidence. This is the email from
14
    Michael Lavelle, I think you talked about it earlier today.
15
16
    Let me get the whole thing on there, all right.
              And Michael Lavelle asks a number of questions in
17
18
    this email, correct?
19
    Α
         Correct.
20
         All right. He says: "On what basis was the reverse of
21
    MSMB into Retrophin agreed?" correct, "On what valuation
22
    basis?" he says that as well, you see that toward the bottom?
23
    Α
         Yes.
24
                "Who approved it?" you see he says that?
    Q
         Okay.
25
    Α
         Yes.
```

```
Braconi - cross - Agnifilo
                                                                5009
          "Did Retrophin raise private equity?" right?
 1
    Q
 2
    Α
         Right.
 3
         All right. Do you know if he was negotiating for a
 4
    better deal in this email?
               MS. KASULIS:
                             Objection.
 5
               THE COURT:
                           Sustained.
 6
 7
    Q
         In this case you saw a number of instances where people
8
    like Lindsay Rosenwald, for instance, where people were
9
    negotiating for as many shares as they could get, fair to say?
10
              MS. KASULIS:
                             Objection.
11
               THE COURT:
                           Sustained.
12
         Do you remember Lindsay Rosenwald -- do you remember
    Q
13
    correspondence with Lindsay Rosenwald's lawyer and Evan over
14
    Lindsay getting more shares than he was initially offered?
15
         I believe we went over that, the 80,000 shares?
    Α
16
    Q
         Yes?
17
    Α
         Yes.
18
    Q
                And at one point I think Mr. Kocher was
         0kav.
19
    threatening a possible lawsuit until he got what he deemed an
20
    agreeable settlement, fair to say?
21
               MS. KASULIS: Objection.
22
               THE COURT: Sustained.
23
         Do you remember any evidence or did you see any e-mails
    O
24
    concerning Kocher and a filing of a potential lawsuit against
    Martin or any MSMB entity?
25
```

# Braconi - cross - Agnifilo 5010 Yes. Α 1 2 All right. The next email I want to show you is 343, 3 it's in evidence. And there are a few e-mails back and forth between Martin Shkreli and Evan Greebel, correct? 4 Correct. 5 Α At one point -- let me start on the previous page because 6 7 that's where it starts -- Evan says: "Do you want to raise the consulting agreement during the business update? It would 8 9 be good to get board sign-off on it." Do you see Evan Greebel 10 says that? 11 Yes. 12 And Shkreli writes back: "No, another time, the board 13 meeting going too long." Do you see that? 14 Α Yes. Do you know if they were actually on a board call as 15 they're sending these e-mails to each other? 16 17 MS. KASULIS: Objection. 18 THE COURT: Sustained. 19 Q Do you know if there was a board meeting that day? 20 I don't know. Α 21 I'm just going to show you a document to refresh your 22 recollection. It's Defense Exhibit 6412. 23 (Pause while counsel confer.) 24 Special Agent Braconi, I'm just going to give you this Q 25 document and the only purpose is to see if it refreshes your

```
Braconi - cross - Agnifilo
                                                                5011
1
    recollection, so I'm going to hand it to you and then I'll ask
 2
    you a question when you've had a chance to look at it.
 3
               (Pause.)
 4
    Α
         Do you want me to read the whole --
         No, no, you don't have to read it. The only question is
 5
    Q
    does it refresh your recollection as to whether there was a
 6
 7
    board meeting on March 17, 2014?
8
              MS. KASULIS: Objection.
9
              THE COURT: Overruled.
10
              You can answer, sir.
         I don't know if I had a recollection if there was a board
11
12
    meeting on this day but I see what it says on the document.
13
    Q
                And so, just to go back to 343, and we're done
         0kav.
14
    with the document I just gave you; going back to 343, Martin
    says: No, another time, this board meeting going too long."
15
    He says that, right?
16
    Α
17
         Yes.
18
         All right. And then Evan says: "Okay, that's -- that
19
    was why I asked should we delay Perlstein, Maccabim and
20
    Pierotti also? There is a board meeting on Thursday to go
21
    over the K," right, you see that?
22
    Α
         Correct.
23
         And then Martin says: "Yeah, let's delay, I don't want
    Q
24
    to pollute their thinking on this very big subject," correct?
25
    Α
         Correct.
```

## Braconi - cross - Agnifilo 5012 All right. So, you don't know if the very big subject is 1 Q 2 whatever is being discussed at the moment that Martin writes 3 that, correct? 4 I don't know, no. All right. The next email I want to show you is 245 in 5 6 evidence, again the highlighting is only mine. 7 And Martin Shkreli writes to Evan Greebel on December 28, 2012: "Amazing someone shorted 60,000 the last 8 9 two days." Do you see that? 10 Α Yes. 11 All right. And then Evan Greebel responds: "How will 12 they cover?" Do you see that? 13 Α Yes. 14 And then Shkreli says: "I think it might be Tim selling," correct? 15 16 Correct. There's no indication, no one says anything that they 17 18 know who's selling, all that Shkreli says is, "I think it 19 might be Tim selling, correct? 20 MS. KASULIS: Objection. 21 Q That's what it says? THE COURT: Overruled. 22 23 Α That's correct. 24 All right. The next email I want to show you is 248. Q 25 It's two pages. I want to show you the first page first.

```
Braconi - cross - Agnifilo
                                                                5013
    Well, it's actually the second page but it's the earlier
1
 2
    email. Do you see it there?
 3
         Yes.
 4
         This is what we've been referring to as the over-the-wall
    email?
 5
         Yes.
 6
    Α
 7
         It is basically Shkreli sending Greebel an email, it
           "Over-the-wall and confidential, Retrophin raising
8
    says:
9
    $1 million in a convertible note followed by 10 million in a
    pipe, comments requested, correct?
10
11
         Correct.
12
         And this same email, going by the heading here, seems to
13
    also have been sent to Pierotti and Biestek and Tom Fernandez
14
    and Mulleady and Vaino and Tilles, correct?
              MS. KASULIS: Objection, misstates the document.
15
              THE COURT: Sustained.
16
17
    Q
         All right. Do you know if this email was sent to them as
18
    we11?
19
              MS. KASULIS:
                             Objection.
20
              THE COURT: Do you mean that particular email?
              MR. AGNIFILO: The over-the-wall email, just the
21
22
    body of the email.
23
              THE COURT:
                           Do you mean this one reflected in the
24
    December 29th email or some other iteration of it?
25
              MR. AGNIFILO: I don't know if there's any
```

```
Braconi - cross - Agnifilo
                                                                5014
1
    indication that it's changed.
 2
         Do you know if an over-the-wall email was sent to these
 3
    people?
 4
              MS. KASULIS: Objection, an over-the-wall email.
              MR. AGNIFILO: Let me just -- I'll move on. All
 5
    right.
 6
 7
         Okay. Now, on the next page -- well, Greebel writes back
8
    and he says, and you can see it at the bottom here, Greebel
9
    writes back on December 29, 2012, 9:11 p.m., he says: "I like
10
    it although I do not like the subject line. I place at the
11
    end of the email. Also query whether you want to send it all
12
    identify who you are sending it to. Lastly I do not like the
13
    use of the word dire, prefer you say RTRX is undertaking the
14
    next step in order to raise funds for 13 R&D."
15
              Do you see that he says that?
         Yes.
16
    Α
17
         Okay. Then Shkreli responds: "What's wrong with the
18
    subject line?" right, you see he says that?
19
    Α
         Yes.
         And Greebel says: "He will not open it once he sees it,"
20
21
    do you see that?
22
    Α
         Yes.
23
    Q
         All right. And Shkreli then says: "The subject line is
24
    enough to put everyone OTW, "correct?
25
    Α
         Correct.
```

```
Braconi - cross - Agnifilo
                                                                5015
         And over-the-wall, is that what you understand that to
 1
    Q
 2
    mean?
 3
    Α
         Yes.
                                  "Interesting idea, I don't know
 4
    Q
         And then Greebel says:
    what happens if he deletes and doesn't read it," right?
 5
    Α
 6
         Right.
 7
         Do you have any understanding of whether someone who has
8
    inside information can trade stock after receiving that
9
    information?
10
              MS. KASULIS:
                             Objection.
11
              THE COURT: Sustained.
12
    Q
         This over-the-wall email, this particular email that
13
    Shkreli sent here to Evan Greebel that we've just been
14
    discussing, Shkreli says the subject line is enough to put
    everyone over the wall, correct?
15
16
         Yes, he says that.
         And then Greebel's response is he doesn't know what would
17
18
    happen if he deletes it and doesn't read it, correct?
19
    Α
         Correct.
20
         All right. The next one I want to look at is
21
    Exhibit 249, I think we looked at it earlier today.
                                                          This
    starts with, and I'm on 758, ending 758 on Government
22
23
    Exhibit 249, it starts at the bottom with Greebel saying:
24
    "Cancelled a portion, he held a portion" in an email he sends
25
    to Martin Shkreli on December 28, 2012, you see that, right?
```

```
Braconi - cross - Agnifilo
                                                                5016
         Yes.
 1
    Α
 2
         And then Shkreli responds: "How much did he hold?"
                                                               Do
 3
    you see that there?
 4
    Α
         Yes.
         And then Greebel respond to Shkreli: "Someone had 30,000
 5
                No one has freely trading stock though." Do you
 6
    or so why?
 7
    see that?
8
         Yes.
9
         And then there's a discussion that goes back and forth
10
    between them that I think you covered earlier today. And then
    on December 28, 2012, Greebel sends Shkreli an email and he
11
12
           "Please make wed a reality for the wire, I'm out of
13
    time and when we discussed two weeks ago you assured mde (sic)
14
    that you would get me 100,000 by year end, last week you
15
    reiterated that and promised it since you got the money from
16
    Ron's guy. What happened to the other thing." Do you know if
17
    they've talking about legal feels here?
18
              MS. KASULIS: Objection.
19
              THE COURT: Sustained.
20
         All right. Let's go to the next page. Greebel says to
21
    Shkreli: "For a variety of reasons that is not true is MSMB
22
    in position to pay any money, as we have discussed, Retrophin
23
    paid a portion of MSMB's bills at your direction," correct, do
24
    you see that there?
25
    Α
         Yes.
```

## Braconi - cross - Agnifilo 5017 Q At the time Greebel was a partner at Katten Muchin, 1 2 correct? 3 Α Correct. 4 Ŋ And Shkreli was his client? MS. KASULIS: Objection. 5 THE COURT: Sustained. 6 7 Q And Retrophin or MSMB was his client? 8 MS. KASULIS: Objection. 9 THE COURT: Well, if the witness knows I'll allow him to answer it. 10 I don't know who Evan Greebel's client was, whether it 11 12 was Retrophin, MSMB or Shkreli. 13 Q Okay. All right. 14 Government Exhibit 251, we read this earlier today as well, and it starts with an email from Shkreli to Greebel, 15 16 "Hi Tim, I have decided to commence litigation 17 against you for failing to honor the agreement we made in our 18 office on December 10th. You agreed to work for MSMB growing 19 and managing its investments and engaging with me on new 20 opportunities. Instead you have failed to come to the office 21 and will not even return my telephone calls. This is classic 22 cut bait fraud. You cannot agree to do something with someone 23 for a financial benefit, take the financial benefit and not 24 perform the service. I'm going to notify your brokers of this pending litigation and request that they freeze your account 25

## Braconi - cross - Agnifilo 5018 and all transfers associated. I am writing this action up in 1 2 the Southern District of New York. Alternatively you can sign this agreement which I believe you will find to be an 3 4 effective settlement. I will let you keep the funds you have received and will also give you \$40,000 to end this 5 unfortunate situation for both of us. I am sorry our business 6 7 relationship could not continue further and I wish you the If you have any questions please let me know. Signed 8 9 Martin Shkreli." 10 That's what it says, right? 11 Α Yes. 12 Okay. And then Greebel writes back: "Very risky given 13 what you agreement was, could be opening a much bigger can of 14 worms," correct? Correct. 15 Α Do you know if there was an SEC investigation going on at 16 17 this time? 18 MS. KASULIS: Objection, generally an SEC 19 investigation. Do you want to reframe your question. 20 THE COURT: 21 MR. AGNIFILO: Sure. 22 Just so we're clear, this email is dated January 2nd, 23 2013, correct? 24 Α Yes. 25 Looking at Government Exhibit 218, that's dated Sunday, Q

#### Braconi - cross - Agnifilo 5019 November 4th, 2012, and it's Mr. Shkreli sending certain 1 2 documents to the SEC, correct? 3 Correct. 4 All right. We're going to look at Government Exhibit 271. Government Exhibit 271 is an exhibit from --5 it's between -- here it is, 271, it is a series of e-mails 6 7 between Greebel and Shkreli and I'm going to go the third page which ends 23 -- 3230. I'm just going to put it here so we 8 9 can focus on this part. All right. 10 Now, here is an email from Greebel to Shkreli and it "Sources TF stock 100,000, 50 K to TF and 50 K to MS." 11 says: 12 Do you see that there? 13 Α Yes. 14 Q Do you know who TF is? 15 MS. KASULIS: Objection. 16 Only if you know? 17 THE COURT: Overruled. 18 You may answer if you know. 19 Α I believe it would be Tom Fernandez. 20 And do you know who MS would be? Q 21 I believe it would be Martin Shkreli. Α 22 And then it says MB stock 50,000, 50 K to LR, would that Q 23 be Lindsay Rosenwald? 24 Α I think so. 25 Q RT stock 50,000, is RT Ron Tilles? Okav.

#### Braconi - cross - Agnifilo 5020 I believe. 1 Α 2 25 K to Tom -- TK, would that be Tom Kessler? I think that would be fair. 3 Α Okay. And then 25,000 to MS and you think that would be 4 Q Shkreli again? 5 Α Yes. 6 7 All right. AV stock, do you think that's Andy Vaino? Q Yes. 8 Α 9 Q 50,000 to Tom Kessler, correct? 10 Α Correct. 11 Q Any idea who ES stock would be? 12 Α No. 13 Q Ed Sullivan, no? 14 Α It could be. 30,000 to Lindsay Rosenwald -- 30,000 to LR, 15 Q 0kav. Lindsay Rosenwald, right? 16 17 Α Right. 18 Q Would 20 K to SH, would that be Sara Hassan? 19 I believe so. 20 All right. I want to look at Government Exhibit 351. 21 351 starts with the email from Christine Giordano where she 22 says, "Hi again," with the smiley face, right? 23 Α Right. 24 And then attached to that is I believe a questionnaire, 25 let me get the first page, a questionnaire for directors and

### Braconi - cross - Agnifilo 5021 1 executive officers, do you see that? 2 Yes. Α 3 All right. Okay. And we're going to look at question 4 7.6.1, do you see that there? Α Yes. 5 All right. And the question says: "Have you been or are 6 Q 7 you presently the subject of any investigation by the SEC, the 8 Commodity Futures Trading Commission, FINRA or any other 9 regulatory or self-regulatory organization that could result 10 in a finding of a violation of any federal or state securities or commodities laws?" Do you see that question? 11 12 Α Yes. 13 One of the first possible answers: "I am not the subject Q 14 of any investigation regarding violations of any federal or state securities or commodities laws," right? 15 16 Α Right. 17 Q And there's the X next to that one, right? 18 Α Yes. 19 This question doesn't ask about one's company, right, it 20 asks if you, correct, that's what it says: Have you been or 21 are you presently the subject of any investigation by the SEC, 22 right, that's the question? 23 Α That's what it says. 24 MR. AGNIFILO: Give me one second, Judge? 25 (Pause in the proceedings.)

|    | Braconi - redirect - Kasulis 5022                             |  |  |
|----|---|--|--|
| 1  | MR. AGNIFILO: Special Agent Braconi, I want to                |  |  |
| 2  | thank you for your time.                                      |  |  |
| 3  | I have no more questions at this point, Judge.                |  |  |
| 4  | THE COURT: All right. Thank you.                              |  |  |
| 5  | Would you like to redirect Special Agent Braconi?             |  |  |
| 6  | MS. KASULIS: Yes, Your Honor, thank you, briefly.             |  |  |
| 7  | REDIRECT EXAMINATION  |  |  |
| 8  | BY MS. KASULIS:   |  |  |
| 9  | Q Special Agent Braconi, there was testimony on               |  |  |
| 10 | cross-examination to the effect there was questions about     |  |  |
| 11 | whether MSMB Capital and MSMB Healthcare Investors made money |  |  |
| 12 | from their investments and you responded from the settlement  |  |  |
| 13 | agreements, can you please explain your response and that     |  |  |
| 14 | distinction that you were making?                             |  |  |
| 15 | MR. AGNIFILO: I object, Judge.                                |  |  |
| 16 | THE COURT: Overruled.   |  |  |
| 17 | A What I was saying is that from their investment in MSMB     |  |  |
| 18 | Capital and Healthcare it is my understanding that there was  |  |  |
| 19 | no money left to distribute to these investors.               |  |  |
| 20 | Q And so when you say they made money from the settlement     |  |  |
| 21 | agreements, what do you mean by that?                         |  |  |
| 22 | A I mean that they made an agreement with Martin to get       |  |  |
| 23 | paid through a settlement agreement, not for actual           |  |  |
| 24 | investments in MSMB Cap and MSMB Healthcare.                  |  |  |
| 25 | MS. KASULIS: One moment, Your Honor. (Pause.)                 |  |  |

# Braconi - recross - Agnifilo 5023 1 MS. KASULIS: No further questions, Your Honor. 2 THE COURT: Is there any recross? 3 MR. AGNIFILO: Yes, there is, Judge, give me one 4 second. **RECROSS-EXAMINATION** 5 BY MR. AGNIFILO: 6 7 Special Agent Braconi, I'm going to show you what's been 8 marked in evidence as Government Exhibit 55. 9 Exhibit 55 is the settlement agreement with David Geller. 10 Do you see it up there? Yes. 11 Α 12 And I'm going to look at where it says Payment Terms and 13 under payment terms it says: The MSMB Entities or Retrophin 14 individually or collectively, the payor, agree to deliver or cause to be delivered to releasor the total amount of three 15 16 hundred thousand dollars, \$300,000, the payment, following the execution of this agreement and releasor previously received 17 18 30,514 shares of common stock of Retrophin from the MSMB 19 Entities, the shares, and collectively with the payment the 20 liquidation amount as full and final satisfaction for any and 21 all claims, obligations, liabilities, promises, agreements, 22 controversies, damages, actions, causes of action, suits, 23 judgments, rights, demands, losses, debts, contracts, 24 commitments or expenses of every kind and nature, collectively 25 claims, correct?

```
Proceedings
                                                                5024
         Correct.
 1
    Α
 2
    Q
         That's what it says?
 3
    Α
         That's what it says.
         There's specific reference to the shares, right?
 4
    ()
         30,514 shares.
 5
    Α
 6
              MR. AGNIFILO: Okay. One second.
 7
               (Pause.)
8
              MR. AGNIFILO: I have nothing else. Thank you,
9
    Agent Braconi.
10
              THE COURT:
                          Is there any redirect?
11
              MS. KASULIS: No, Your Honor.
12
              THE COURT: All right, Special Agent, you are
13
    excused.
              Thank you.
14
               (Witness steps down.)
              THE COURT: At this time I'm going to excuse the
15
16
    members of the jury. I do have some good news which is that
    tomorrow will be a day off, we will be dealing with legal
17
18
    issues concerning the case.
19
              We would ask you to please return on Thursday at
    9:00 and we will continue the trial at that time. Thank you
20
21
    very much for your ongoing attention. Please don't talk about
22
    the case. Please avoid all media coverage about the case and
23
    Mr. Shkreli.
24
               (Jury leaves courtroom.)
25
              THE COURT: All right. Have a seat. Did you want
```

|    | Proceedings 5025  |  |  |
|----|---|--|--|
| 1  | to resolve some issues regarding exhibits now or tomorrow     |  |  |
| 2  | morning?  |  |  |
| 3  | MS. KASULIS: We can do them now, that would be                |  |  |
| 4  | ideal, Your Honor.  |  |  |
| 5  | THE COURT: Okay.  |  |  |
| 6  | MS. KASULIS: Mr. Srinivasan has a list of the                 |  |  |
| 7  | exhibits that we admitted subject to connection.              |  |  |
| 8  | MR. BRAFMAN: Can I suggest we get the list tonight            |  |  |
| 9  | and we do it first thing in the morning because we need to    |  |  |
| 10 | pull them and we want to make sure we're both on the same     |  |  |
| 11 | page.   |  |  |
| 12 | MS. KASULIS: That's fine, Your Honor.                         |  |  |
| 13 | THE COURT: I tell you what, we'll make a copy of              |  |  |
| 14 | the list submitted by the government and we will discuss this |  |  |
| 15 | first thing in the morning.                                   |  |  |
| 16 | Can you come in at 9:00?                                      |  |  |
| 17 | MS. KASULIS: Yes, Your Honor.                                 |  |  |
| 18 | THE COURT: All right.   |  |  |
| 19 | Just so I can recap, tomorrow morning we will hear            |  |  |
| 20 | about the exhibits admitted subject to connection, then the   |  |  |
| 21 | government expects to rest.                                   |  |  |
| 22 | MS. KASULIS: That's right.                                    |  |  |
| 23 | THE COURT: And then I expect to hear Mr. Agnifilo             |  |  |
| 24 | and his Rule 29 motion. And then we will have a charging      |  |  |
| 25 | conference and then on Thursday we expect to hear summations. |  |  |

```
Proceedings
                                                                5026
 1
              MS. KASULIS: Yes, Your Honor, that's the
 2
    government's understanding of the proposed schedule.
 3
              MR. AGNIFILO: Thank you.
 4
              MR. BRAFMAN: Yes, Your Honor.
              THE COURT: All right. Thank you.
5
 6
              MS. KASULIS: Thank you, Your Honor. We'll see you
 7
    tomorrow morning.
8
              THE COURT: See you tomorrow.
9
               (Pause while counsel confer.)
              MS. KASULIS: Your Honor, would it be all right if
10
11
    we started at 10:00 tomorrow?
12
              THE COURT: Yes, 10:00.
13
               (Time noted: 4:30 p.m.)
14
               (Proceedings adjourned as above set forth.)
15
16
17
18
19
20
21
22
23
24
25
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